



Missouri Department of
Economic Development

Governor's Budget Recommendation

Fiscal Year 2025

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573-751-4770

BOOK TWO

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FY2025 GOVERNOR'S RECOMMENDED BUDGET
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CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43095C
Division:	Missouri One Start		
Core:	Missouri One Start	HB Section	7.090

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request					FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	768,312	0	0	768,312	PS	768,312	0	0	768,312
EE	106,320	0	0	106,320	EE	106,320	0	0	106,320
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	874,632	0	0	874,632	Total	874,632	0	0	874,632
FTE	12.00	0.00	0.00	12.00	FTE	12.00	0.00	0.00	12.00

Est. Fringe	466,578	0	0	466,578
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Note:

Other Funds:

Note:

2. CORE DESCRIPTION

The Missouri One Start Division helps Missouri compete for economic growth by delivering tailored workforce solutions that make businesses more competitive so they can create and retain jobs in Missouri. The Missouri One Start Division provides dedicated staff, funding assistance, and targeted marketing to assist businesses with recruiting and training workers.

Missouri One Start includes the Personal Service and Expense and Equipment funding for staff who administer the business assistance for recruitment and various training programs, including the Missouri One Start Customized Training, the Missouri One Start Community College New Jobs Training Program (NJTP), and the Missouri One Start Job Retention Training Program (JRTP). Program funding for Customized Training, NJTP, and JRTP can be found in separate Core Decision Item forms.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri One Start

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43095C
Division:	Missouri One Start		
Core:	Missouri One Start	HB Section	7.090

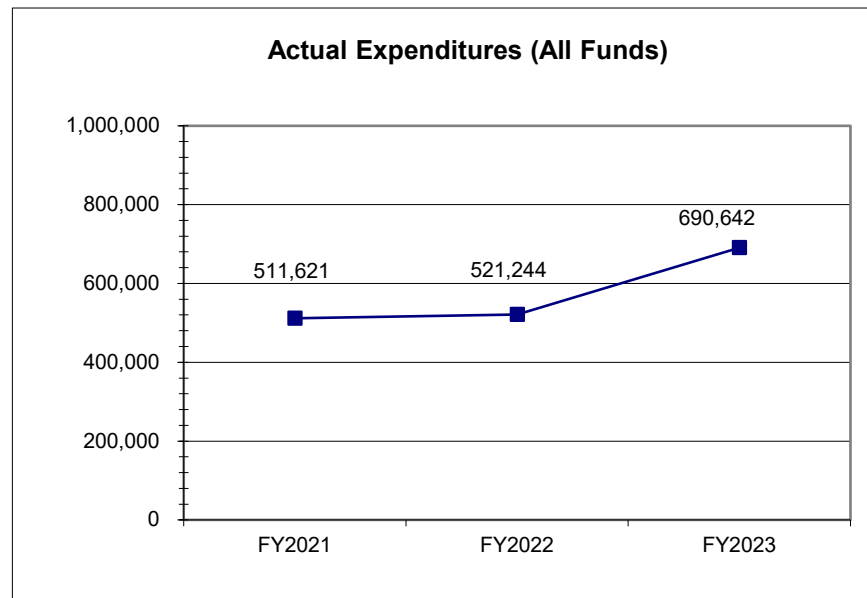
4. FINANCIAL HISTORY

	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Current Yr.
Appropriation (All Funds)	593,912	600,426	813,139	874,632
Less Reverted (All Funds)	(1,244)	(1,256)	(24,395)	(26,239)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	592,668	599,170	788,744	848,393
Actual Expenditures (All Funds)	511,621	521,244	690,642	N/A
Unexpended (All Funds)	81,047	77,926	98,102	N/A
Unexpended, by Fund:				
General Revenue	3,385	18,191	98,102	N/A
Federal	0	0	0	N/A
Other	77,662	59,735	0	N/A
	(1)	(1)	(2)	

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended amounts in Other Funds caused by workforce turnover and decrease in E&E spending due to COVID-19.
 (2) Unexpended amounts in FY2023 due to a FTE vacancy and a project that was anticipated but not finalized during the FY.



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MISSOURI ONE START**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	12.00	768,312	0	0	768,312	
	EE	0.00	106,320	0	0	106,320	
	Total	12.00	874,632	0	0	874,632	
DEPARTMENT CORE REQUEST							
	PS	12.00	768,312	0	0	768,312	
	EE	0.00	106,320	0	0	106,320	
	Total	12.00	874,632	0	0	874,632	
GOVERNOR'S RECOMMENDED CORE							
	PS	12.00	768,312	0	0	768,312	
	EE	0.00	106,320	0	0	106,320	
	Total	12.00	874,632	0	0	874,632	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI ONE START								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	613,976	9.55	768,312	12.00	768,312	12.00	768,312	12.00
TOTAL - PS	613,976	9.55	768,312	12.00	768,312	12.00	768,312	12.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	76,666	0.00	106,320	0.00	106,320	0.00	106,320	0.00
TOTAL - EE	76,666	0.00	106,320	0.00	106,320	0.00	106,320	0.00
TOTAL	690,642	9.55	874,632	12.00	874,632	12.00	874,632	12.00
MOS Admin of New Legislation - 1419017								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	201,048	3.00	74,664	1.00
TOTAL - PS	0	0.00	0	0.00	201,048	3.00	74,664	1.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	75,015	0.00	25,005	0.00
TOTAL - EE	0	0.00	0	0.00	75,015	0.00	25,005	0.00
TOTAL	0	0.00	0	0.00	276,063	3.00	99,669	1.00
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	26,976	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	26,976	0.00
TOTAL	0	0.00	0	0.00	0	0.00	26,976	0.00
GRAND TOTAL	\$690,642	9.55	\$874,632	12.00	\$1,150,695	15.00	\$1,001,277	13.00

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 43095C BUDGET UNIT NAME: Missouri One Start HOUSE BILL SECTION: 7.090	DEPARTMENT: Economic Development DIVISION: Missouri One Start	
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.		
DEPARTMENT REQUEST		
<p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Missouri One Start PS (0101) - \$768,312 x 10% = \$76,831 and Missouri One Start EE (0101) - \$106,320 x 10% = \$10,632</p>		
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.		
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.		
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE	
N/A	N/A	

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI ONE START								
CORE								
DIVISION DIRECTOR	122,748	1.00	130,266	1.00	130,266	1.00	130,266	1.00
DESIGNATED PRINCIPAL ASST DIV	86,132	1.00	0	0.00	80,000	1.00	80,000	1.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	44,372	1.00	44,372	1.00	44,372	1.00
ADMIN SUPPORT PROFESSIONAL	45,818	1.00	0	0.00	40,000	1.00	40,000	1.00
PUBLIC RELATIONS SPECIALIST	23,642	0.50	0	0.00	15,000	0.50	15,000	0.50
ECONOMIC DEVLPMNT PROFESSIONAL	0	0.00	50,298	1.00	50,298	1.00	50,298	1.00
ECONOMIC DEVELOPMENT SPEC	45,924	1.00	0	0.00	45,000	1.00	45,000	1.00
SR ECONOMIC DEVELOPMENT SPEC	226,686	4.17	394,906	7.00	294,906	4.50	294,906	4.50
ECONOMIC DEVELOPMENT SPV	63,026	0.88	148,470	2.00	68,470	1.00	68,470	1.00
TOTAL - PS	613,976	9.55	768,312	12.00	768,312	12.00	768,312	12.00
TRAVEL, IN-STATE	17,732	0.00	16,776	0.00	16,776	0.00	16,776	0.00
TRAVEL, OUT-OF-STATE	4,735	0.00	1,750	0.00	1,750	0.00	1,750	0.00
FUEL & UTILITIES	0	0.00	500	0.00	500	0.00	500	0.00
SUPPLIES	5,509	0.00	10,625	0.00	10,625	0.00	10,625	0.00
PROFESSIONAL DEVELOPMENT	17,576	0.00	16,289	0.00	16,289	0.00	16,289	0.00
COMMUNICATION SERV & SUPP	2,857	0.00	9,500	0.00	9,500	0.00	9,500	0.00
PROFESSIONAL SERVICES	16,101	0.00	35,500	0.00	35,500	0.00	35,500	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	500	0.00	500	0.00	500	0.00
M&R SERVICES	0	0.00	2,500	0.00	2,500	0.00	2,500	0.00
COMPUTER EQUIPMENT	450	0.00	6,030	0.00	6,030	0.00	6,030	0.00
OFFICE EQUIPMENT	780	0.00	1,400	0.00	1,400	0.00	1,400	0.00
OTHER EQUIPMENT	6,196	0.00	100	0.00	100	0.00	100	0.00
BUILDING LEASE PAYMENTS	0	0.00	700	0.00	700	0.00	700	0.00
EQUIPMENT RENTALS & LEASES	1,932	0.00	1,000	0.00	1,000	0.00	1,000	0.00
MISCELLANEOUS EXPENSES	2,798	0.00	700	0.00	700	0.00	700	0.00
REBILLABLE EXPENSES	0	0.00	2,450	0.00	2,450	0.00	2,450	0.00
TOTAL - EE	76,666	0.00	106,320	0.00	106,320	0.00	106,320	0.00
GRAND TOTAL	\$690,642	9.55	\$874,632	12.00	\$874,632	12.00	\$874,632	12.00
GENERAL REVENUE	\$690,642	9.55	\$874,632	12.00	\$874,632	12.00	\$874,632	12.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department of Economic Development

HB Section(s): 7.090

Program Name: Missouri One Start

Program is found in the following core budget(s): Missouri One Start

1a. What strategic priority does this program address?

Workforce Development

1b. What does this program do?

- Provide oversight to Local Education Agencies designated to administer the Missouri One Start (MOS) training funds that are awarded to qualified companies creating new jobs or making new capital investment relating directly to the retention of jobs. The Missouri One Start training programs include the Customized Training program, New Jobs Training Program (NJTP), and Job Retention Training Program (JRTP).
- Performance measures for the MOS training programs are found on their respective program description forms.
- Coordinate workforce solutions to assist businesses with having the right workforce with the right skillset by providing personalized recruitment assistance and funding resources for specialized industry training.
- Cultivate a strong brand identity that communicates value-add of Missouri's workforce to retain and attract new companies, capital investment, and jobs to the state.

2a. Provide an activity measure(s) for the program.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Social Media Outreach Posts	227	250	115	275	590	649	714	785

Note 1: FY2024 reflects a 10% increase from FY2023 Projected. FY2025-FY2026 reflect a 10% increase each year.

Note 2: FY2022 Actual declined due to the vacancy of the position for six months.

2b. Provide a measure(s) of the program's quality.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Customer Service Experience	91%	94%	92%	94%	98%	100%	100%	100%

Note 1: Percentage of respondents who rated their experience as "good" or "excellent."

Note 2: Data includes 90 completed responses from 279 companies surveyed in FY2023.

Note 3: Projections reflect a 2% increase each year.

PROGRAM DESCRIPTION

Department of Economic Development

HB Section(s): 7.090

Program Name: Missouri One Start

Program is found in the following core budget(s): Missouri One Start

2c. Provide a measure(s) of the program's impact.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Social Media Outreach	1,041,644	1,145,808	1,332,893	1,466,182	2,343,948	2,578,343	2,836,177	3,119,795
Social Media Followers	564	620	652	717	1102	1212	1333	1467

Note 1: Social Media Outreach reflects both paid and organic social media and includes clicks, likes, shares, and comments.

Note 2: FY2024-FY2026 reflects a 10% increase each year based off of the FY2023 Actual.

Note 3: FY2024-FY2026 Projected Social Media Followers reflects a 10% increase of unique followers each year based on the FY2023 Actual.

2d. Provide a measure(s) of the program's efficiency.

The measures for this program's efficiency may be found in the Missouri One Start Community College New Jobs Training Program, and the Missouri One Start Community College Job Retention Training Program Core and Program Description forms.

PROGRAM DESCRIPTION

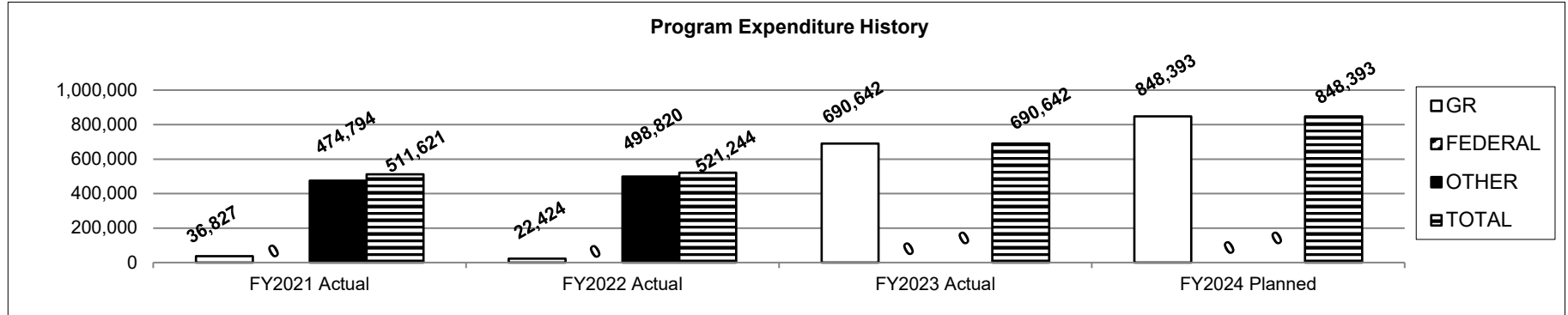
Department of Economic Development

HB Section(s): 7.090

Program Name: Missouri One Start

Program is found in the following core budget(s): Missouri One Start

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned expenditures for GR reflect 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

FY2021-FY2022: GR Transfer to Missouri One Start Job Development Fund to administer the Missouri One Start Training Programs.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.800-620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: 7 OF 22

Department of Economic Development	Budget Unit	43095C
Division: Missouri One Start		
DI Name: MOS Administration of New Legislation	DI#1419017	HB Section
		7.090

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	201,048	0	0	201,048
EE	75,015	0	0	75,015
PSD	0	0	0	0
TRF	0	0	0	0
Total	276,063	0	0	276,063

FTE	3.00	0.00	0.00	3.00
Est. Fringe	119,988	0	0	119,988

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	74,664	0	0	74,664
EE	25,005	0	0	25,005
PSD	0	0	0	0
TRF	0	0	0	0
Total	99,669	0	0	99,669

FTE	1.00	0.00	0.00	1.00
Est. Fringe	42,846	0	0	42,846

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other:	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item request from the Missouri Department of Economic Development (DED), Missouri One Start Division seeks funding for FTE to administer two new programs. House Bill 417, passed in FY2023, authorized two new programs: Upskill Credential Training Fund (Section 620.2500 RSMo) and the Intern and Apprentice Recruitment Act (Section 134.457 RSMo). Both of these programs promote opportunities for employees to gain and improve their skills.

NEW DECISION ITEM
RANK: 7 OF 22

Department of Economic Development						Budget Unit <u>43095C</u>			
Division: Missouri One Start									
DI Name: MOS Administration of New Legislation DI#1419017						HB Section <u>7.090</u>			
<p>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</p> <p>The need for three FTE was outlined in fiscal note response 1211S.10T to support the administration and monitoring of the two new programs. Additionally, both the Upskill Credential Training Fund and the Apprentice Recruitment Act requires the DED to develop an application process for taxpayers to submit necessary information to receive tax credits and reimbursements. Online application platform costs are included in this request.</p>									
<p>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</p>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Economic Dev Specialist / 07EB20	126,384	2.0					126,384	2.0	
Sr Econ Dev Specialist / 07EB30	74,664	1.0					74,664	1.0	
Total PS	201,048	3.0	0	0.0	0	0.0	201,048	3.0	0
M&R Service / 430	15,000						15,000		
Office Equipment / 580	5,901						5,901		
Other Equipment / 590	30,000						30,000		
Supplies / 190	1,332						1,332		
Computer Equipment / 480	4,947						4,947		
Communication Serv & Supp / 340	2,433						2,433		
Professional Services / 400	3,402						3,402		
Travel, In-State / 140	4,500						4,500		
Travel, Out-of-State / 160	4,500						4,500		
Professional Development / 320	3,000						3,000		
Total EE	75,015		0		0		75,015		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	276,063	3.0	0	0.0	0	0.0	276,063	3.0	0

NEW DECISION ITEM
RANK: 7 OF 22

Department of Economic Development						Budget Unit	43095C		
Division: Missouri One Start									
DI Name: MOS Administration of New Legislation			DI#1419017			HB Section	7.090		
	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
Sr Econ Dev Specialist / 07EB30	74,664	1.0					74,664	1.0	
Total PS	74,664	1.0	0	0.0	0	0.0	74,664	1.0	0
M&R Service / 430	5,000						5,000		
Office Equipment / 580	1,967						1,967		
Other Equipment / 590	10,000						10,000		
Supplies / 190	444						444		
Computer Equipment / 480	1,649						1,649		
Communication Serv & Supp / 340	811						811		
Professional Services / 400	1,134						1,134		
Travel, In-State / 140	1,500						1,500		
Travel, Out-of-State / 160	1,500						1,500		
Professional Development / 320	1,000						1,000		
Total EE	25,005		0		0		25,005		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	99,669	1.0	0	0.0	0	0.0	99,669	1.0	0

NEW DECISION ITEM
RANK: 7 OF 22

Department of Economic Development	Budget Unit <u>43095C</u>
Division: Missouri One Start	
DI Name: MOS Administration of New Legislation DI#1419017	HB Section <u>7.090</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
See Missouri One Start Division program description form for the activity measure for the program.

6b. Provide a measure(s) of the program's quality.
See Missouri One Start Division program description form for the quality measure for the program.

6c. Provide a measure(s) of the program's impact.
See Missouri One Start Division program description form for the impact measure for the program.

6d. Provide a measure(s) of the program's efficiency.
See Missouri One Start Division program description form for the efficiency measure for the program.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

See Missouri One Start Division program description form for strategies to achieve the performance measurement targets.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI ONE START								
MOS Admin of New Legislation - 1419017								
ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	126,384	2.00	0	0.00
SR ECONOMIC DEVELOPMENT SPEC	0	0.00	0	0.00	74,664	1.00	74,664	1.00
TOTAL - PS	0	0.00	0	0.00	201,048	3.00	74,664	1.00
TRAVEL, IN-STATE	0	0.00	0	0.00	4,500	0.00	1,500	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	4,500	0.00	1,500	0.00
SUPPLIES	0	0.00	0	0.00	1,332	0.00	444	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	3,000	0.00	1,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	2,433	0.00	811	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	3,402	0.00	1,134	0.00
M&R SERVICES	0	0.00	0	0.00	15,000	0.00	5,000	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	4,947	0.00	1,649	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	5,901	0.00	1,967	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	30,000	0.00	10,000	0.00
TOTAL - EE	0	0.00	0	0.00	75,015	0.00	25,005	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$276,063	3.00	\$99,669	1.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$276,063	3.00	\$99,669	1.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

NEW DECISION ITEM
RANK: _____ OF _____

Department of Economic Development		Budget Unit	43097C
Division: Missouri One Start			
DI Name: Upskill Credential GR Transfer	DI#1419021	HB Section	7.110

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:
Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	6,000,000	0	0	6,000,000
Total	6,000,000	0	0	6,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input checked="" type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is being requested because HB417 was passed during the 2023 legislative session, which creates the new Upskill Credential Training program and the Upskill Credential Training Fund (Section 620.2500 RSMo). This grant program promotes opportunities for employees to gain and improve their skills. Although the program passed during the 2023 legislative session, no funds were appropriated. This request seeks the maximum appropriation. This is the General Revenue transfer into the Upskill Credential Training Fund as required in Section 620.2500, RSMo.

NEW DECISION ITEM
RANK: _____ OF _____

Department of Economic Development	Budget Unit	43097C
Division: Missouri One Start		
DI Name: Upskill Credential GR Transfer	DI#1419021	HB Section 7.110

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

This is the transfer from General Revenue to the Upskill Credential Training Fund (Fund number 0849).

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	<u>0</u>						0		
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department of Economic Development				Budget Unit		43097C			
Division: Missouri One Start									
DI Name: Upskill Credential GR Transfer		DI#1419021		HB Section		7.110			
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	6,000,000						6,000,000		
Total TRF	6,000,000		0		0		6,000,000		0
Grand Total	6,000,000	0.0	0	0.0	0	0.0	6,000,000	0.0	0

NEW DECISION ITEM
RANK: _____ OF _____

Department of Economic Development Division: Missouri One Start DI Name: Upskill Credential GR Transfer DI#1419021	Budget Unit 43097C HB Section 7.110
6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)	
6a. Provide an activity measure(s) for the program. This the GR Transfer into the Upskill Credential Training Fund. Refer to the Spending Authority for performance measures.	6b. Provide a measure(s) of the program's quality. This the GR Transfer into the Upskill Credential Training Fund. Refer to the Spending Authority for performance measures.
6c. Provide a measure(s) of the program's impact. This the GR Transfer into the Upskill Credential Training Fund. Refer to the Spending Authority for performance measures.	6d. Provide a measure(s) of the program's efficiency. This the GR Transfer into the Upskill Credential Training Fund. Refer to the Spending Authority for performance measures.
7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS: Refer to the Spending Authority for the strategies to achieve the performance measure targets.	

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MOS UPSKILL CREDENTL TRANSFER								
Upskill Credential GR Transfer - 1419021								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	6,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	6,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$6,000,000	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00	\$6,000,000	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

NEW DECISION ITEM
RANK: 6 OF 22

Department of Economic Development	Budget Unit	43097C
Division: Missouri One Start		
DI Name: Upskill Credential Training Fund	DI#1419018	HB Section
		7.091

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	6,000,000	0	0	6,000,000
TRF	0	0	0	0
Total	6,000,000	0	0	6,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:
Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	6,000,000	6,000,000
TRF	0	0	0	0
Total	0	0	6,000,000	6,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Upskill Credential Training Fund (0829)
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input checked="" type="checkbox"/> New Legislation	<input checked="" type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is being requested because HB417 was passed during the 2023 legislative session, which creates the new Upskill Credential Training program and the Upskill Credential Training Fund (Section 620.2500 RSMo). This grant program promotes opportunities for employees to gain and improve their skills. Although the program passed during the 2023 legislative session, no funds were appropriated. This request seeks the maximum appropriation.

NEW DECISION ITEM
RANK: 6 OF 22

Department of Economic Development	Budget Unit	<u>43097C</u>
Division: Missouri One Start		
DI Name: Upskill Credential Training Fund	DI#1419018	HB Section <u>7.091</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

Section 620.2500 authorizes a grant program with a maximum appropriation of \$6 million for the Upskill Credential Training Fund.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions	<u>6,000,000</u>		<u>0</u>		<u>0</u>		<u>6,000,000</u>		<u>0</u>
Total PSD	<u>6,000,000</u>		<u>0</u>		<u>0</u>		<u>6,000,000</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>6,000,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>6,000,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 6 OF 22

Department of Economic Development				Budget Unit		43097C			
Division: Missouri One Start									
DI Name: Upskill Credential Training Fund		DI#1419018		HB Section		7.091			
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					6,000,000		6,000,000		
Total PSD	0		0		6,000,000		6,000,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	6,000,000	0.0	6,000,000	0.0	0

NEW DECISION ITEM
RANK: 6 OF 22

Department of Economic Development	Budget Unit	<u>43097C</u>
Division: Missouri One Start		
DI Name: Upskill Credential Training Fund	DI#1419018	HB Section <u>7.091</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.

Total number of eligible upskill credentials achieved that a qualifying employer indicated as necessary for improving the skills of its current and prospective employees.

6b. Provide a measure(s) of the program's quality.

1. The total number of companies receiving reimbursement from the Upskill Credential Training Fund;
2. Total number of individuals receiving an upskill credential.

6c. Provide a measure(s) of the program's impact.

1. Number of upskill credentials awarded to qualifying employers with at least one but not more than fifty employees;
2. Number of upskill credentials awarded to qualifying employers with at least 51 but not more than two hundred employees;
3. Number of upskill credentials awarded to any qualifying employee.

6d. Provide a measure(s) of the program's efficiency.

The pledged average wage increase that employees or prospective employees will realize after obtaining the upskill credential in relation to the cost of obtaining the upskill credential.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Missouri One Start will reach out to partner agencies such as the Missouri Hospital Association, the Missouri Technology Alliance, the Missouri Chamber, the Missouri Association of Manufacturers and others to educate and promote the Upskill Credential Training Program to their members. Missouri One Start will also utilize the Department's Regional Engagement Division to engage regional employers whose employees may benefit from the Upskill Credential Training Fund.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MOS UPSKILL CREDENTL TRAINING								
Upskill Fund Spend Authority - 1419022								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	6,000,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	6,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$6,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$6,000,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
UPSKILL CREDENTIAL TRNING FUND								
Upskill Credential Grant Prgm - 1419018								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	6,000,000	0.00	0	0.00
TOTAL - PD	0	0.00	0	0.00	6,000,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$6,000,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$6,000,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

CORE DECISION ITEM

Department: Economic Development	Budget Unit	43096C
Division: Missouri One Start		
Core: Community College Training Program	HB Section	7.095

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	27,000,000	27,000,000
TRF	0	0	0	0
Total	0	0	27,000,000	27,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri One Start Community College Training Fund (0538)

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	27,000,000	27,000,000
TRF	0	0	0	0
Total	0	0	27,000,000	27,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri One Start Community College Training Fund (0538)

2. CORE DESCRIPTION

Beginning with the FY2024 budget, this fund was established to combine the Community College New Jobs Training Program Fund (0563) and the Job Retention Training Program Fund (0717) into one fund called the Missouri One Start (MOS) Community College Training Fund pursuant to §620.809, RSMo. The purpose of this fund is to provide training and upskilling of new and existing workers.

MOS Community College Training Fund will generate funds by diverting a portion of the employee state withholding tax (approximately 2%) into a designated training account to reimburse eligible training costs that are normally associated with large attraction or expansion projects. The program is administered by the local community college with oversight by Missouri One Start staff.

3. PROGRAM LISTING (list programs included in this core funding)

Missouri One Start Community College Training Program

CORE DECISION ITEM

Department: Economic Development	Budget Unit	43096C
Division: Missouri One Start		
Core: Community College Training Program	HB Section	7.095

4. FINANCIAL HISTORY

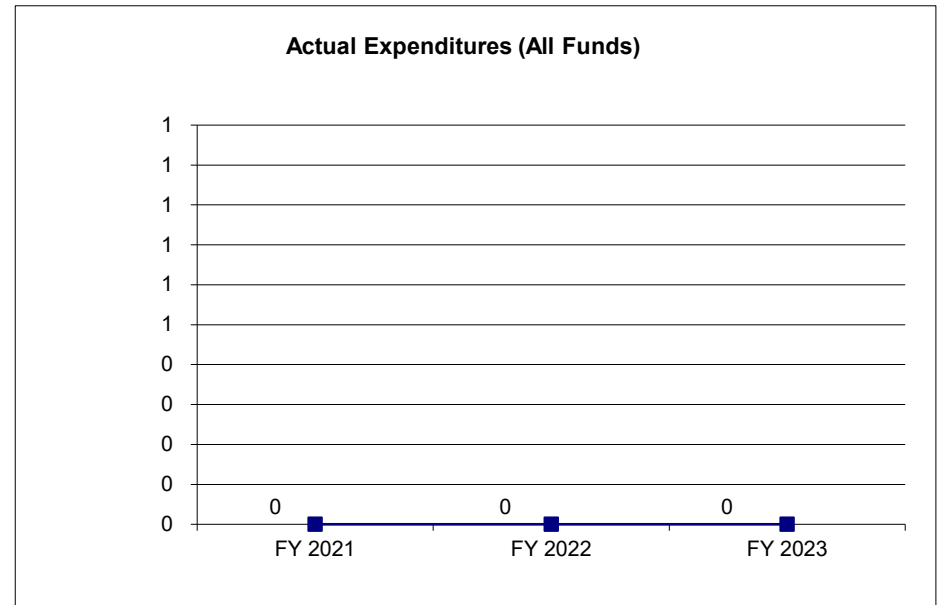
	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	0	0	0	27,000,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	27,000,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT
MO ONE START COMM COLL TRNG

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<hr/>							
TAFP AFTER VETOES	PD	0.00	0	0	27,000,000	27,000,000	
	Total	0.00	0	0	27,000,000	27,000,000	
<hr/>							
DEPARTMENT CORE REQUEST	PD	0.00	0	0	27,000,000	27,000,000	
	Total	0.00	0	0	27,000,000	27,000,000	
<hr/>							
GOVERNOR'S RECOMMENDED CORE	PD	0.00	0	0	27,000,000	27,000,000	
	Total	0.00	0	0	27,000,000	27,000,000	
<hr/>							

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ONE START COMM COLL TRNG								
CORE								
PROGRAM-SPECIFIC								
MO COMM COLLEGE TRAINING FUND	0	0.00	27,000,000	0.00	27,000,000	0.00	27,000,000	0.00
TOTAL - PD	0	0.00	27,000,000	0.00	27,000,000	0.00	27,000,000	0.00
TOTAL	0	0.00	27,000,000	0.00	27,000,000	0.00	27,000,000	0.00
GRAND TOTAL	\$0	0.00	\$27,000,000	0.00	\$27,000,000	0.00	\$27,000,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MO ONE START COMM COLL TRNG								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	27,000,000	0.00	27,000,000	0.00	27,000,000	0.00
TOTAL - PD	0	0.00	27,000,000	0.00	27,000,000	0.00	27,000,000	0.00
GRAND TOTAL	\$0	0.00	\$27,000,000	0.00	\$27,000,000	0.00	\$27,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$27,000,000	0.00	\$27,000,000	0.00	\$27,000,000	0.00

PROGRAM DESCRIPTION

Department: **Economic Development**

HB Section(s): **7.095**

Program Name: **Missouri One Start Community College Training Program**

Program is found in the following core budget(s): **Community College Training Program**

1a. What strategic priority does this program address?

Workforce Development

1b. What does this program do?

Provides funds to assist eligible businesses train new and upskill existing workers. The program is suited for competitive attraction and expansion projects with a substantial amount of job creation or upskilling of workers. It has a dual mission to develop talent and grow business. In coordination with the Department of Revenue, a portion of the employee state withholding tax (approximately 2%) is diverted into a designated training account to reimburse eligible training costs. The program is administered by the local community college with oversight by Missouri One Start staff. Data reflects combined totals of New Jobs Training Program (NJTP) and Job Retention Training Program (JRTP) projects.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Companies Assisted	27	20	26	28	38	31	33	35	37

Note: Projected data for FY2024-FY2026 reflects a 5% increase each year.

2b. Provide a measure(s) of the program's quality.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	95%	100%	100%	92%	94%	89%	91%	93%	95%

Note 1: NJTP and JRTP surveys were combined. 9 out of 30 companies responded to the survey

Note 2: In FY2023, 8 out of 9 respondents rated their experience as "average", "good" or "excellent."

Note 3: Zero respondents rated the experience as "Poor" or "Fair". One respondent did not rate the experience but provided a comment.

Note 4: Percentage increase reflects a 2% increase each year.

PROGRAM DESCRIPTION

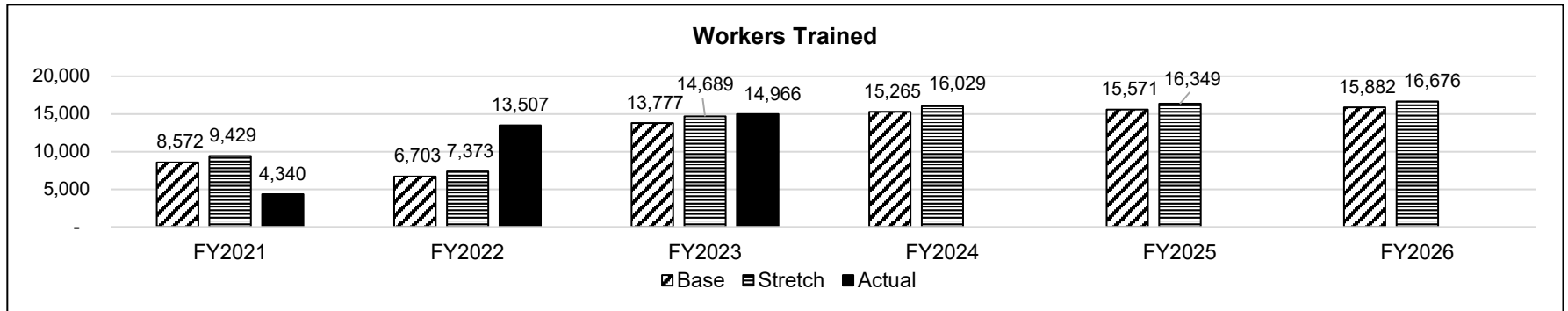
Department: **Economic Development**

HB Section(s): 7.095

Program Name: **Missouri One Start Community College Training Program**

Program is found in the following core budget(s): **Community College Training Program**

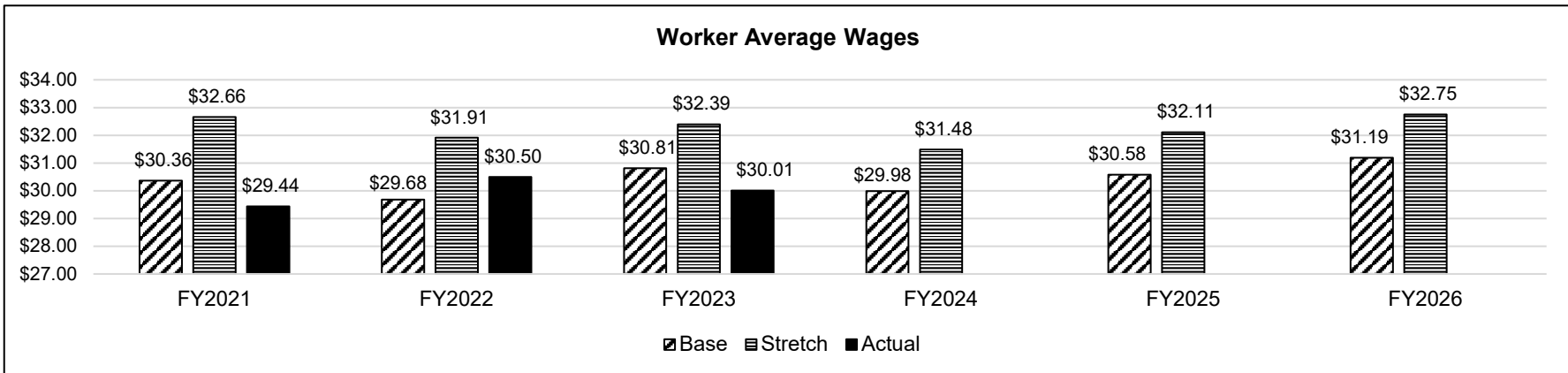
2c. Provide a measure(s) of the program's impact.



Note 1: Workers Trained is an unduplicated count. FY2023 increase reflects a large number of active JRTP projects.

Note 2: Base target for FY2024 reflects an a 2% increase from FY2023 Stretch targets. Base targets for FY2025-FY2026 reflects a 2% increase each year.

Note 3: Stretch targets for FY2024-FY2026 reflect a 5% increase of the Base target.



Note 1: Base targets for FY2024 reflects an average of the Actual wages from FY2021-FY2023. Base targets for FY2025-FY2026 reflects a 2% increase.

Note 2: Stretch targets for FY2024-FY2026 reflects a 5% increase of the Base.

PROGRAM DESCRIPTION

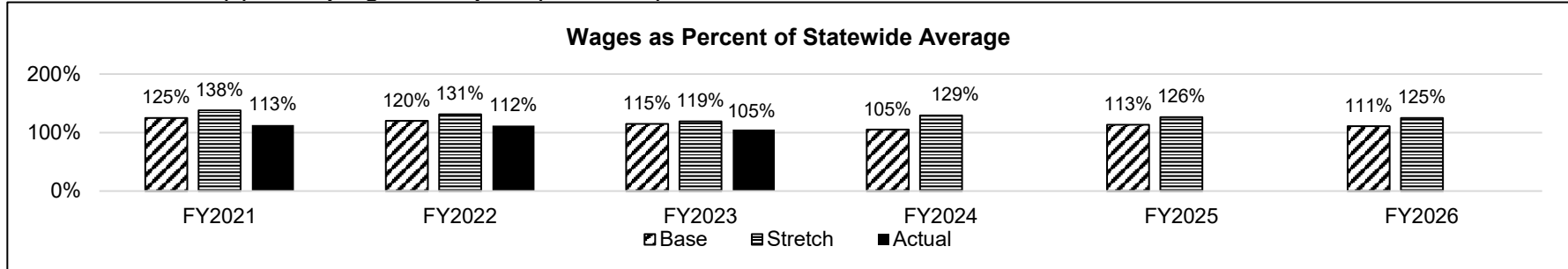
Department: Economic Development

HB Section(s): 7.095

Program Name: Missouri One Start Community College Training Program

Program is found in the following core budget(s): Community College Training Program

2c. Provide a measure(s) of the program's impact. (continued)

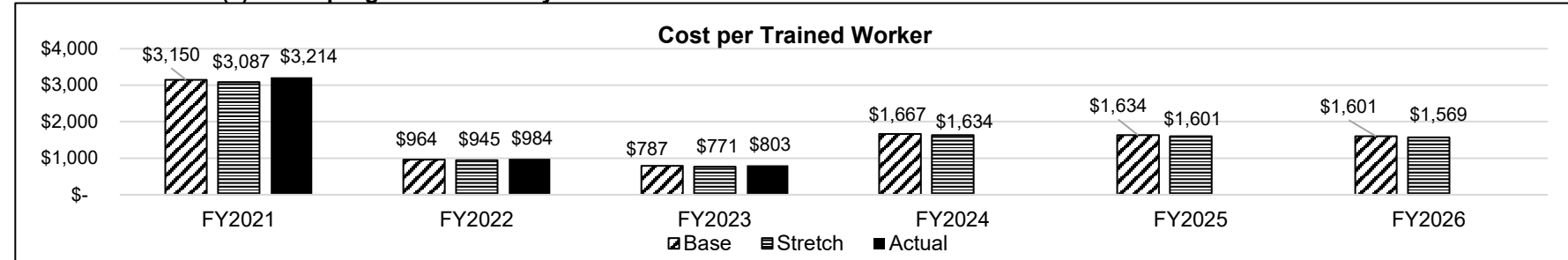


Note 1: Statewide Average Hourly Wage for CY2022 for Public and Private industries was \$28.47 per hour (MERIC). The chart reflects the ratio of trainee average wages divided by statewide average as a percentage.

Note 2: Base target for FY2024 reflects the average of the actual worker wages of the prior three years as a percentage of the statewide average. FY2025-FY2026 Base target reflects an average of Wages as a Percent of the Statewide Average from the prior three years.

Note 3: Stretch target for FY2024-FY2026 reflects the average of Wages as a Percent of the Statewide Average of stretch target from the prior three years.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing actual withholding amounts by the number of workers receiving training for active projects in the fiscal year.

Note 2: Workers Trained is an unduplicated count.

Note 3: Base target for FY2024 reflects the average cost per trained worker from the three previous years. Base target for FY2025-FY2026 reflects a 2% decrease from the previous year stretch target. Stretch target for FY2024-FY2026 reflects a 2% decrease each year from the base.

Note 4: FY2021 Cost per Trained Worker was high due to COVID-19 and the small amount of workers trained versus the amount that was withheld.

PROGRAM DESCRIPTION

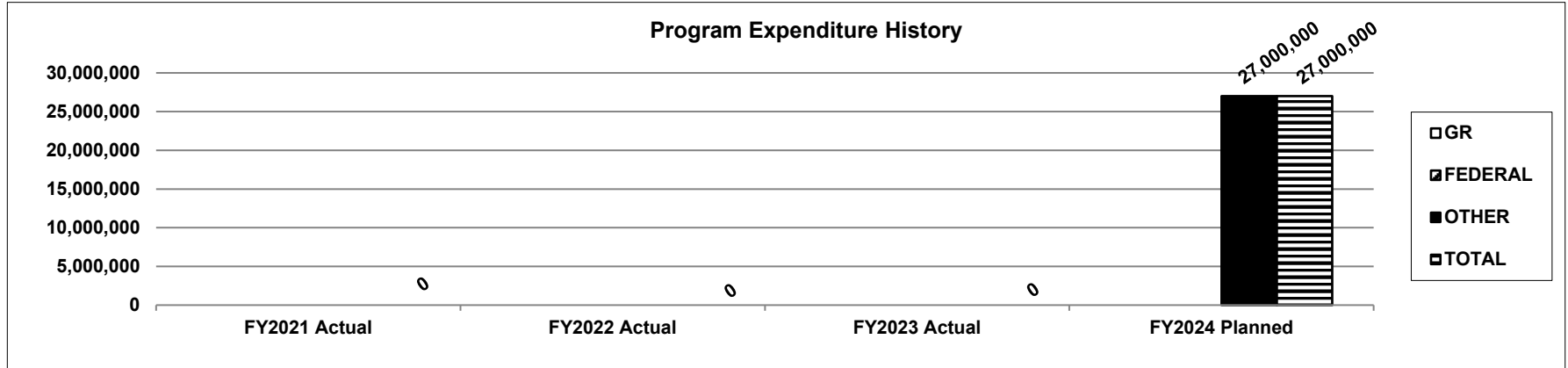
Department: Economic Development

HB Section(s): 7.095

Program Name: Missouri One Start Community College Training Program

Program is found in the following core budget(s): Community College Training Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Beginning in FY2024, the Community College Job Retention Training Program and the Community College New Jobs Training Program were combined into the Missouri One Start Community College Training Program pursuant to §620.809, RSMo. Prior expenditure history can be found on the Job Retention and New Jobs Training Program core forms.

4. What are the sources of the "Other " funds?
Missouri One Start Community College Training Fund (0538)
5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Section 620.800 - 620.809, RSMo.
6. Are there federal matching requirements? If yes, please explain.
No
7. Is this a federally mandated program? If yes, please explain.
No

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43110C
Division:	Missouri One Start		
Core:	Missouri One Start Community College New Jobs Training Program	HB Section	N/A

1. CORE FINANCIAL SUMMARY

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:					Other Funds:				
Notes:					Notes:				

2. CORE DESCRIPTION

Beginning in FY2024, the Community College Job Retention Training Program and the Community College New Jobs Training Program were combined into the Missouri One Start Community College Training Program pursuant to §620.809, RSMo. Prior expenditure history can be found on the Job Retention and New Jobs Training Program core forms. Those core forms will remain in the budget book until the expenditure history is no longer applicable.

3. PROGRAM LISTING (list programs included in this core funding)

The Missouri One Start Community College New Jobs Training Program

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43110C
Division:	Missouri One Start		
Core:	Missouri One Start Community College New Jobs Training Program	HB Section	N/A

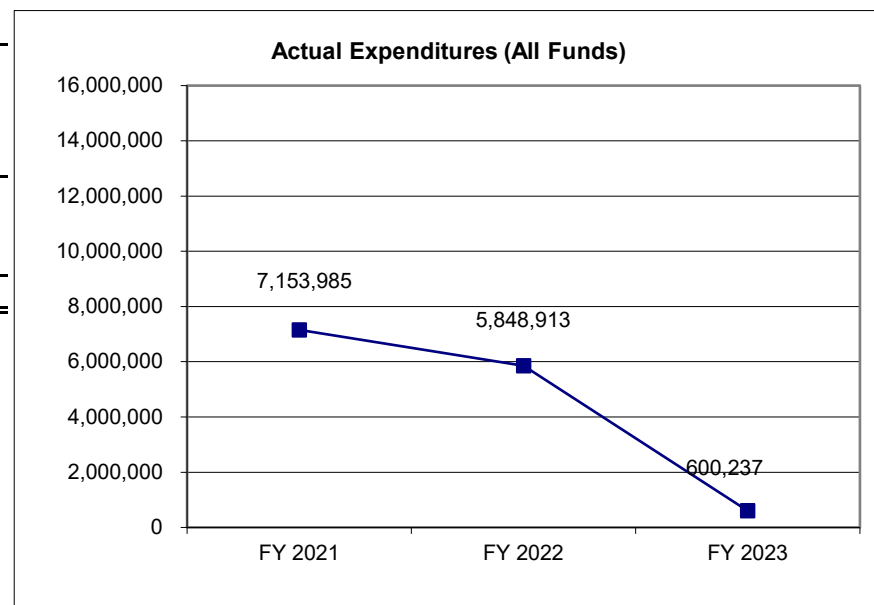
4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	16,000,000	16,000,000	11,000,000	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	16,000,000	16,000,000	11,000,000	0
Actual Expenditures (All Funds)	7,153,985	5,848,913	600,237	N/A
Unexpended (All Funds)	8,846,015	10,151,087	10,399,763	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	8,846,015	10,151,087	10,399,763	N/A
		(1)	(2)	(3)

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).



NOTES:

(1) In FY2022, there were 3 new NJTP projects totaling \$6,731,741. Of the unexpended funds in FY2022, \$8.7M of the \$10.1M are obligated withholdings from outstanding projects from previous years that are anticipated to be redeemed within the next 4-6 years.

(2) In FY2023, there was 1 new NJTP project totaling \$558,325. Of the unexpended funds in FY2023, \$8.6M of the \$10.3M are obligated withholdings from outstanding projects from previous years that are anticipated to be redeemed within the next 4-6 years.

(3) In FY2024, the Missouri One Start Community College New Jobs Training Fund and Missouri One Start Community College Job Retention Training Fund were combined into the Missouri One Start Community College Training Fund.

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMM COLL NEW JOBS TRAINING								
CORE								
PROGRAM-SPECIFIC								
MO ONE START COL NEW JOBS TRN	600,237	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	600,237	0.00	0	0.00	0	0.00	0	0.00
TOTAL	600,237	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$600,237	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
COMM COLL NEW JOBS TRAINING								
CORE								
PROGRAM DISTRIBUTIONS	600,237	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	600,237	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$600,237	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS								
	\$600,237	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): NA

Program Name: Missouri One Start Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri One Start Community College New Jobs Training Program

1a. What strategic priority does this program address?

Workforce Development

1b. What does this program do?

- Provides funds to assist eligible businesses to train workers in newly created jobs. The program is suited for competitive projects with a substantial amount of job creation. It has a dual mission to develop talent and grow business.
- In coordination with the Department of Revenue, a portion of the new jobs' state withholding tax is diverted into a designated training account to reimburse eligible training costs that are normally associated with a new business locations or expansions.
- The program is administered by the local community college with oversight by Missouri One Start (MOS) staff.
- For performance measure data after FY2023, please refer to the MOS Community College Training Program core form.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023	
	Projected	Actual	Projected	Actual	Projected	Actual
Companies Assisted	14	8	11	12	13	9

Note: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Fund. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.

2b. Provide a measure(s) of the program's quality.

	FY2021		FY2022		FY2023	
	Projected	Actual	Projected	Actual	Projected	Actual
Customer Service Experience	95%	100%	100%	92%	94%	89%

Note 1: New Jobs and Job Retention Training Program surveys were combined. 9 out of 30 companies responded to the survey

Note 2: In FY2023, 8 out of 9 respondents rated their experience as "average", "good" or "excellent."

Note 3: Zero respondents rated the experience as "Poor" or "Fair". One respondent did not rate the experience but provided a comment.

Note 4: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.

PROGRAM DESCRIPTION

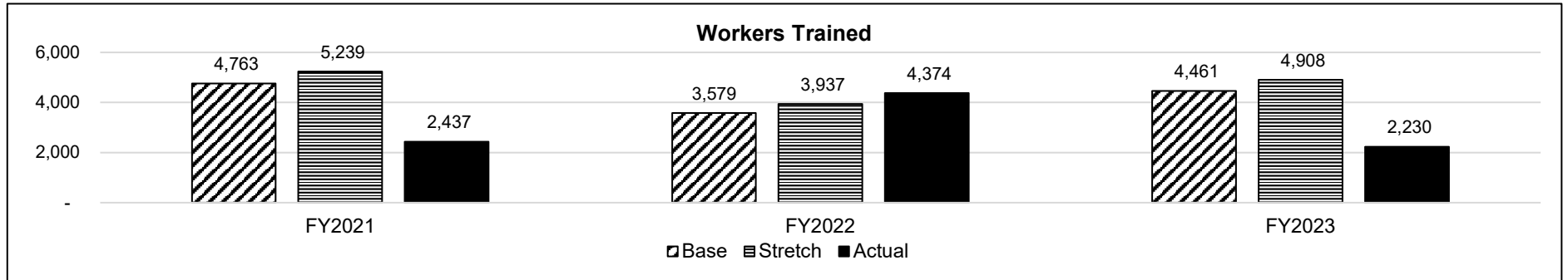
Department: Economic Development

HB Section(s): NA

Program Name: Missouri One Start Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri One Start Community College New Jobs Training Program

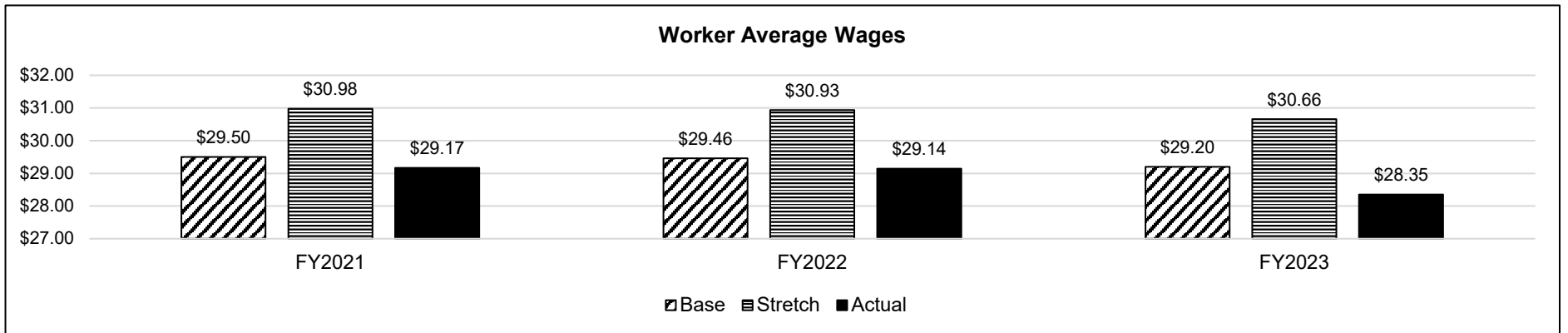
2c. Provide a measure(s) of the program's impact.



Note 1: Workers Trained is an unduplicated count.

Note 2: The decrease in workers trained in FY2023 is due to two projects pausing their NJTP projects and not reporting any workers trained.

Note 3: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.



Note: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.

PROGRAM DESCRIPTION

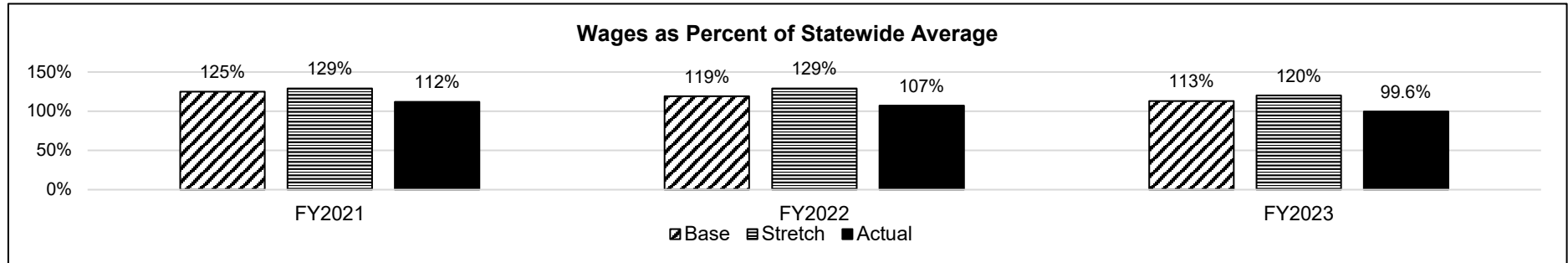
Department: Economic Development

HB Section(s): NA

Program Name: Missouri One Start Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri One Start Community College New Jobs Training Program

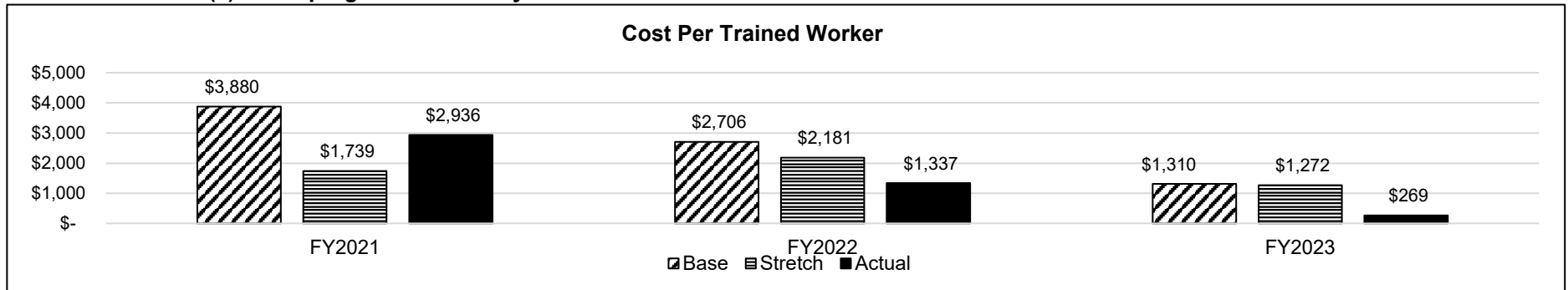
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Statewide Average Hourly Wage for CY2022 for Public and Private industries was \$28.47 per hour (MERIC). The chart reflects the ratio of trainee average wages divided by statewide average as a percentage.

Note 2: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing actual withholding amounts by the number of workers receiving training for active projects in the fiscal year.

Note 2: Workers Trained is an unduplicated count.

Note 3: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.

PROGRAM DESCRIPTION

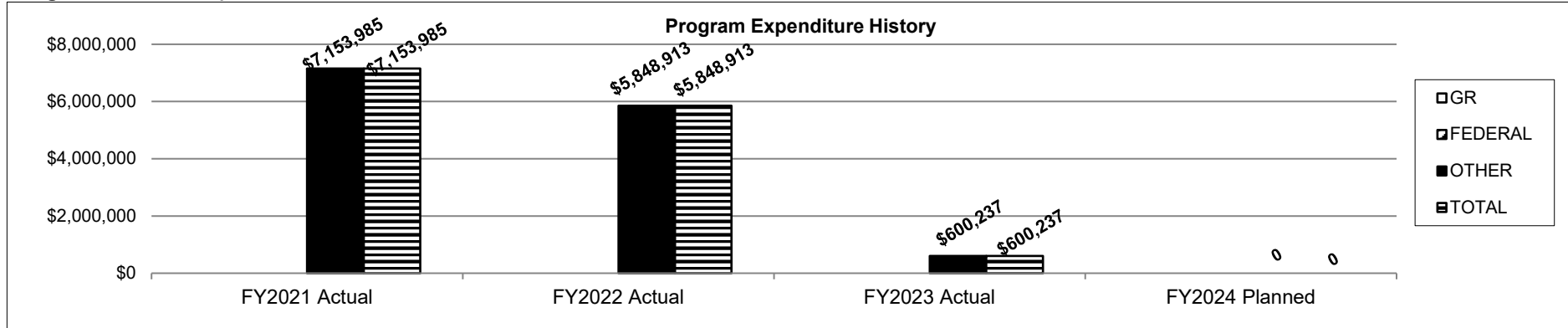
Department: Economic Development

HB Section(s): NA

Program Name: Missouri One Start Community College New Jobs Training Program

Program is found in the following core budget(s): Missouri One Start Community College New Jobs Training Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Beginning in FY2024, the Community College Job Retention Training Program and the Community College New Jobs Training Program were combined into the Missouri One Start Community College Training Program pursuant to §620.809, RSMo.

4. **What are the sources of the "Other " funds?**
 Missouri One Start Community College New Jobs Training Fund (0563)
5. **What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**
 Section 620.800 - 620.809, RSMo.
6. **Are there federal matching requirements? If yes, please explain.**
 No.
7. **Is this a federally mandated program? If yes, please explain.**
 No.

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43115C
Division:	Missouri One Start		
Core:	Missouri One Start Community College Job Retention Training Program	HB Section	N/A

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2025 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

2. CORE DESCRIPTION

Beginning in FY2024, the Community College Job Retention Training Program and the Community College New Jobs Training Program were combined into the Missouri One Start Community College Training Program pursuant to §620.809, RSMo. Prior expenditure history can be found on the Job Retention and New Jobs Training Program core forms. The core forms will remain in the budget book until the expenditure history is no longer applicable.

3. PROGRAM LISTING (list programs included in this core funding)

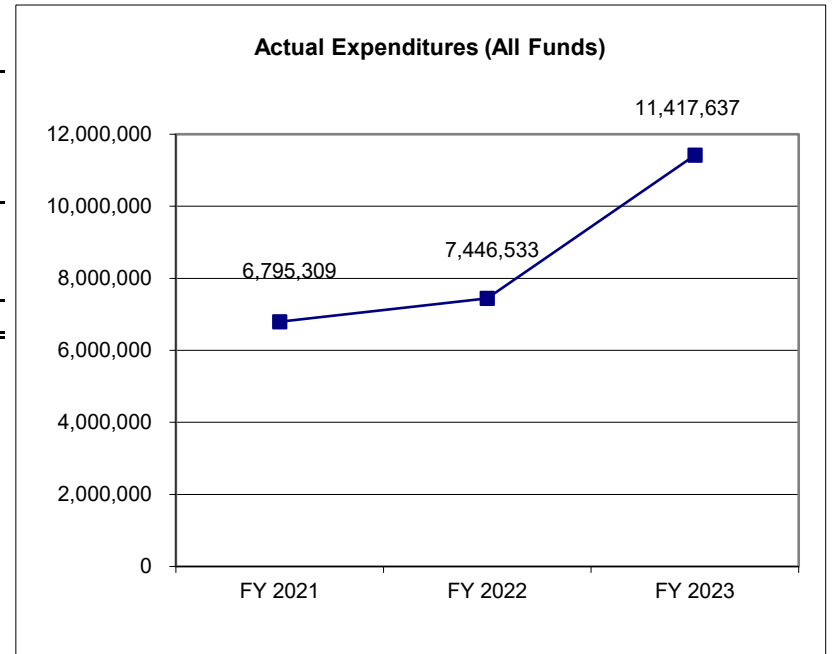
Missouri One Start Community College Job Retention Training Program

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43115C
Division:	Missouri One Start		
Core:	Missouri One Start Community College Job Retention Training Program	HB Section	N/A

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	11,000,000	11,000,000	16,000,000	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	11,000,000	11,000,000	16,000,000	0
Actual Expenditures (All Funds)	6,795,309	7,446,533	11,417,637	N/A
Unexpended (All Funds)	4,204,691	3,553,467	4,582,363	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	4,204,691	3,553,467 (1)	4,582,363 (2)	N/A (3)



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

Notes:

- (1) In FY2022, there were 11 new JRTP projects totaling \$23,754,438. There is approximately \$20.6 million obligated for projects from previous years. Funds for these projects are anticipated to be redeemed over the next 4-6 years as companies submit their regular withholdings on the retained jobs in each project.
- (2) In FY2023, there were 4 new JRTP projects totaling \$11,848,107. In total there is approximately \$21.1 million obligated for JRTP projects that are anticipated to be redeemed over the next 4-6 years as companies submit their regular withholdings on the retained jobs in each project.
- (3) In FY2024, the Missouri One Start Community College New Jobs Training Fund and Missouri One Start Community College Job Retention Training Fund were combined into the Missouri One Start Community College Training Fund.

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
JOBS RETENTION TRG PRG								
CORE								
PROGRAM-SPECIFIC								
MO ONE START COL JOB RET TRAIN	11,417,637	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	11,417,637	0.00	0	0.00	0	0.00	0	0.00
TOTAL	11,417,637	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$11,417,637	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
JOBS RETENTION TRG PRG								
CORE								
PROGRAM DISTRIBUTIONS	11,417,637	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	11,417,637	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$11,417,637	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$11,417,637	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: **Economic Development**

HB Section(s): N/A

Program Name: **Missouri One Start Community College Job Retention Training Program**

Program is found in the following core budget(s): **Missouri One Start Community College Job Retention Training Program**

1a. What strategic priority does this program address?

Workforce Development

1b. What does this program do?

- Provides funds to assist eligible existing businesses retain jobs by providing training to upskill their workforce. The program is suited for large retention projects and targets businesses with plans to move outside the state to find skilled labor, or is located in a county bordering another state.
- In coordination with the Department of Revenue, a portion of state withholding tax from the retained jobs is diverted into a designated training account to reimburse eligible training costs.
- The program is administered by the local community college with oversight by Missouri One Start (MOS) staff.
- For performance measure data after FY2023, please refer to the MOS Community College Training Program core form.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023	
	Projected	Actual	Projected	Actual	Projected	Actual
Companies Assisted	13	11	15	24	25	22

Note: In FY2024, the MOS Community College New Jobs Training Fund (NJTP) and MOS Community College Job Retention Training Fund (JRTP) was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.

2b. Provide a measure(s) of the program's quality.

	FY2021		FY2022		FY2023	
	Projected	Actual	Projected	Actual	Projected	Actual
Customer Service Experience	95%	100%	100%	92%	94%	89%

Note 1: NJTP and JRTP surveys were combined. 9 out of 30 companies responded to the survey

Note 2: In FY2023, 8 out of 9 respondents rated their experience as "average", "good" or "excellent."

Note 3: Zero respondents rated the experience as "Poor" or "Fair". One respondent did not rate the experience but provided a comment.

Note 4: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.

PROGRAM DESCRIPTION

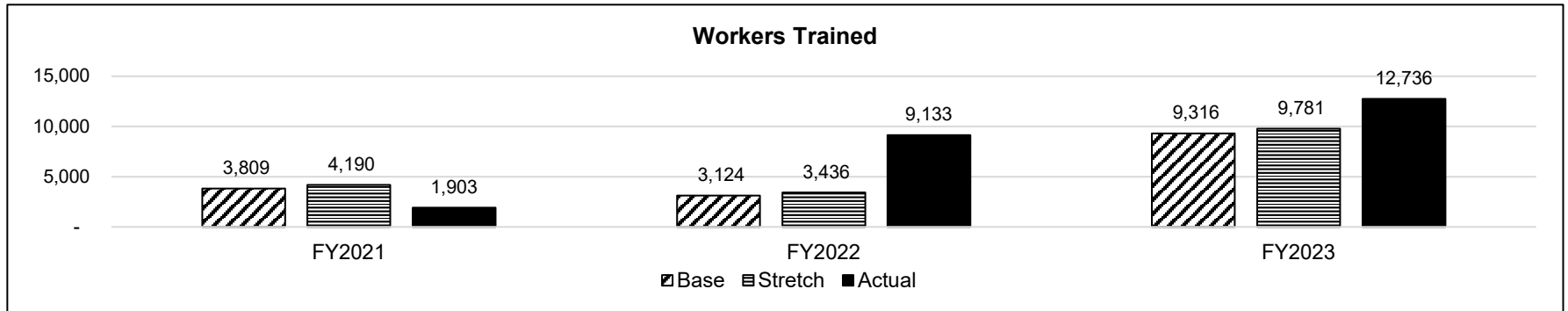
Department: **Economic Development**

HB Section(s): N/A

Program Name: **Missouri One Start Community College Job Retention Training Program**

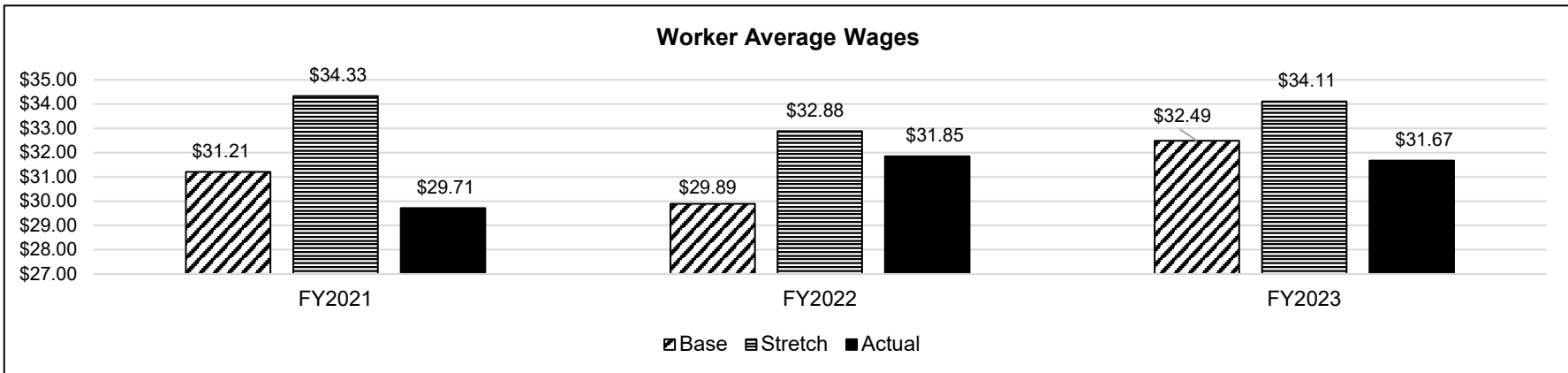
Program is found in the following core budget(s): **Missouri One Start Community College Job Retention Training Program**

2c. Provide a measure(s) of the program's impact.



Note 1: Workers Trained is an unduplicated count. FY2023 increase reflects a large number of active Job Retention Training Program (JRTP) projects.

Note 2: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.



Note: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.

PROGRAM DESCRIPTION

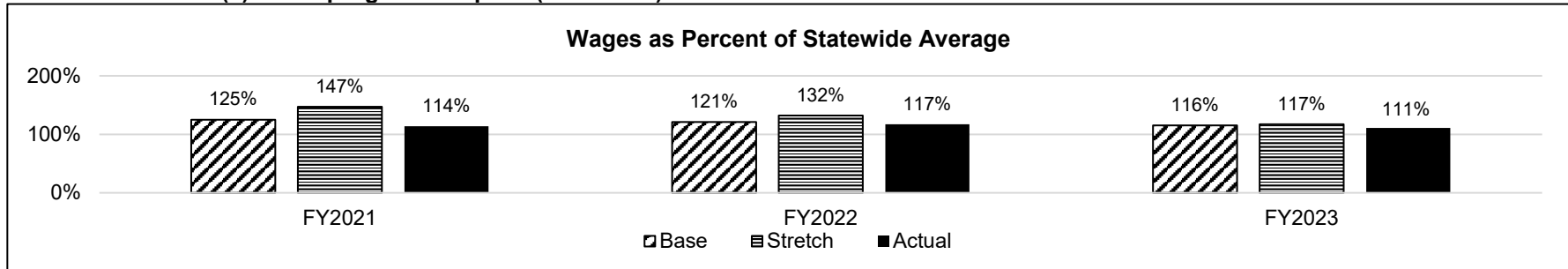
Department: **Economic Development**

HB Section(s): N/A

Program Name: **Missouri One Start Community College Job Retention Training Program**

Program is found in the following core budget(s): **Missouri One Start Community College Job Retention Training Program**

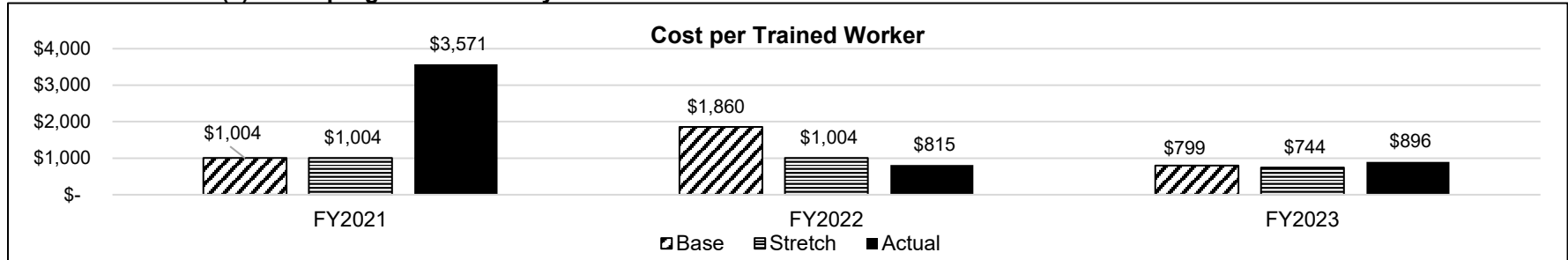
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Statewide Average Hourly Wage for CY2022 for Public and Private industries was \$28.47 per hour (MERIC). The chart reflects the ratio of trainee average wages divided by statewide average as a percentage.

Note 2: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Calculated by dividing actual withholding amounts by the number of workers receiving training for active projects in the fiscal year.

Note 2: Workers Trained is an unduplicated count.

Note 3: In FY2024, the MOS Community College New Jobs Training Fund and MOS Community College Job Retention Training Fund was combined into the MOS Community College Training Program. Performance measures from FY2024 and on will be reflected on the MOS Community College Training Program core form.

PROGRAM DESCRIPTION

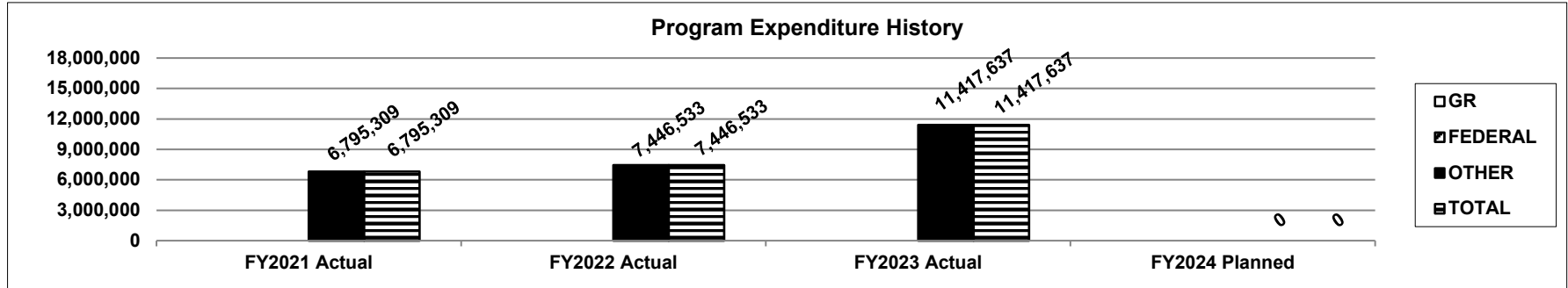
Department: Economic Development

HB Section(s): N/A

Program Name: Missouri One Start Community College Job Retention Training Program

Program is found in the following core budget(s): Missouri One Start Community College Job Retention Training Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Beginning in FY2024, the Community College Job Retention Training Program and the Community College New Jobs Training Program were combined into the Missouri One Start Community College Training Program pursuant to §620.809, RSMo.

4. What are the sources of the "Other " funds?
Community College Job Retention Training Program Fund (0717)
5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Section 620.800 - 620.809, RSMo.
6. Are there federal matching requirements? If yes, please explain.
No
7. Is this a federally mandated program? If yes, please explain.
No

CORE DECISION ITEM

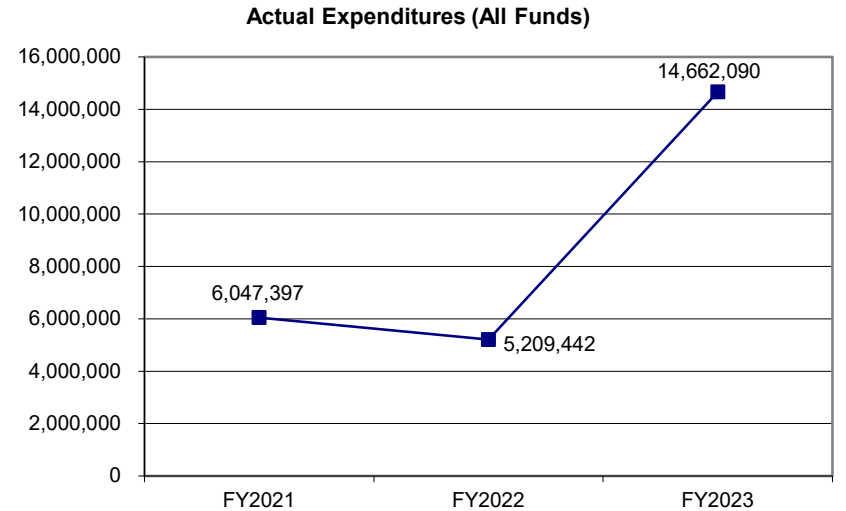
Department: Economic Development					Budget Unit 43100C				
Division: Missouri One Start									
Core: Missouri One Start Programs					HB Section 7.100				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	140,000	0	0	140,000	EE	140,000	0	0	140,000
PSD	14,976,835	0	2,448,221	17,425,056	PSD	14,976,835	0	2,448,221	17,425,056
TRF	0	0	0	0	TRF	0	0	0	0
Total	15,116,835	0	2,448,221	17,565,056	Total	15,116,835	0	2,448,221	17,565,056
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Missouri One Start Job Development Fund (0600)					Other Funds: Missouri One Start Job Development Fund (0600)				
2. CORE DESCRIPTION									
The General Revenue transfer into the Missouri One Start Job Development Fund (MJDF) was eliminated beginning FY2023. This fund previously received a General Revenue transfer to provide funding for the Missouri One Start Customized Training Program and the personal services, equipment, and expenses of Missouri One Start staff. These services continue to be supported through General Revenue funds. The Missouri One Start Customized Training Program is one of the more flexible and popular of workforce training programs for businesses. It is an essential tool in economic development efforts and provides direct assistance to Missouri businesses for the training and upskilling of new and existing employees with a purpose of creating and retaining jobs in the state. The workforce training is individualized to each company's specific needs. The program is administered locally by community colleges and technical schools, with oversight provided by Missouri One Start staff.									
3. PROGRAM LISTING (list programs included in this core funding)									
Missouri One Start Job Development Fund									

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43100C
Division:	Missouri One Start	HB Section	7.100
Core:	Missouri One Start Programs		

4. FINANCIAL HISTORY

	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Current Yr.
Appropriation (All Funds)	8,693,406	8,693,406	17,565,056	17,565,056
Less Reverted (All Funds)	0	0	(453,505)	(453,505)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	8,693,406	8,693,406	17,111,551	17,111,551
Actual Expenditures (All Funds)	6,047,397	5,209,442	14,662,090	N/A
Unexpended (All Funds)	2,646,009	3,483,964	2,449,461	N/A
Unexpended, by Fund:				
General Revenue	0	0	1,240	N/A
Federal	0	0	0	N/A
Other	2,646,009	3,483,964	2,448,221	N/A
	(1)	(1)	(2)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

(1) Unexpended funds resulted from spending authority exceeding General Revenue transfer and available fund balance.

(2) Due to a funding structure change beginning FY2023, there is no longer a GR transfer into Fund 0600. The \$2.4 million in the unexpended fund category is just the spending authority. The actual remaining unexpended amount in this fund is \$232,000. This was the amount remaining in the fund when the funding structure changed and is anticipated to be fully expended on future Customized Training program projects.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MISSOURI ONE START JOB DEV

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	EE	0.00	140,000	0	0	140,000	
	PD	0.00	14,976,835	0	2,448,221	17,425,056	
	Total	0.00	15,116,835	0	2,448,221	17,565,056	
DEPARTMENT CORE REQUEST							
	EE	0.00	140,000	0	0	140,000	
	PD	0.00	14,976,835	0	2,448,221	17,425,056	
	Total	0.00	15,116,835	0	2,448,221	17,565,056	
GOVERNOR'S RECOMMENDED CORE							
	EE	0.00	140,000	0	0	140,000	
	PD	0.00	14,976,835	0	2,448,221	17,425,056	
	Total	0.00	15,116,835	0	2,448,221	17,565,056	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI ONE START JOB DEV								
CORE								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	590,498	0.00	140,000	0.00	140,000	0.00	140,000	0.00
TOTAL - EE	590,498	0.00	140,000	0.00	140,000	0.00	140,000	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	14,071,592	0.00	14,976,835	0.00	14,976,835	0.00	14,976,835	0.00
MO ONE START JOB DEVELOPMENT	0	0.00	2,448,221	0.00	2,448,221	0.00	2,448,221	0.00
TOTAL - PD	14,071,592	0.00	17,425,056	0.00	17,425,056	0.00	17,425,056	0.00
TOTAL	14,662,090	0.00	17,565,056	0.00	17,565,056	0.00	17,565,056	0.00
GRAND TOTAL	\$14,662,090	0.00	\$17,565,056	0.00	\$17,565,056	0.00	\$17,565,056	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI ONE START JOB DEV								
CORE								
SUPPLIES	2,483	0.00	500	0.00	500	0.00	500	0.00
PROFESSIONAL SERVICES	167,283	0.00	129,500	0.00	129,500	0.00	129,500	0.00
COMPUTER EQUIPMENT	416,000	0.00	5,000	0.00	5,000	0.00	5,000	0.00
OTHER EQUIPMENT	4,732	0.00	5,000	0.00	5,000	0.00	5,000	0.00
TOTAL - EE	590,498	0.00	140,000	0.00	140,000	0.00	140,000	0.00
PROGRAM DISTRIBUTIONS	14,071,592	0.00	17,425,056	0.00	17,425,056	0.00	17,425,056	0.00
TOTAL - PD	14,071,592	0.00	17,425,056	0.00	17,425,056	0.00	17,425,056	0.00
GRAND TOTAL	\$14,662,090	0.00	\$17,565,056	0.00	\$17,565,056	0.00	\$17,565,056	0.00
GENERAL REVENUE	\$14,662,090	0.00	\$15,116,835	0.00	\$15,116,835	0.00	\$15,116,835	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$2,448,221	0.00	\$2,448,221	0.00	\$2,448,221	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.100

Program Name: Missouri One Start Programs

Program is found in the following core budget(s): Missouri One Start Programs

1a. What strategic priority does this program address?

Workforce Development

1b. What does this program do?

- Provides the funding source for the Missouri One Start Customized Training program.
- Funds provided to Missouri One Start assistance to small, medium and large businesses throughout the state to recruit, train and upskill new and existing employees to meet the specific workforce needs of a business.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Companies Assisted	190	191	190	191	210	240	264	264	264
Funds Awarded	\$5,800,000	\$5,868,338	\$5,841,803	\$5,034,228	\$13,500,000	\$ 14,071,592	\$14,527,530	\$14,527,530	\$14,527,530

Note 1: Funds Awarded includes both funds obligated for training and to administer the training program.

Note 2: Companies assisted in includes 4 consortiums.

Note 3: Projections for Companies Assisted and Funds Awarded for FY2025-FY2026 assumes general revenue appropriations and remain consistent at the FY2024 appropriation level and Companies Assisted reflects a 10% increase from FY2023 Actual.

2b. Provide a measure(s) of the program's quality.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	100%	94%	97%	95%	97%	99%	100%	100%	100%

Note 1: Percentage of respondents who rated their experience as "good" or "excellent."

Note 2: Data includes 81 responses from 249 Customized Training companies surveyed in FY2023.

Note 3: For FY2023, 2 respondents rated their experience as "Average", zero respondents rated services as "Poor or Fair."

PROGRAM DESCRIPTION

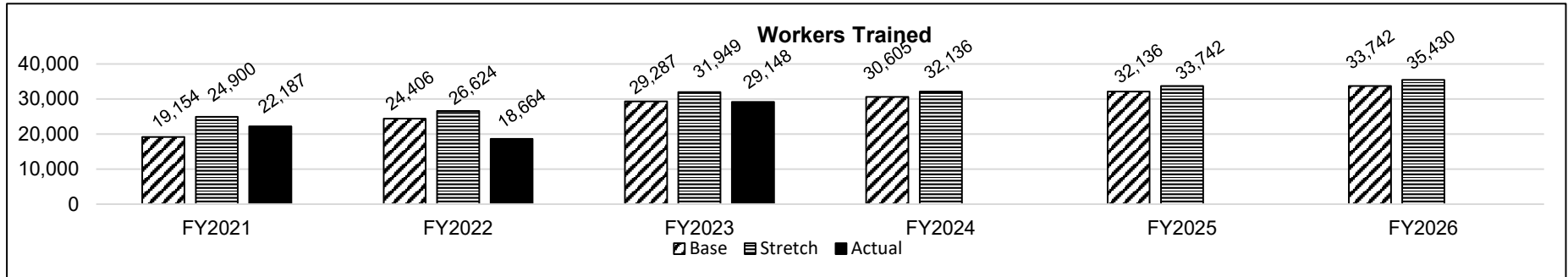
Department: Economic Development

HB Section(s): 7.100

Program Name: Missouri One Start Programs

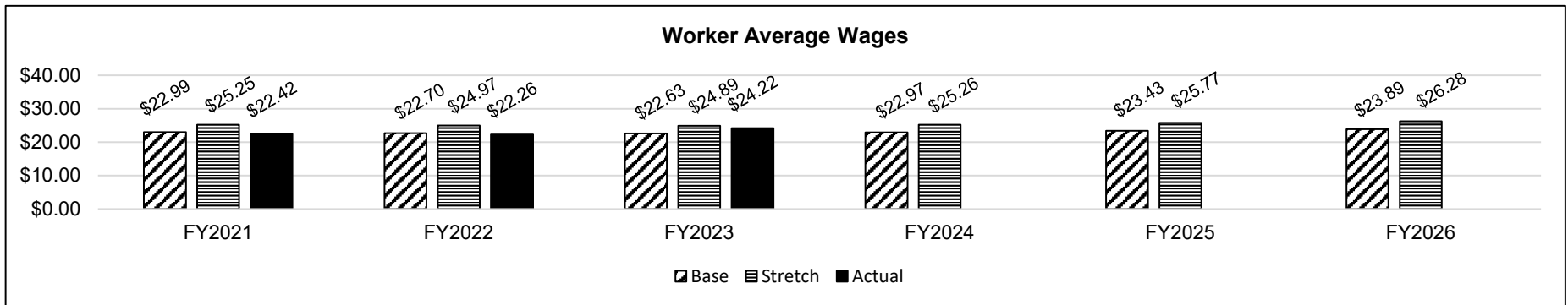
Program is found in the following core budget(s): Missouri One Start Programs

2c. Provide a measure(s) of the program's impact.



Note 1: Actual for FY2023 reflects the reported count of unduplicated count of Workers Trained (as of 8-17-23).

Note 2: Base and Stretch target for FY2024-FY2026 reflects similar funding to FY2023 and demonstrates a 5% increase to the Base and Stretch targets for workers trained each year.



Note 1: Base target for FY2024 reflects an average of the Actual Wages from FY2021-FY2023. Base targets for FY2025-FY2026 reflects a 2% increase each year of the Base target.

Note 2: Stretch targets for FY2024-FY2026 reflects a 10% increase each year of the Base target.

PROGRAM DESCRIPTION

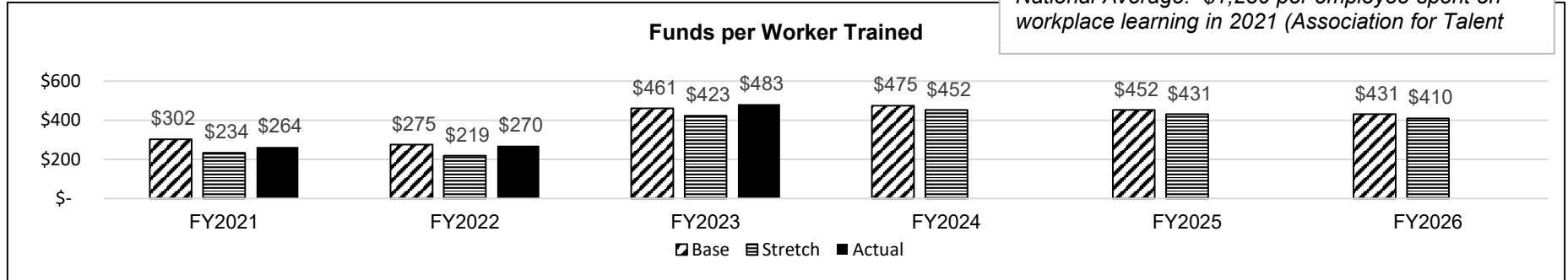
Department: Economic Development

HB Section(s): 7.100

Program Name: Missouri One Start Programs

Program is found in the following core budget(s): Missouri One Start Programs

2d. Provide a measure(s) of the program's efficiency.



Note 1: Actual Funds per Workers Trained is calculated by dividing the awarded training funds by the number of unduplicated workers receiving training.

Note 2: Base and Stretch targets for FY2024-FY2026 reflects funding remaining consistent at FY2024 levels and 5% increase in unduplicated number of workers trained each year.

PROGRAM DESCRIPTION

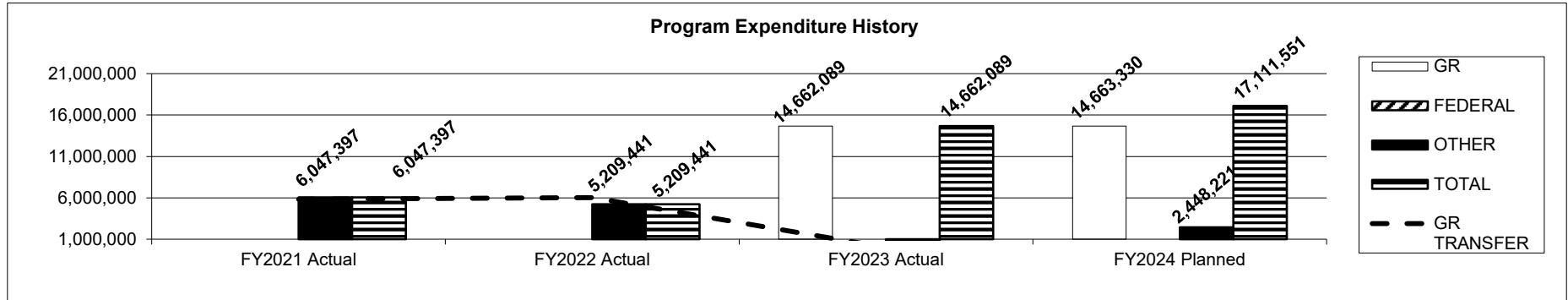
Department: Economic Development

HB Section(s): 7.100

Program Name: Missouri One Start Programs

Program is found in the following core budget(s): Missouri One Start Programs

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Dashed Line represents actual GR Transfer. GR transfer was eliminated in FY2023.

4. What are the sources of the "Other " funds?

Missouri One Start Job Development Fund (0600) formerly the Missouri Works Job Development Fund.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.800-620.809, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development					Budget Unit 43120C				
Division: Strategy and Performance					HB Section 7.105				
Core: Strategy and Performance									
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	967,654	78,815	116,245	1,162,714	PS	967,654	78,815	116,245	1,162,714
EE	204,453	12,809	0	217,262	EE	204,453	12,809	0	217,262
PSD	1,500	1	0	1,501	PSD	1,500	1	0	1,501
TRF	0	0	0	0	TRF	0	0	0	0
Total	1,173,607	91,625	116,245	1,381,477	Total	1,173,607	91,625	116,245	1,381,477
FTE	11.10	1.00	2.64	14.74	FTE	11.10	1.00	2.64	14.74
Est. Fringe	527,356	44,393	82,975	654,724	Est. Fringe	527,356	44,393	82,975	654,724
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Economic Development Administrative Revolving Fund (0547)					Other Funds: Economic Development Administrative Revolving Fund (0547)				
Federal Funds: Job Development and Training Fund (0155)					Federal Funds: Job Development and Training Fund (0155)				
2. CORE DESCRIPTION									
The Strategy and Performance Division provides forward-looking insights to inform DED's strategic planning, program development and performance management. It also houses the Department's legislative, communications and marketing services, and provides subject matter expertise in specialized areas.									
Strategy and Performance includes Personal Service and Expense and Equipment funding for division staff, which includes the Missouri Women's Council and a portion of the salary for the Director of the Office of Broadband Development.									
The Office of Military Advocate is also housed under this division and their Personal Service and Expense and Equipment appropriations can be found in a separate Core Decision Item form.									
3. PROGRAM LISTING (list programs included in this core funding)									
Strategy and Performance, Missouri Women's Council									

CORE DECISION ITEM

Department: Economic Development
Division: Strategy and Performance
Core: Strategy and Performance

Budget Unit 43120C

HB Section 7.105

4. FINANCIAL HISTORY

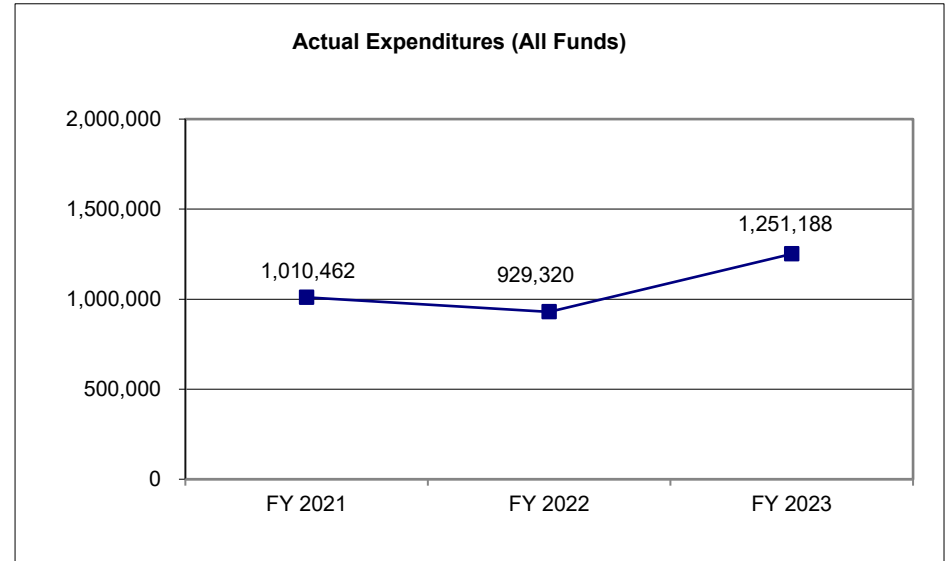
	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	1,261,141	1,261,463	1,529,858	3,481,477
Less Reverted (All Funds)	(30,033)	(30,271)	(31,852)	(95,208)
Less Restricted (All Funds)*				
Budget Authority (All Funds)	1,231,108	1,231,192	1,498,006	3,386,269
Actual Expenditures (All Funds)	1,010,462	929,320	1,251,188	N/A
Unexpended (All Funds)	220,646	301,872	246,818	N/A
Unexpended, by Fund:				
General Revenue	73,054	180,952	98,239	N/A
Federal	15,878	12,029	9,972	N/A
Other	131,714	108,891	138,607	N/A
	(1)	(1)		

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended GR amounts caused by attrition and decrease in E&E spending due to COVID-19.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT STRATEGY AND PERFORM

5. CORE RECONCILIATION DETAIL

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES										
				PS	14.74	967,654	78,815	116,245	1,162,714	
				EE	0.00	204,453	112,809	0	317,262	
				PD	0.00	2,001,500	1	0	2,001,501	
				Total	14.74	3,173,607	191,625	116,245	3,481,477	
DEPARTMENT CORE ADJUSTMENTS										
1x Expenditures	1123	4352	PD	0.00	(2,000,000)		0	0	(2,000,000)	Reduction of one-time appropriation
Core Reduction	1122	3454	EE	0.00	0		(100,000)	0	(100,000)	Core Reduction - Tied to Fund Switch NDI #1419019
Core Reallocation	1120	5123	PS	(0.00)	0		0	0	0	
NET DEPARTMENT CHANGES					(0.00)	(2,000,000)	(100,000)	0	(2,100,000)	
DEPARTMENT CORE REQUEST										
				PS	14.74	967,654	78,815	116,245	1,162,714	
				EE	0.00	204,453	12,809	0	217,262	
				PD	0.00	1,500	1	0	1,501	
				Total	14.74	1,173,607	91,625	116,245	1,381,477	
GOVERNOR'S RECOMMENDED CORE										
				PS	14.74	967,654	78,815	116,245	1,162,714	
				EE	0.00	204,453	12,809	0	217,262	
				PD	0.00	1,500	1	0	1,501	
				Total	14.74	1,173,607	91,625	116,245	1,381,477	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STRATEGY AND PERFORM								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	763,876	10.57	967,654	11.10	967,654	11.10	967,654	11.10
DIV JOB DEVELOPMENT & TRAINING	69,837	0.96	78,815	1.00	78,815	1.00	78,815	1.00
DED ADMINISTRATIVE	44,279	0.46	116,245	2.64	116,245	2.64	116,245	2.64
TOTAL - PS	877,992	11.99	1,162,714	14.74	1,162,714	14.74	1,162,714	14.74
EXPENSE & EQUIPMENT								
GENERAL REVENUE	167,773	0.00	204,453	0.00	204,453	0.00	204,453	0.00
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	100,000	0.00	0	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	5,463	0.00	12,809	0.00	12,809	0.00	12,809	0.00
ECON DEVELOP ADVANCEMENT FUND	199,960	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	373,196	0.00	317,262	0.00	217,262	0.00	217,262	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	2,001,500	0.00	1,500	0.00	1,500	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	0	0.00	2,001,501	0.00	1,501	0.00	1,501	0.00
TOTAL	1,251,188	11.99	3,481,477	14.74	1,381,477	14.74	1,381,477	14.74
S&P Prgm Research Fund Switch - 1419019								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	103,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	103,000	0.00	0	0.00
TOTAL	0	0.00	0	0.00	103,000	0.00	0	0.00
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	30,965	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	2,522	0.00

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Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STRATEGY AND PERFORM								
Pay Plan - 0000012								
PERSONAL SERVICES								
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	3,719	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	37,206	0.00
TOTAL	0	0.00	0	0.00	0	0.00	37,206	0.00
GRAND TOTAL								
	\$1,251,188	11.99	\$3,481,477	14.74	\$1,484,477	14.74	\$1,418,683	14.74

FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 43120C BUDGET UNIT NAME: Strategy and Performance HOUSE BILL SECTION: 7.105	DEPARTMENT: Economic Development DIVISION: Strategy and Performance	
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.		
DEPARTMENT REQUEST		
<p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Strategy and Performance PS (0101) - \$967,654 x 10% = \$96,765 and Strategy and Performance EE (0101) - \$205,953 x 10% = \$20,595 - Strategy and Performance PS (0155) - \$78,815 x 10% = \$7,882 and Strategy and Performance EE (0155) - \$12,810 x 10% = \$1,281</p>		
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.		
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.		
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE	
N/A.	N/A	

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STRATEGY AND PERFORM								
CORE								
DESIGNATED PRINCIPAL ASST DEPT	97,359	1.00	79,414	1.00	79,414	1.00	79,414	1.00
DIVISION DIRECTOR	112,872	0.92	127,940	1.86	127,940	1.86	127,940	1.86
DESIGNATED PRINCIPAL ASST DIV	159,506	1.85	201,938	2.26	201,938	2.26	201,938	2.26
MISCELLANEOUS PROFESSIONAL	4,650	0.12	0	0.00	4,000	0.10	4,000	0.10
SPECIAL ASST PROFESSIONAL	146,367	1.37	196,801	2.01	196,801	2.01	196,801	2.01
PRINCIPAL ASST BOARD/COMMISSON	73,098	1.00	78,815	1.00	81,815	1.10	81,815	1.10
ADMIN SUPPORT PROFESSIONAL	35,089	0.79	25,797	0.77	25,797	0.77	25,797	0.77
SENIOR PROGRAM SPECIALIST	20,580	0.38	47,002	0.75	47,002	0.75	47,002	0.75
RESEARCH/DATA ANALYST	0	0.00	64,006	1.00	64,006	1.00	64,006	1.00
SENIOR RESEARCH/DATA ANALYST	36,043	0.63	65,665	0.00	65,665	0.50	65,665	0.50
SR PUBLIC RELATIONS SPECIALIST	2,150	0.04	0	0.00	2,000	0.10	2,000	0.10
PUBLIC RELATIONS COORDINATOR	0	0.00	46,907	0.92	46,907	0.92	46,907	0.92
ECONOMIC DEVLPMNT PROFESSIONAL	28,518	0.74	81,129	1.50	81,129	0.70	81,129	0.70
ECONOMIC DEVELOPMENT SPEC	104,934	2.15	47,291	0.87	47,291	0.87	47,291	0.87
SR ECONOMIC DEVELOPMENT SPEC	56,826	1.00	100,009	0.80	91,009	0.80	91,009	0.80
TOTAL - PS	877,992	11.99	1,162,714	14.74	1,162,714	14.74	1,162,714	14.74
TRAVEL, IN-STATE	13,897	0.00	22,514	0.00	22,514	0.00	22,514	0.00
TRAVEL, OUT-OF-STATE	6,764	0.00	2,641	0.00	2,641	0.00	2,641	0.00
FUEL & UTILITIES	0	0.00	738	0.00	738	0.00	738	0.00
SUPPLIES	57,152	0.00	33,277	0.00	33,277	0.00	33,277	0.00
PROFESSIONAL DEVELOPMENT	23,478	0.00	38,358	0.00	38,358	0.00	38,358	0.00
COMMUNICATION SERV & SUPP	10,660	0.00	42,358	0.00	42,358	0.00	42,358	0.00
PROFESSIONAL SERVICES	211,623	0.00	160,610	0.00	60,610	0.00	60,610	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	1	0.00
M&R SERVICES	16,500	0.00	3,751	0.00	3,751	0.00	3,751	0.00
MOTORIZED EQUIPMENT	0	0.00	420	0.00	420	0.00	420	0.00
OFFICE EQUIPMENT	3,250	0.00	7,417	0.00	7,417	0.00	7,417	0.00
OTHER EQUIPMENT	19,236	0.00	2,187	0.00	2,187	0.00	2,187	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1,210	0.00	1,210	0.00	1,210	0.00
BUILDING LEASE PAYMENTS	120	0.00	657	0.00	657	0.00	657	0.00
EQUIPMENT RENTALS & LEASES	4,460	0.00	472	0.00	472	0.00	472	0.00
MISCELLANEOUS EXPENSES	6,056	0.00	439	0.00	439	0.00	439	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STRATEGY AND PERFORM								
CORE								
REBILLABLE EXPENSES	0	0.00	212	0.00	212	0.00	212	0.00
TOTAL - EE	373,196	0.00	317,262	0.00	217,262	0.00	217,262	0.00
PROGRAM DISTRIBUTIONS	0	0.00	2,001,501	0.00	1,501	0.00	1,501	0.00
TOTAL - PD	0	0.00	2,001,501	0.00	1,501	0.00	1,501	0.00
GRAND TOTAL	\$1,251,188	11.99	\$3,481,477	14.74	\$1,381,477	14.74	\$1,381,477	14.74
GENERAL REVENUE	\$931,649	10.57	\$3,173,607	11.10	\$1,173,607	11.10	\$1,173,607	11.10
FEDERAL FUNDS	\$75,300	0.96	\$191,625	1.00	\$91,625	1.00	\$91,625	1.00
OTHER FUNDS	\$244,239	0.46	\$116,245	2.64	\$116,245	2.64	\$116,245	2.64

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.105

Program Name: Strategy and Performance

Program is found in the following core budget(s): Strategy and Performance

1a. What strategic priority does this program address?

Operational Support

1b. What does this program do?

The Strategy and Performance Division provides forward-looking insights to inform DED's strategic planning, program development and performance management. It also houses the Department's legislative, communications, and marketing services, and provides subject matter expertise in specialized areas. More specifically, the Strategy and Performance Division:

- Conducts economic research and analysis to provide framework of global, Midwest, and state economic trends as well as economic impact analysis for economic development projects;
- Leads strategic planning at department, division, and team level;
- Guides DED's accountability and improvement activities that include setting measures and targets, evaluating programs, analyzing performance and communicating results; and
- Communicates DED strategies and policy insights as well as information specific to economic development programs and projects to legislative, internal and external stakeholders.

The Strategy and Performance Division is also home to a variety of niche programs offering subject matter expertise valuable to economic development in Missouri. These programs include the Office of the Missouri Military Advocate and the Missouri Women's Council.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Economic impact analyses	200	131	150	188	190	186	190	190	190
Completed improvement projects and initiatives	20	18	20	8	8	13	10	10	10
Email bulletins, press releases, and social media posts	1,000	1,303	1,000	863	1,000	1,758	1,000	1,000	1,000

Note 1: Economic impact analyses help DED determine an economic development project's potential value. Measure includes revisions of analyses. Assume FY2024-FY2026 will roughly match FY2023.

Note 2: Completed improvement projects and initiatives includes initiatives related to COVID-19 economic response and recovery and American Rescue Plan Act led by DED. Projections for FY2024-FY2026 were lowered given anticipation that DED would focus on a smaller number of large initiatives.

Note 3: Calculation for Email bulletins, press releases, and social media posts was updated. Prior years reflect updated calculation method. Calculated by adding email bulletins (including press releases), X (formerly known as Twitter) tweets, LinkedIn updates (new in FY2022) and Facebook posts.

Note 4: Email, press release, and social media projections are not expected to reach FY2021 levels, which were extraordinary due to response to COVID-19. FY2022 communications were lower than expected since the Communications Director role was vacant from August 2021 to January 2022. Significant increase for FY2023 is reflective of ARPA communications for nine new Federal Initiative Programs.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.105

Program Name: Strategy and Performance

Program is found in the following core budget(s): Strategy and Performance

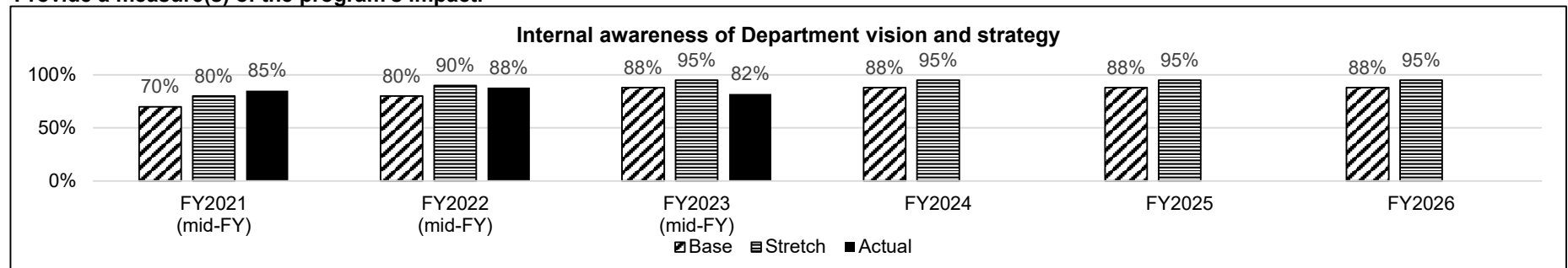
2b. Provide a measure(s) of the program's quality.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	86%	73%	90%	85%	90%	91%	95%	95%	95%

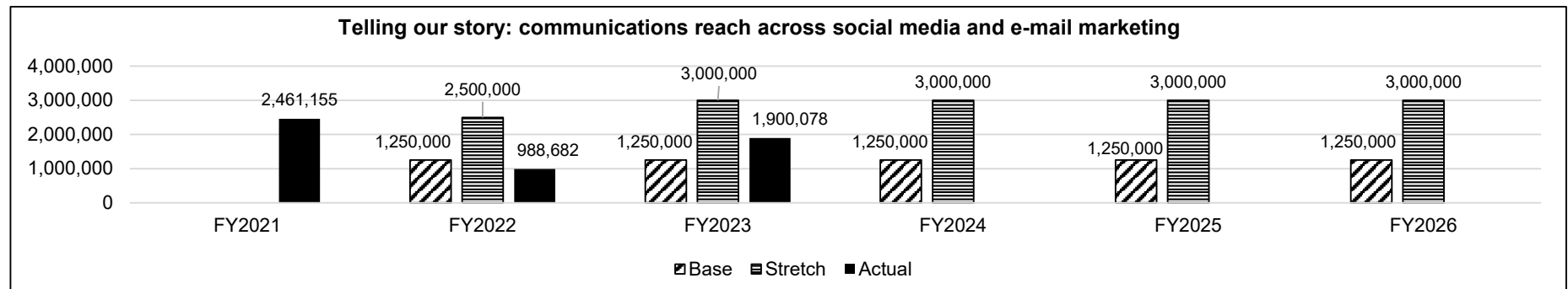
Note 1: Percentage of respondents who rated their experience as "very" or "somewhat" positive.

Note 2: FY2023 survey sent out in May 2023. Results based on 117 survey respondents.

2c. Provide a measure(s) of the program's impact.



Note: Data compiled from twice-annual Missouri Quarterly Pulse Survey (QPS); represents team members who indicated that DED's vision is clearly communicated throughout the organization. For comparison, 59% of Missouri employees statewide in FY2023 indicated that their department's vision is clearly communicated throughout the organization.



Note: Calculated by adding unique email opens, Facebook reach (people that potentially saw posts), and X (formerly known as Twitter) impressions. LinkedIn Data was added for FY2023. Calculation is changed from prior years, so FY2021 projections are not available. Targets established by considering the prior year actuals. DED does not expect to reach FY2021 levels, which were extraordinary due to response to COVID-19. Significant increase for FY2023 is reflective of ARPA communications for nine new Federal Initiative Programs.

PROGRAM DESCRIPTION

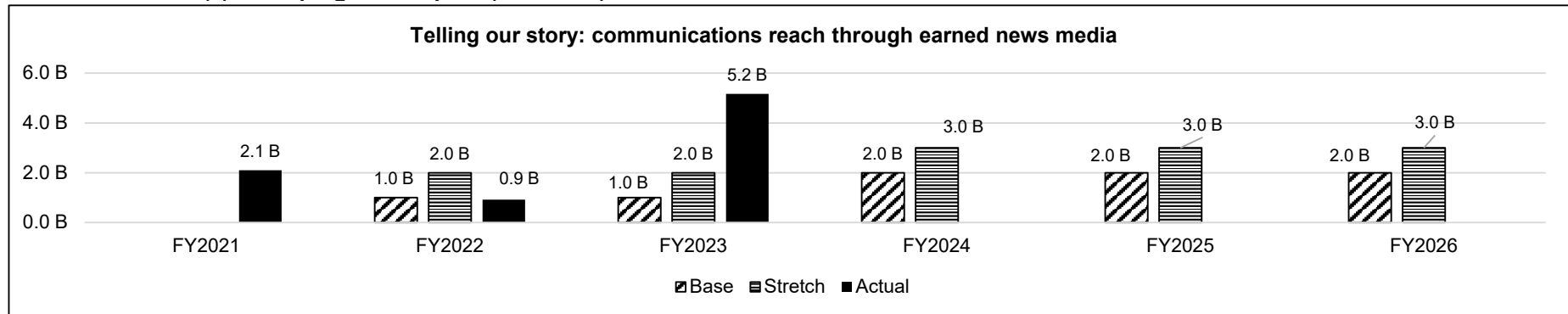
Department: Economic Development

HB Section(s): 7.105

Program Name: Strategy and Performance

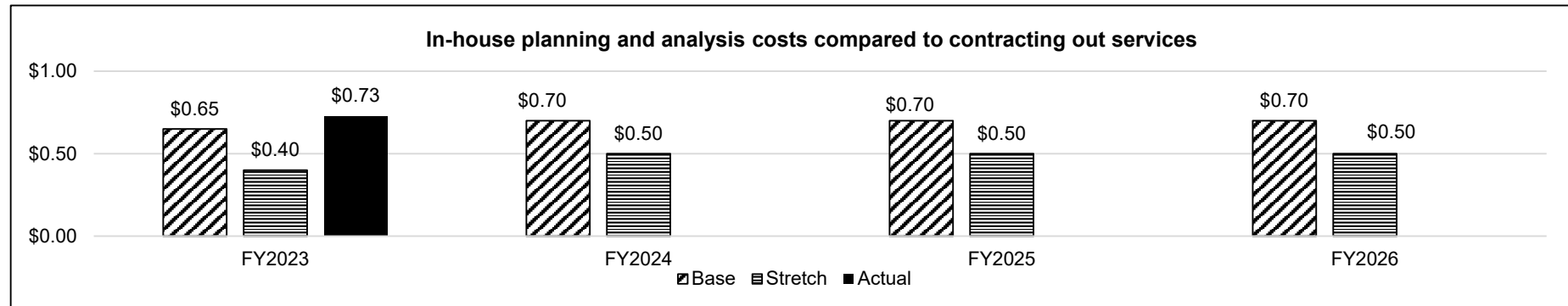
Program is found in the following core budget(s): Strategy and Performance

2c. Provide a measure(s) of the program's impact. (continued)



Note: News media reach is defined as the number of people that potentially saw media posts within the defined period. FY2021 earned news media results reached extraordinary levels due to announcement of the General Motors retention project as well as Missouri's and DED's responses to the COVID-19 pandemic. DED does not expect to reach FY2021 levels. Significant increase for FY2023 is reflective of ARPA content and intentional efforts on behalf of fully staffed communications team.

2d. Provide a measure(s) of the program's efficiency.



Note 1: This was a new measure in FY2023.

Note 2: This measure compares the total costs of the division's in-house economic research, data analysis, operational excellence, and planning efforts for every \$1 of the contracted alternative. Contracted cost assumptions based on hourly rates identified in State's contract with an Enterprise Resource Planning (ERP) provider.

PROGRAM DESCRIPTION

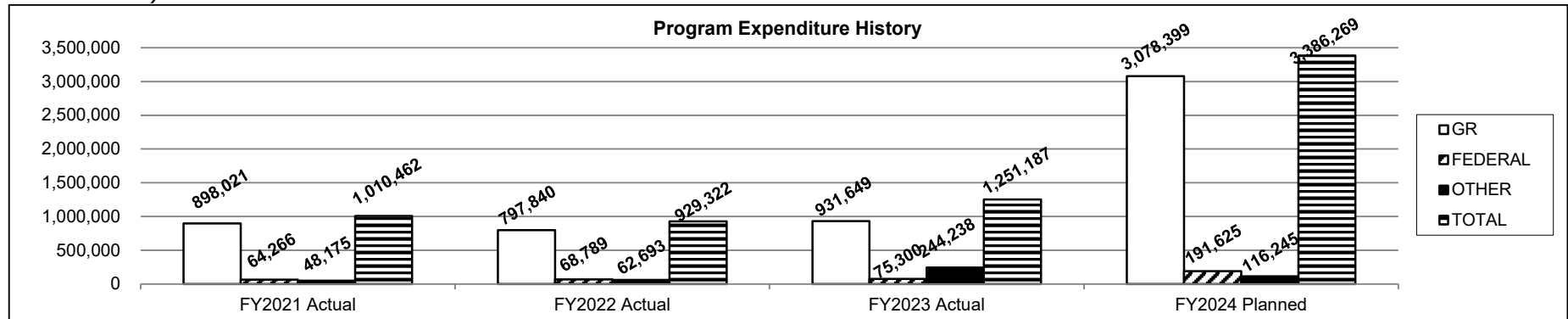
Department: Economic Development

HB Section(s): 7.105

Program Name: Strategy and Performance

Program is found in the following core budget(s): Strategy and Performance

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned GR expenditures reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?
Department of Economic Development Administrative Fund (0547)
5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.
6. Are there federal matching requirements? If yes, please explain.
No.
7. Is this a federally mandated program? If yes, please explain.
No.

NEW DECISION ITEM
RANK: 12 OF 22

Department of Economic Development	Budget Unit	43120C
Division: Strategy and Performance		
DI Name: Program Research Fund Switch	DI#1419019	HB Section 7.105

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	103,000	0	0	103,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	103,000	0	0	103,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other:	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

In FY2023, the Strategy and Performance Division compared the purpose, scale, and breadth of the Department of Economic Development's (DED) incentive programs and teams to over 400 programs in 14 peer states during the 2020 - 2022 period. DED will update this comparison data in FY2025 to see how economic development programs have evolved since 2022. DED will incorporate these updated peer state comparisons into strategy development efforts. DED may also conduct follow-up efficiency and effectiveness research on the FY2024 evaluations of DED's most strategically important program areas such as workforce and broadband development.

This amount was appropriated for FY2024 using the Department of Economic Development Federal Fund (0129). Unfortunately, availability of funds within this fund source is limited and only for one-time use. Switching to the Economic Development Advancement Fund is also not an option (refer to chart under number 6 below); therefore, DED is requesting a fund switch to General Revenue.

NEW DECISION ITEM
RANK: 12 OF 22

Department of Economic Development	Budget Unit	<u>43120C</u>
Division: Strategy and Performance		
DI Name: Program Research Fund Switch	DI#1419019	HB Section <u>7.105</u>

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

DED can refresh its peer state comparison of all active incentive programs or conduct an in depth evaluation of one or two programs each year with the \$100,000 request. Additionally, 3% (\$3,000) has been added to cover the Governor's Reserve, which is needed for a GR appropriation.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
400/Professional Services	103,000						103,000		
							0		
Total EE	<u>103,000</u>		<u>0</u>		<u>0</u>		<u>103,000</u>		<u>0</u>
							0		
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
							0		
Transfers							0		
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>103,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>103,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 12 OF 22

Department of Economic Development				Budget Unit		<u>43120C</u>			
Division: Strategy and Performance				HB Section		<u>7.105</u>			
DI Name: Program Research Fund Switch				DI#1419019					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM
RANK: 12 OF 22

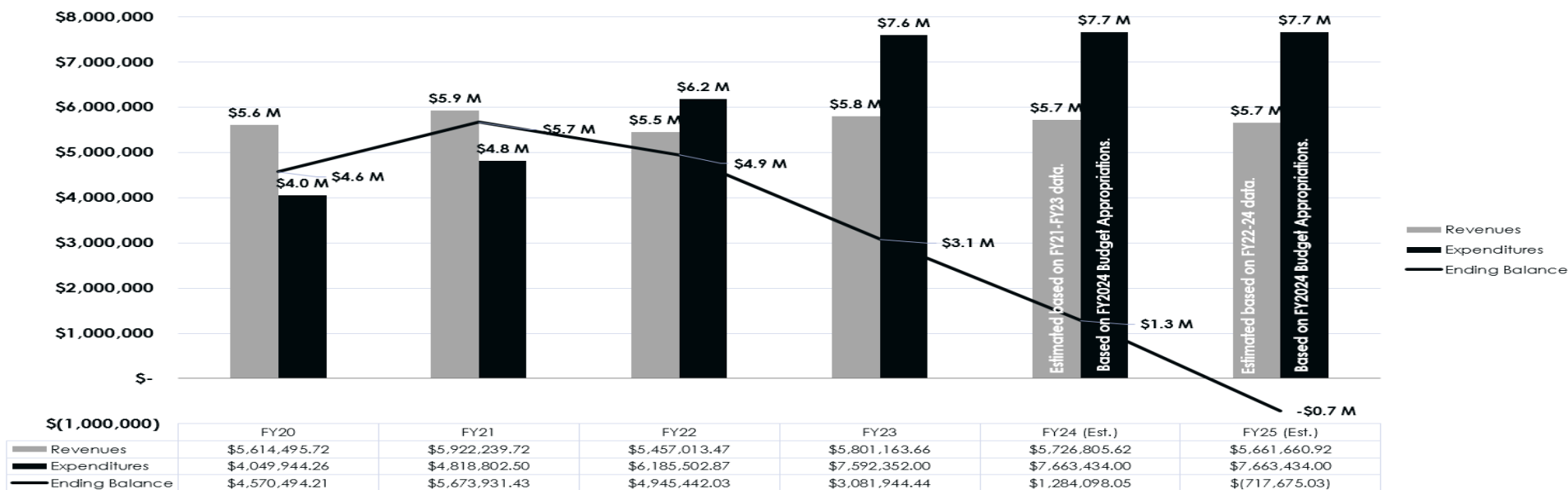
Department of Economic Development	Budget Unit	43120C
Division: Strategy and Performance		
DI Name: Program Research Fund Switch	DI#1419019	HB Section
		7.105

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

The chart below shows the EDAF revenues and expenditures from FY2020 through FY2025. We project that FY2025 will end with a negative balance if some appropriations are not moved to other fund sources.

DED estimates with approval of NDI #s 1419002, 1419004, 1419005, 1419007, and 1419008, the fund balance will begin growing again and reach \$1.8 million at the end of FY2025.

Economic Development Advancement Fund Balance Before Fund Switches



7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

This is a fund switch only. See Strategy and Performance Division core form for performance measurement.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STRATEGY AND PERFORM								
S&P Prgm Research Fund Switch - 1419019								
PROFESSIONAL SERVICES	0	0.00	0	0.00	103,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	103,000	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$103,000	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$103,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

CORE DECISION ITEM

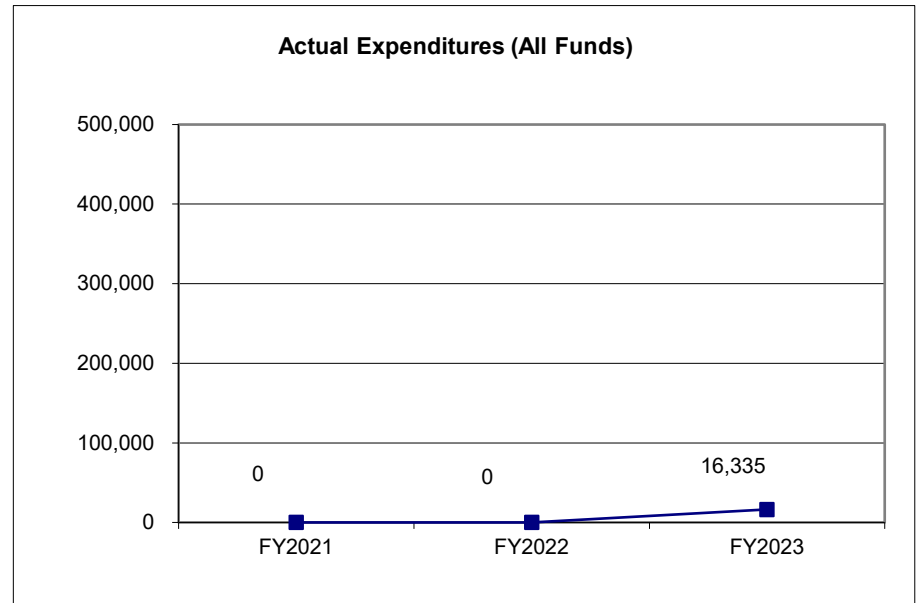
Department: Economic Development					Budget Unit <u>43121C</u>				
Division: Strategy and Performance					HB Section <u>7.105</u>				
Core: Statewide Planning, Research, and Network Funding (ARPA-EDA)									
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	59,336	0	59,336	PS	0	59,336	0	59,336
EE	0	4,182	0	4,182	EE	0	4,182	0	4,182
PSD	0	944,077	0	944,077	PSD	0	944,077	0	944,077
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	1,007,595	0	1,007,595	Total	0	1,007,595	0	1,007,595
FTE	0.00	1.00	0.00	1.00	FTE	0.00	1.00	0.00	1.00
Est. Fringe	0	37,134	0	37,134	Est. Fringe	0	37,134	0	37,134
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Federal Funds: DED Federal Stim 2021 Fund (2451)					Federal Funds: DED Federal Stim 2021 Fund (2451)				
2. CORE DESCRIPTION									
<p>This federal funding supports planning that ensures communities can access certain federal programs. The Department is centering the planning effort around local economic development priorities and will help community leaders identify and gain access to resources that support job growth and investment.</p> <p>This Core Decision Item is an appropriation of federal dollars from the American Rescue Plan Act (ARPA) of 2021 (Public Law 117-2, H.R. 1319) for Statewide Planning, Research, and Networks Notice of Funding Opportunity (NOFO) through the Economic Development Administration (EDA). The appropriation includes an ARPA-funded non-competitive grant to support a planning process for economic recovery related items.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Statewide Planning, Research, and Network Funding (ARPA-EDA)									

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43121C</u>
Division: Strategy and Performance	
Core: Statewide Planning, Research, and Network Funding (ARPA-EDA)	HB Section <u>7.105</u>

4. FINANCIAL HISTORY

	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Current Yr.
Appropriation (All Funds)	0	0	1,002,846	1,007,595
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	1,002,846	1,007,595
Actual Expenditures (All Funds)	0	0	16,335	N/A
Unexpended (All Funds)	0	0	986,511	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	986,511	N/A
Other	0	0	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT STATEWIDE PLANNING ARPA-EDA

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	1.00	0	59,336	0	59,336	
	EE	0.00	0	4,182	0	4,182	
	PD	0.00	0	944,077	0	944,077	
	Total	1.00	0	1,007,595	0	1,007,595	
DEPARTMENT CORE REQUEST							
	PS	1.00	0	59,336	0	59,336	
	EE	0.00	0	4,182	0	4,182	
	PD	0.00	0	944,077	0	944,077	
	Total	1.00	0	1,007,595	0	1,007,595	
GOVERNOR'S RECOMMENDED CORE							
	PS	1.00	0	59,336	0	59,336	
	EE	0.00	0	4,182	0	4,182	
	PD	0.00	0	944,077	0	944,077	
	Total	1.00	0	1,007,595	0	1,007,595	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATEWIDE PLANNING ARPA-EDA								
CORE								
PERSONAL SERVICES								
DED FEDERAL STIM 2021 FUND	0	0.00	59,336	1.00	59,336	1.00	59,336	1.00
TOTAL - PS	0	0.00	59,336	1.00	59,336	1.00	59,336	1.00
EXPENSE & EQUIPMENT								
DED FEDERAL STIM 2021 FUND	0	0.00	4,182	0.00	4,182	0.00	4,182	0.00
TOTAL - EE	0	0.00	4,182	0.00	4,182	0.00	4,182	0.00
PROGRAM-SPECIFIC								
DED FEDERAL STIM 2021 FUND	0	0.00	944,077	0.00	944,077	0.00	944,077	0.00
TOTAL - PD	0	0.00	944,077	0.00	944,077	0.00	944,077	0.00
TOTAL	0	0.00	1,007,595	1.00	1,007,595	1.00	1,007,595	1.00
Pay Plan - 0000012								
PERSONAL SERVICES								
DED FEDERAL STIM 2021 FUND	0	0.00	0	0.00	0	0.00	1,899	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	1,899	0.00
TOTAL	0	0.00	0	0.00	0	0.00	1,899	0.00
GRAND TOTAL	\$0	0.00	\$1,007,595	1.00	\$1,007,595	1.00	\$1,009,494	1.00

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Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS AND COMMNTY SOLUTIONS ARPA								
CORE								
PERSONAL SERVICES								
DED FEDERAL STIM 2021 FUND	16,335	0.31	0	0.00	0	0.00	0	0.00
TOTAL - PS	16,335	0.31	0	0.00	0	0.00	0	0.00
TOTAL	16,335	0.31	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$16,335	0.31	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATEWIDE PLANNING ARPA-EDA								
CORE								
GRANTS SPECIALIST	0	0.00	59,336	1.00	59,336	1.00	59,336	1.00
TOTAL - PS	0	0.00	59,336	1.00	59,336	1.00	59,336	1.00
TRAVEL, IN-STATE	0	0.00	1,500	0.00	1,500	0.00	1,500	0.00
SUPPLIES	0	0.00	372	0.00	372	0.00	372	0.00
COMMUNICATION SERV & SUPP	0	0.00	300	0.00	300	0.00	300	0.00
COMPUTER EQUIPMENT	0	0.00	1,649	0.00	1,649	0.00	1,649	0.00
OFFICE EQUIPMENT	0	0.00	361	0.00	361	0.00	361	0.00
TOTAL - EE	0	0.00	4,182	0.00	4,182	0.00	4,182	0.00
PROGRAM DISTRIBUTIONS	0	0.00	944,077	0.00	944,077	0.00	944,077	0.00
TOTAL - PD	0	0.00	944,077	0.00	944,077	0.00	944,077	0.00
GRAND TOTAL	\$0	0.00	\$1,007,595	1.00	\$1,007,595	1.00	\$1,007,595	1.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$1,007,595	1.00	\$1,007,595	1.00	\$1,007,595	1.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
BUS AND COMMNTY SOLUTIONS ARPA								
CORE								
ECONOMIC DEVELOPMENT SPEC	16,335	0.31	0	0.00	0	0.00	0	0.00
TOTAL - PS	16,335	0.31	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$16,335	0.31	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$16,335	0.31	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.105

Program Name: Statewide Planning, Research, and Network Funding (ARPA-EDA)

Program is found in the following core budget(s): Strategy and Performance

1a. What strategic priority does this program address?

Operational Support

1b. What does this program do?

This program supports planning that ensures communities can access certain federal programs. The Department is centering the planning effort around local economic development priorities and helping community leaders identify and gain access to resources that support job growth and investment.

The Statewide Planning, Research, and Networks program utilizes American Rescue Plan Act (ARPA) funding and is granted to Missouri through the Economic Development Administration (EDA). The Department of Economic Development (DED) is leveraging this grant to update Missouri's statewide Comprehensive Economic Development Strategy (CEDS), which has not been reassessed since 2011. Uses of the grant include reviewing and integrating regional economic development plans, conducting industry cluster research, assessing workforce skills in key industries, engaging stakeholders, and building an updated CEDS that is driven by local economic development priorities.

2a. Provide an activity measure(s) for the program.

Program activities will include the following in FY2024 and FY2025: reviewing and integrating all of Missouri's regional economic development strategies, conducting an industry cluster study, conducting a statewide skills assessment, and pulling together a statewide Comprehensive Economic Development Strategy (CEDS) that is created with high quality stakeholder engagement and is submitted to the EDA by March 31, 2025.

2b. Provide a measure(s) of the program's quality.

DED will survey stakeholders and measure the perceived quality of Missouri's CEDS planning processes, especially relating to the process being driven by local economic development priorities.

2c. Provide a measure(s) of the program's impact.

The intended impact of creating a Comprehensive Economic Development Strategy (CEDS) will be having a locally-driven plan that has extensive stakeholder buy-in, benefits communities all across Missouri, and informs Missouri's economic policy and programmatic discussions for three to five years.

2d. Provide a measure(s) of the program's efficiency.

Efficiency measures are under development.

PROGRAM DESCRIPTION

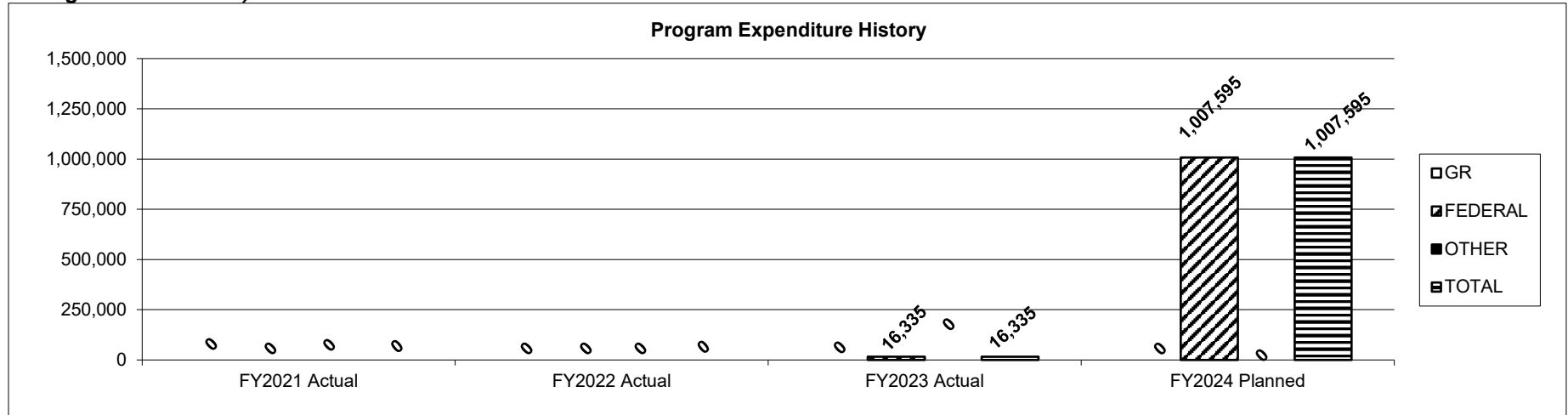
Department: Economic Development

HB Section(s): 7.105

Program Name: Statewide Planning, Research, and Network Funding (ARPA-EDA)

Program is found in the following core budget(s): Strategy and Performance

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Federal Economic Development Administration Grant. Award Number: ED22DEN3070004.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development					Budget Unit					43125C									
Division: Strategy and Performance																			
Core: Broadband Grants										HB Section					7.110				
1. CORE FINANCIAL SUMMARY																			
FY 2025 Budget Request					FY 2025 Governor's Recommendation														
	GR	Federal	Other	Total		GR	Federal	Other	Total		GR	Federal	Other	Total					
PS	0	87,458	0	87,458	PS	0	87,458	0	87,458		0	87,458	0	87,458					
EE	0	7,159,740	0	7,159,740	EE	0	7,159,740	0	7,159,740		0	7,159,740	0	7,159,740					
PSD	0	268,499,312	0	268,499,312	PSD	0	268,499,312	0	268,499,312		0	268,499,312	0	268,499,312					
TRF	0	0	0	0	TRF	0	0	0	0		0	0	0	0					
Total	0	275,746,510	0	275,746,510	Total	0	275,746,510	0	275,746,510		0	275,746,510	0	275,746,510					
FTE	0.00	1.00	0.00	1.00	FTE	0.00	1.00	0.00	1.00		0.00	1.00	0.00	1.00					
Est. Fringe	0	47,615	0	47,615	Est. Fringe	0	47,615	0	47,615		0	47,615	0	47,615					
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.														
Other Funds:					Other Funds:														
2. CORE DESCRIPTION																			
The Office of Broadband Development (OBD) facilitates multiple broadband infrastructure programs by making awards, supporting recipients, ensuring compliance, validating the technology is deployed, and celebrating successful completion of the projects.																			
In 2022, Missouri was awarded a broadband infrastructure grant through the National Telecommunications and Information Administration (NTIA) Broadband Infrastructure Program (BIP). The awarded partnership included nine providers and 19 project areas connecting 13,897 new and improved connections.																			
The Bipartisan Infrastructure Law, known as the Infrastructure Investment and Jobs Act (IIJA), Public Law 117-58 will provide Missouri with \$1,736,302,708.39 from the Broadband Equity Access and Deployment (BEAD) Act and approximately \$24 million from the Digital Equity Act. The BEAD program provides funding for grants for broadband infrastructure deployment, adoption, mapping, planning activities. The DEA program provides funding to further advance the adoption of broadband by supporting services relating to digital equity and digital inclusion.																			
In FY2023, OBD applied for and received \$827,338 DEA Planning Funds and \$2,147,304.59 in BEAD Planning Funds. These funds were used to formulate our plans for how to best utilize the major program funds.																			
For FY2024, OBD requested spending authority for 20% of its anticipated BEAD funding for FY2024 (\$247 million). The request for the remaining BEAD funds is in an NDI for FY2025.																			
The Missouri Broadband Grant Program will sunset on August 28, 2027.																			

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43125C</u>
Division: Strategy and Performance	
Core: Broadband Grants	HB Section <u>7.110</u>

3. PROGRAM LISTING (list programs included in this core funding)

Broadband Grant Program

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	0	10,000,000	49,244,338	275,746,510
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	10,000,000	49,244,338	275,746,510
Actual Expenditures (All Funds)	0	0	10,852,471	N/A
Unexpended (All Funds)	0	10,000,000	38,391,867	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	10,000,000	38,391,867	N/A
Other	0	0	0	N/A
		(1)	(1)	(2)

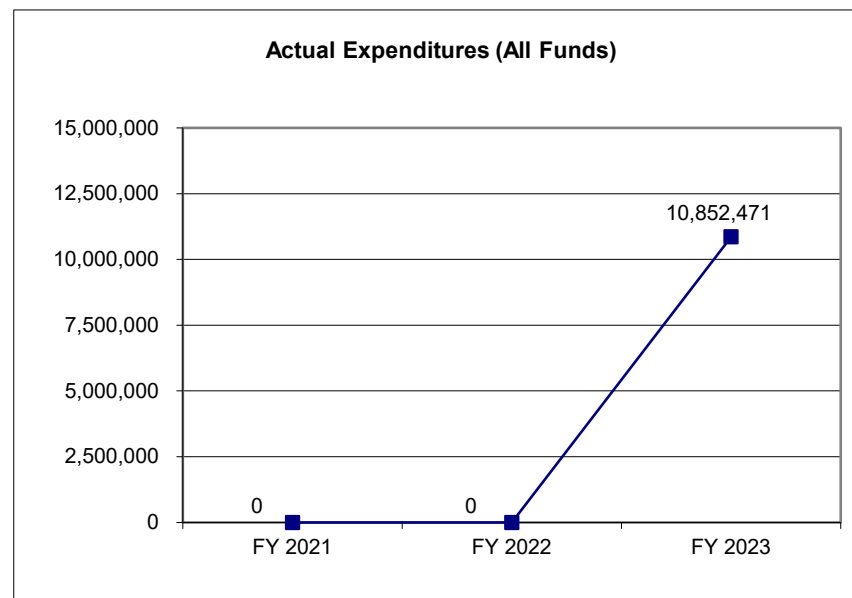
*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES: (1) Missouri was awarded Missouri \$42.1 million from the NTIA BIP program Due to delays in NTIA finalizing the agreements, Missouri did not receive funds from NTIA in FY2022. OBD anticipates expending the remaining funds in FY2024. (2) OBD requested spending authority for the first 20% of the anticipated BEAD funding for FY2024 (\$247 million). OBD will have access to these funds upon the approval of its proposals to NTIA.

(2) In FY2024, an NDI was approved for IIJA grant programs. OBD requested the maximum amount allowable in BEAD (\$5 million) and DEA Planning Funds (\$2 million). When Missouri applied for the planning funds we ultimately requested \$2,147,304.59 in BEAD Planning and \$827,338.00 in DEA Planning).



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
RURAL BROADBAND GRANT**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	1.00	0	87,458	0	87,458	
	EE	0.00	0	7,159,740	0	7,159,740	
	PD	0.00	0	268,499,312	0	268,499,312	
	Total	1.00	0	275,746,510	0	275,746,510	
DEPARTMENT CORE REQUEST							
	PS	1.00	0	87,458	0	87,458	
	EE	0.00	0	7,159,740	0	7,159,740	
	PD	0.00	0	268,499,312	0	268,499,312	
	Total	1.00	0	275,746,510	0	275,746,510	
GOVERNOR'S RECOMMENDED CORE							
	PS	1.00	0	87,458	0	87,458	
	EE	0.00	0	7,159,740	0	7,159,740	
	PD	0.00	0	268,499,312	0	268,499,312	
	Total	1.00	0	275,746,510	0	275,746,510	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
RURAL BROADBAND GRANT								
CORE								
PERSONAL SERVICES								
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	28,122	0.00	28,122	0.00	28,122	0.00
DED FEDERAL STIMULUS	0	0.00	59,336	1.00	59,336	1.00	59,336	1.00
TOTAL - PS	0	0.00	87,458	1.00	87,458	1.00	87,458	1.00
EXPENSE & EQUIPMENT								
DED-ED PROGRAMS-FEDERAL OTHER	452,419	0.00	7,148,384	0.00	7,148,384	0.00	7,148,384	0.00
DED FEDERAL STIMULUS	0	0.00	11,356	0.00	11,356	0.00	11,356	0.00
TOTAL - EE	452,419	0.00	7,159,740	0.00	7,159,740	0.00	7,159,740	0.00
PROGRAM-SPECIFIC								
DED-ED PROGRAMS-FEDERAL OTHER	295	0.00	247,481,957	0.00	247,481,957	0.00	247,481,957	0.00
DED FEDERAL STIMULUS	10,399,757	0.00	21,017,355	0.00	21,017,355	0.00	21,017,355	0.00
TOTAL - PD	10,400,052	0.00	268,499,312	0.00	268,499,312	0.00	268,499,312	0.00
TOTAL	10,852,471	0.00	275,746,510	1.00	275,746,510	1.00	275,746,510	1.00
Pay Plan - 0000012								
PERSONAL SERVICES								
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	0	0.00	0	0.00	66,538	0.00
DED FEDERAL STIMULUS	0	0.00	0	0.00	0	0.00	1,899	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	68,437	0.00
TOTAL	0	0.00	0	0.00	0	0.00	68,437	0.00
Broadband IIJA Spend Authority - 1419023								
PERSONAL SERVICES								
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	0	0.00	0	0.00	2,051,184	23.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,051,184	23.00
EXPENSE & EQUIPMENT								
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	0	0.00	0	0.00	266,581	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	266,581	0.00

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Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
RURAL BROADBAND GRANT								
Broadband IIJA Spend Authority - 1419023								
PROGRAM-SPECIFIC								
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	0	0.00	0	0.00	1,507,657,270	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,507,657,270	0.00
TOTAL	0	0.00	0	0.00	0	0.00	1,509,975,035	23.00
GRAND TOTAL	\$10,852,471	0.00	\$275,746,510	1.00	\$275,746,510	1.00	\$1,785,789,982	24.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
RURAL BROADBAND GRANT								
CORE								
GRANTS SPECIALIST	0	0.00	87,458	1.00	87,458	1.00	87,458	1.00
TOTAL - PS	0	0.00	87,458	1.00	87,458	1.00	87,458	1.00
TRAVEL, IN-STATE	5,101	0.00	27,413	0.00	27,413	0.00	27,413	0.00
TRAVEL, OUT-OF-STATE	2,450	0.00	12,292	0.00	12,292	0.00	12,292	0.00
SUPPLIES	43	0.00	10,863	0.00	10,863	0.00	10,863	0.00
PROFESSIONAL DEVELOPMENT	380	0.00	2,250	0.00	2,250	0.00	2,250	0.00
COMMUNICATION SERV & SUPP	0	0.00	1,440	0.00	1,440	0.00	1,440	0.00
PROFESSIONAL SERVICES	444,445	0.00	7,100,200	0.00	7,100,200	0.00	7,100,200	0.00
COMPUTER EQUIPMENT	0	0.00	3,015	0.00	3,015	0.00	3,015	0.00
OFFICE EQUIPMENT	0	0.00	2,267	0.00	2,267	0.00	2,267	0.00
TOTAL - EE	452,419	0.00	7,159,740	0.00	7,159,740	0.00	7,159,740	0.00
PROGRAM DISTRIBUTIONS	10,400,052	0.00	268,499,312	0.00	268,499,312	0.00	268,499,312	0.00
TOTAL - PD	10,400,052	0.00	268,499,312	0.00	268,499,312	0.00	268,499,312	0.00
GRAND TOTAL	\$10,852,471	0.00	\$275,746,510	1.00	\$275,746,510	1.00	\$275,746,510	1.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$10,852,471	0.00	\$275,746,510	1.00	\$275,746,510	1.00	\$275,746,510	1.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.110

Program Name: Broadband Grants

Program is found in the following core budget(s): Broadband Grants

1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

The Office of Broadband Development (OBD) facilitates multiple broadband infrastructure programs by making awards, supporting recipients, ensuring compliance, validating the technology is deployed, and celebrating successful completion of the projects.

In addition to closing out projects from Missouri's 2022 Broadband Infrastructure Program (BIP), OBD will take part in two of the four Infrastructure Investment and Jobs Act (IIJA) broadband programs; the Broadband Equity, Access, and Deployment (BEAD) program and the Digital Equity Act (DEA). The BEAD program includes approximately \$1.7 billion total to the state of Missouri, which provides funding for grants for broadband infrastructure deployment, adoption, mapping, and planning activities. The DEA program provides approximately \$24 million total to the state of Missouri to further advance the adoption of broadband by supporting services relating to digital equity and digital inclusion.

2a. Provide an activity measure(s) for the program.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual*	FY2024 Projected	FY2025 Projected	FY2026 Projected
Review and evaluate grant applications	0	44	41	N/A	N/A	0	1,000	0
Award broadband grants/projects	0	15	19	N/A	N/A	0	250	0
Manage, announce, and close-out projects	15	0	0	19	0	13	3	25

*Note 1: FY2023 broadband grant program activity shifted to ARPA programs in HB 20.

Note 2: IIJA funded broadband applications will begin in FY2024 with the initial funding for the BEAD program. BEAD will continue to fund broadband projects until calendar year 2027 (FY2028).

Note 3: The final activity measure encompasses overseeing project milestones, ensuring quality, and validating installation of proposed technology.

Note 4: In FY2024, an NTIA BIP Awardee returned their award resulting in 3 projects being descoped from the award.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.110

Program Name: Broadband Grants

Program is found in the following core budget(s): Broadband Grants

2b. Provide a measure(s) of the program's quality.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual*	FY2024 Projected	FY2025 Projected	FY2026 Projected
Percent of grant connections exceeding 100/20 Mbps	0%	100%	100%	N/A	N/A	N/A	100%	100%
Days from grant submittal to awards (broadband infrastructure)	0	180	193	N/A	N/A	N/A	90	90
Days from grant submittal to awards (digital equity)	N/A	N/A	N/A	0	31	N/A	30	30

Note 1: NTIA Broadband Infrastructure Program required minimum thresholds for project funding of 100 Megabits per second (Mbps) download, 20 Mbps upload. IJA funded broadband project will require 100/100 Mbps in order to receive funding.

Note 2: The program's quality will be also be measured in its ability to evaluate, rank, complete the challenge process, and announce grant awards.

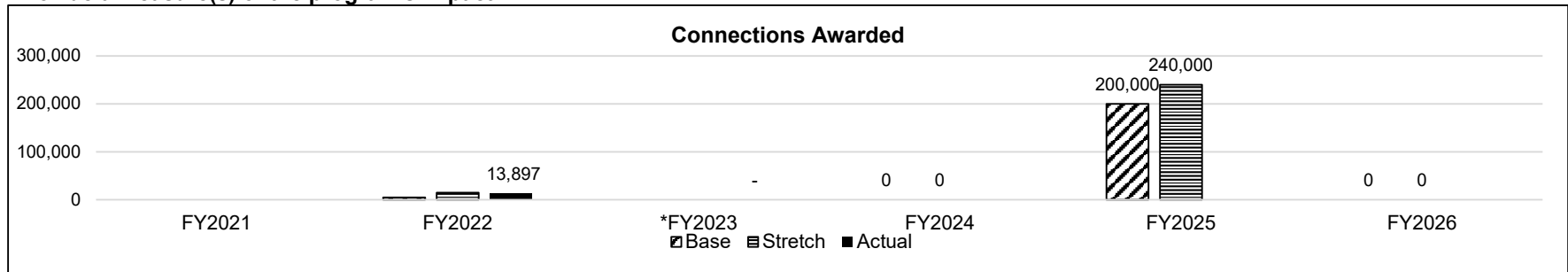
*Note 3: FY2023 broadband grant program activity shifted to ARPA-related programs in HB 20.

Note 4: In FY2024, OBD will begin facilitating broadband projects using IJA BEAD and DEA Funding.

Note 5: Projected days from grant submittal to awards in FY2022 were higher than originally anticipated due to intense demand for NTIA funds across nation.

Note 6: OBD awarded \$250,000 in Digital Demonstration Grant in FY2023. These projects helped address adoptions concerns and plan for DEA.

2c. Provide a measure(s) of the program's impact.



Note 1: Total number of connections refer to those who will have the opportunity to access the new broadband infrastructure (counted at time of project award). Connections include businesses, farms, important community institutions, and households.

Note 2: FY2022 connections reflect the State's NTIA BIP award of \$42,241,427, funding 13 Missouri projects.

*Note 3: No connections were established in FY2023 as broadband grant program activity shifted to ARPA-related programs.

Note 4: FY2024-FY2026 projections assume NTIA BEAD and DEA NDI approval.

Note 5: NTIA BEAD funding is anticipated to be available to OBD in Spring of 2024. OBD will start the grant process immediately but anticipate the first awards in early FY2025. There will be multiple round of grants awarded in FY2025.

PROGRAM DESCRIPTION

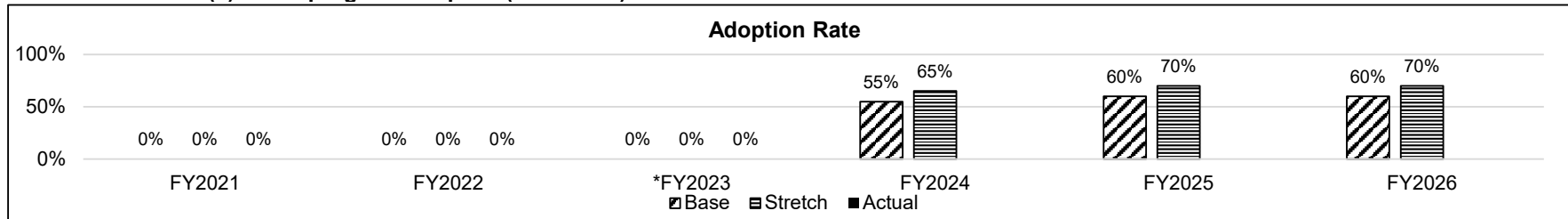
Department: Economic Development

HB Section(s): 7.110

Program Name: Broadband Grants

Program is found in the following core budget(s): Broadband Grants

2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Adoption rate is expressed as a percentage on total number of actual subscribers to the newly built and/or expanded broadband service divided by the number of proposed connections. Deploying new broadband infrastructure increases access, but the real impact for economic opportunity exists when the adoption rate is high. Exceeding these benchmarks will assist broadband providers in projecting future rehabilitation and expansion projects.

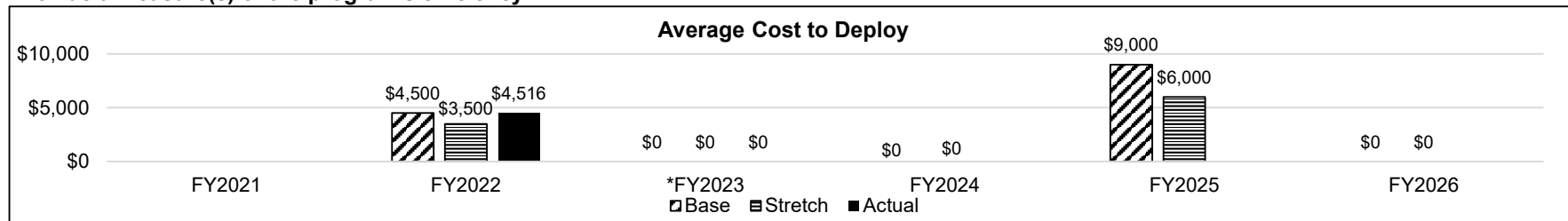
Note 2: The Missouri Broadband Grant program did not receive an appropriation in FY2021, and, therefore, did not have a base, stretch or actual connections.

Note 3: Adoption rate relating to the NTIA BIP award will not be known until after the projects are completed (projected in mid calendar year 2024).

Note 4: FY2024-FY2026 projections assume NTIA BEAD and DEA NDI approval.

*Note 5: No connections listed in FY2023. Broadband grant program activity shifted to ARPA programs in HB 20.

2d. Provide a measure(s) of the program's efficiency.



Note 1: The average cost per passing of \$5,000 was utilized from anecdotal research of benchmark states. The inaugural round of the broadband grant program, awarded to sixteen projects in April 2020 yielded an average cost per passing of \$4,501. The cost to deploy will be catalogued during each grant review cycle and will be benchmarked over time.

Note 2: The Missouri Broadband Grant program did not receive an appropriation in FY2021, and, therefore, did not have a base, stretch or actual connections.

Note 3: FY2022 based on the NTIA BIP Award. (Projects were awarded in March of 2022 and hope to be completed in FY2024.)

*Note 4: No connections listed in FY2023. Broadband grant program activity shifted to ARPA programs in HB 20.

Note 5: In FY2024, Broadband funding will switch to IJA BEAD and DEA.

Note 6: FY2024-FY2026 projections assume NTIA BEAD and DEA NDI approval.

Note 7: FY2024-FY2026 projections are based on initial application received for the ARPA funded Infrastructure grant program. The increase in cost per passing reflects inflation in the cost of deployment as well and projects reaching being located in areas which are more difficult to develop.

PROGRAM DESCRIPTION

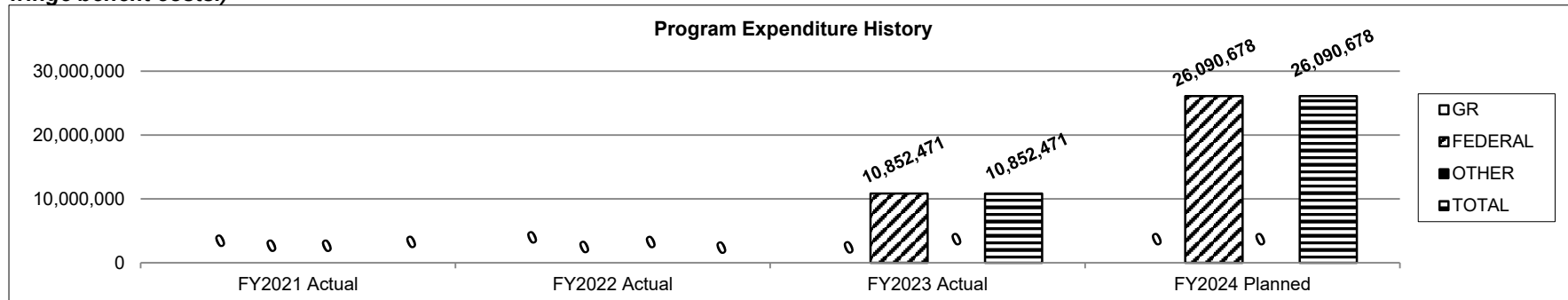
Department: Economic Development

HB Section(s): 7.110

Program Name: Broadband Grants

Program is found in the following core budget(s): Broadband Grants

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: FY2024 planned expenditures reflect BEAD administrative costs.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

NTIA Broadband Infrastructure Program (11.031), Section 620.2450, RSMo (Missouri Broadband State Grant Program), and the Bipartisan Infrastructure Law, known as the Infrastructure Investment and Jobs Act (IIJA), Public Law 117-58.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

NEW DECISION ITEM
RANK: _____ OF _____

Department of Economic Development	Budget Unit	43125C
Division: Strategy and Performance		
DI Name: Increase to Broadband IIJA Authority	DI# 1419023	HB Section
		7.110

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0

FTE 0.00 0.00 0.00 0.00

Est. Fringe 0 0 0 0

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	2,051,184	0	2,051,184
EE	0	266,581	0	266,581
PSD	0	1,507,657,270	0	1,507,657,270
TRF	0	0	0	0
Total	0	1,509,975,035	0	1,509,975,035

FTE 0.00 23.00 0.00 23.00

Est. Fringe 0 1,109,913 0 1,109,913

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Bipartisan Infrastructure Law, known as the Infrastructure Investment and Jobs Act (IIJA), Public Law 117-58 allocated \$48.2 billion to the National Telecommunications and Information Administration (NTIA). The Office of Broadband Development (OBD) will apply and take part in two of the four IIJA broadband programs; the Broadband Equity, Access, and Deployment (BEAD) program and the Digital Equity Act (DEA). The BEAD program includes \$42.45 billion (to be divided among states and territories), which provides funding for grants for broadband planning, deployment, mapping, equity, and adoption activities. The DEA program provides \$2.75 billion (divided among states and territories) to further advance federal goals relating to digital equity and digital inclusion. Missouri anticipates receiving \$1,736,302,708.39 in BEAD and \$24,171,446 in DEA funding.

RANK: _____ NEW DECISION ITEM
OF _____

Department of Economic Development	Budget Unit	43125C
Division: Strategy and Performance		
DI Name: Increase to Broadband IJA Authority	DI# 1419023	HB Section
		7.110

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

In June of 2023 and following the majority OBD's planning efforts, NTIA announced Missouri's total allocation of BEAD and DEA funding at \$1,760,474,154.39. This total allocation includes the BEAD and DEA planning funds which OBD has been utilizing in FY2023 and FY2024. These funds are expected to be expended by the end of FY2024. In order to have access to the full BEAD and DEA funds OBD requires a total increase in spending authority of \$1,509,975,035 in FY2025, which will decrease over the remaining fiscal years.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

RANK: _____ NEW DECISION ITEM
OF _____

Department of Economic Development					Budget Unit		43125C		
Division: Strategy and Performance									
DI Name: Increase to Broadband IIJA Authority			DI# 1419023		HB Section		7.110		
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
100 / 11GR50 / Grants Manager			590,160	5.0			590,160	5.0	
100 / 11GR30 / Grants Specialist			1,461,024	18.0			1,461,024	18.0	
Total PS	0	0.0	2,051,184	23.0	0	0.0	2,051,184	23.0	0
140 / Travel, In-State			34,500				34,500		
160 / Travel, Out-of-State			34,500				34,500		
190 / Supplies			8,556				8,556		
320 / Professional Development			23,000				23,000		
340 / Communication Serv & Supp			10,212				10,212		
400 / Professional Services			26,082				26,082		
480 / Computer Equipment			16,490				16,490		16,490
580 / Office Equipment			45,241				45,241		45,241
590 / Other Equipment			68,000				68,000		68,000
Total EE	0		266,581		0		266,581		129,731
Program Distributions			1,507,657,270				1,507,657,270		
Total PSD	0		1,507,657,270		0		1,507,657,270		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	1,509,975,035	23.0	0	0.0	1,509,975,035	23.0	129,731

RANK: _____ NEW DECISION ITEM
OF _____

Department of Economic Development	Budget Unit	43125C
Division: Strategy and Performance		
DI Name: Increase to Broadband IIJA Authority	HB Section	7.110
DI# 1419023		

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

- | | |
|--------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>6a. Provide an activity measure(s) for the program.
See Broadband Grants program description form for activity measures.</p> | <p>6b. Provide a measure(s) of the program's quality.
See Broadband Grants program description form for quality measures.</p> |
| <p>6c. Provide a measure(s) of the program's impact.
See Broadband Grants program description form for impact measures.</p> | <p>6d. Provide a measure(s) of the program's efficiency.
See Broadband Grants program description form for efficiency measures.</p> |

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

See Broadband Grants program description form for strategies to achieve the performance measurement targets.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
RURAL BROADBAND GRANT								
Broadband IIJA Spend Authority - 1419023								
GRANTS SPECIALIST	0	0.00	0	0.00	0	0.00	1,461,024	18.00
GRANTS MANAGER	0	0.00	0	0.00	0	0.00	590,160	5.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,051,184	23.00
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	34,500	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	0	0.00	34,500	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	8,556	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	23,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	10,212	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	26,082	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	0	0.00	16,490	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	0	0.00	45,241	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	0	0.00	68,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	266,581	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	1,507,657,270	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	1,507,657,270	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$1,509,975,035	23.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,509,975,035	23.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

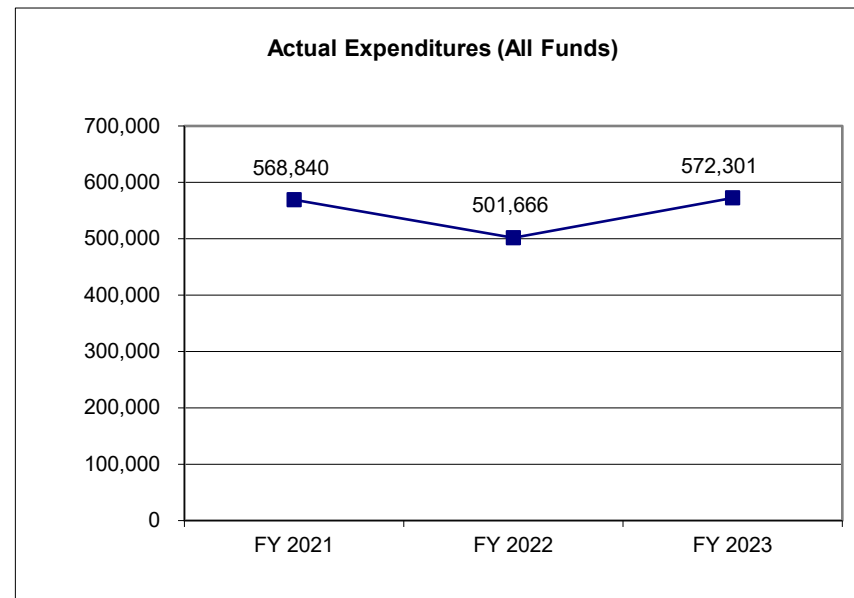
Department: Economic Development					Budget Unit 43130C				
Division: Strategy and Performance									
Core: Office of the Military Advocate					HB Section 7.120				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	196,986	0	0	196,986	PS	196,986	0	0	196,986
EE	50,164	0	0	50,164	EE	50,164	0	0	50,164
PSD	390,120	0	0	390,120	PSD	390,120	0	0	390,120
TRF	0	0	0	0	TRF	0	0	0	0
Total	637,270	0	0	637,270	Total	637,270	0	0	637,270
FTE	1.50	0.00	0.00	1.50	FTE	1.50	0.00	0.00	1.50
Est. Fringe	95,945	0	0	95,945	Est. Fringe	95,945	0	0	95,945
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:					Other Funds:				
2. CORE DESCRIPTION									
The Office of the Military Advocate (including consultants working on behalf of the Military Advocate), and the Missouri Military Preparedness and Enhancement Commission (MMPEC), work in concert with governments and private sector stakeholders around the state and nation on strategies to achieve the following goals: <ul style="list-style-type: none">• Preserve and enhance the military installations, missions and defense agencies located in Missouri;• Create a more supportive environment for military Service members and their families; and• Support the retention and growth of Missouri's defense and national security businesses. A high priority of the program is to continue to work with Missouri's military installations and defense agencies, and the Missouri communities in which they operate, to prepare for possible cuts in the federal defense budget in FY2024, FY2025 and FY2026 and to anticipate and take advantage of military reorganizations. Additional priorities are to help Missouri defense and national security businesses increase their opportunities for expansion, increase the number of separating Service members who choose to live and work in Missouri, and better connect military spouses with job opportunities. MMPEC, a Governor-appointed commission, is required to prepare a biennial strategic plan, which sets goals for the Military Advocate and its consultants and tracks performance.									
3. PROGRAM LISTING (list programs included in this core funding)									
Office of the Military Advocate									

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>43130C</u>
Division: Strategy and Performance	
Core: Office of the Military Advocate	HB Section <u>7.120</u>

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	608,524	610,208	621,340	637,270
Less Reverted (All Funds)	(18,256)	(18,307)	(18,641)	(19,118)
Less Restricted (All Funds)*				
Budget Authority (All Funds)	590,268	591,901	602,699	618,152
Actual Expenditures (All Funds)	568,840	501,666	572,301	N/A
Unexpended (All Funds)	21,428	90,235	30,398	N/A
Unexpended, by Fund:				
General Revenue	21,428	90,235	30,398	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

- (1) \$34,146 was restricted in July 2020, but was released in March 2021; therefore, not all funding was able to be expended.
- (2) Unexpended funds are due to four months between previous Military Advocate retiring and new Military Advocate appointment, resulting in a significant reduction in employee and travel expenses.
- (3) Unexpended funds due to a hold placed on funds in anticipation of NSC grant being approved by the Department of Defense before the end of FY2023, which was not approved until July 2023.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MILITARY ADVOCATE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	1.50	196,986	0	0	196,986	
	EE	0.00	50,164	0	0	50,164	
	PD	0.00	390,120	0	0	390,120	
	Total	1.50	637,270	0	0	637,270	
DEPARTMENT CORE REQUEST							
	PS	1.50	196,986	0	0	196,986	
	EE	0.00	50,164	0	0	50,164	
	PD	0.00	390,120	0	0	390,120	
	Total	1.50	637,270	0	0	637,270	
GOVERNOR'S RECOMMENDED CORE							
	PS	1.50	196,986	0	0	196,986	
	EE	0.00	50,164	0	0	50,164	
	PD	0.00	390,120	0	0	390,120	
	Total	1.50	637,270	0	0	637,270	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY ADVOCATE								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	168,968	1.96	196,986	1.50	196,986	1.50	196,986	1.50
TOTAL - PS	168,968	1.96	196,986	1.50	196,986	1.50	196,986	1.50
EXPENSE & EQUIPMENT								
GENERAL REVENUE	52,888	0.00	50,164	0.00	50,164	0.00	50,164	0.00
TOTAL - EE	52,888	0.00	50,164	0.00	50,164	0.00	50,164	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	350,445	0.00	390,120	0.00	390,120	0.00	390,120	0.00
TOTAL - PD	350,445	0.00	390,120	0.00	390,120	0.00	390,120	0.00
TOTAL	572,301	1.96	637,270	1.50	637,270	1.50	637,270	1.50
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	6,304	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	6,304	0.00
TOTAL	0	0.00	0	0.00	0	0.00	6,304	0.00
GRAND TOTAL	\$572,301	1.96	\$637,270	1.50	\$637,270	1.50	\$643,574	1.50

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 43130C BUDGET UNIT NAME: Military Advocate HOUSE BILL SECTION: 7.120	DEPARTMENT: Economic Development DIVISION: Strategy and Performance
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The department is requesting 5% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Military Advocate PS (0101) - \$196,986 x 5% = \$9,849 and Military Advocate EE (0101) - \$440,284 x 5% = \$22,014</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
N/A	N/A

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY ADVOCATE								
CORE								
DESIGNATED PRINCIPAL ASST DIV	119,197	1.00	153,557	1.00	153,557	1.00	153,557	1.00
ECONOMIC DEVLPMNT PROFESSIONAL	1,660	0.04	43,429	0.50	43,429	0.50	43,429	0.50
ECONOMIC DEVELOPMENT SPEC	48,111	0.92	0	0.00	0	0.00	0	0.00
TOTAL - PS	168,968	1.96	196,986	1.50	196,986	1.50	196,986	1.50
TRAVEL, IN-STATE	19,709	0.00	4,399	0.00	4,399	0.00	4,399	0.00
TRAVEL, OUT-OF-STATE	8,807	0.00	8,569	0.00	8,569	0.00	8,569	0.00
SUPPLIES	1,257	0.00	33,151	0.00	33,151	0.00	33,151	0.00
PROFESSIONAL DEVELOPMENT	6,599	0.00	41	0.00	41	0.00	41	0.00
COMMUNICATION SERV & SUPP	1,884	0.00	3,679	0.00	3,679	0.00	3,679	0.00
PROFESSIONAL SERVICES	11,200	0.00	20	0.00	20	0.00	20	0.00
OTHER EQUIPMENT	2,962	0.00	224	0.00	224	0.00	224	0.00
MISCELLANEOUS EXPENSES	470	0.00	81	0.00	81	0.00	81	0.00
TOTAL - EE	52,888	0.00	50,164	0.00	50,164	0.00	50,164	0.00
PROGRAM DISTRIBUTIONS	350,445	0.00	390,120	0.00	390,120	0.00	390,120	0.00
TOTAL - PD	350,445	0.00	390,120	0.00	390,120	0.00	390,120	0.00
GRAND TOTAL	\$572,301	1.96	\$637,270	1.50	\$637,270	1.50	\$637,270	1.50
GENERAL REVENUE	\$572,301	1.96	\$637,270	1.50	\$637,270	1.50	\$637,270	1.50
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.120

Program Name: Office of the Military Advocate

Program is found in the following core budget(s): Office of the Military Advocate

1a. What strategic priority does this program address?

Business, Community, and Workforce Development

1b. What does this program do?

Leads state economic development efforts to:

- assist communities in preserving and enhancing military installations, missions and agencies;
- increase the number of transitioning military service members and families who stay in Missouri after separation;
- support the retention and growth of Missouri defense and national security businesses; and
- prepare for a Base Realignment and Closure (BRAC) process or a similar basing action that negatively impacts Missouri.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Interactions with key military installation and agency influencers	120	90	120	95	100	147	130	135	145
Interactions with key Missouri defense businesses	35	29	36	16	25	38	30	35	40

Note 1: Measure 1 is calculated based on the number of in-person or telephone interactions with military and federal agency leaders, community support organizations, members of Congress, Congressional Committee staff, and leaders of advocacy and education organizations who are key to influencing whether military installations, agencies and missions are retained or grow in Missouri.

Note 2: Measure 2 was calculated based on the number of in-person and telephone interactions with Missouri defense businesses.

Note 3: FY2022 results impacted by gap between the retirement of the former Missouri Military Advocate (September 2021) and the appointment of the new Missouri Military Advocate (January 2022). FY2023 results were significantly above projections due to the end of the pandemic.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.120

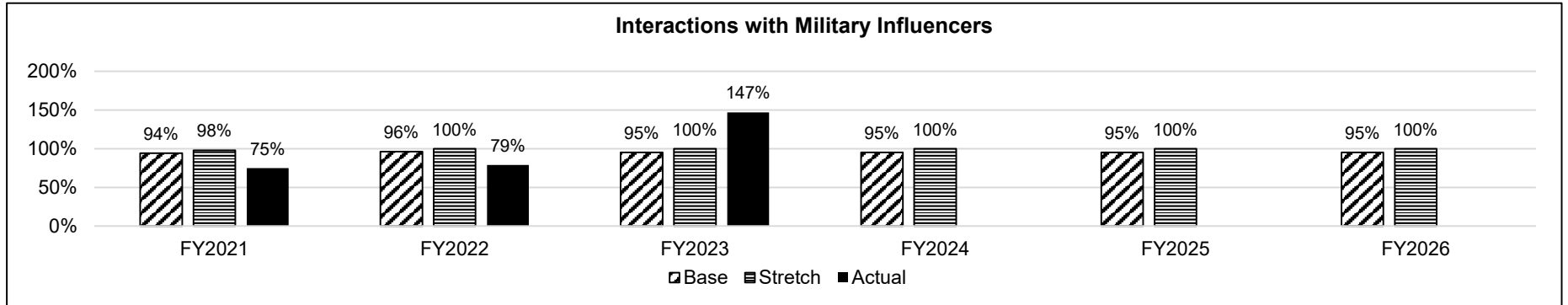
Program Name: Office of the Military Advocate

Program is found in the following core budget(s): Office of the Military Advocate

2b. Provide a measure(s) of the program's quality.

The Missouri Military Preparedness and Enhancement Commission (MMPEC) approves and adopts the two-year strategic plan produced in partnership with the Missouri Military Advocate (MMA). MMPEC adopted the 2022-2024 strategic plan December 2022, thereby replacing the 2020-2022 plan. Updated plans and activities by the MMA are reviewed by MMPEC during quarterly MMPEC meetings. MMPEC completed the MMA performance evaluation in March 2023 and approved the MMA unanimously as successful across all criteria.

2c. Provide a measure(s) of the program's impact.



Note 1: Reflects the percentage of the identified key influencers with whom the Missouri Military Advocate (MMA) and its consultants have in-person and telephone interactions regarding opportunities and threats related to Missouri military installations, agencies and missions. The contacts occur both inside and outside of Missouri and are aimed at building recognition of the military's importance in Missouri and to achieve specific outcomes as specified in the Military and Defense Strategic Plan.

Note 2: In FY2022 due to retirement of the previous MMA, a new MMA was appointed January 3, 2022. The new MMA has been identifying military and federal agency leaders, community/installation support organizations, members of Congress, professional staff of Congressional committees, and leaders of advocacy and education organizations who are key to influencing whether military installations, agencies and missions are retained or grow in Missouri. Most military services leadership positions have a regular cycle of turn-over. This cycle ensures stability in military leadership, but it requires diligence to continually build and re-build relationships with military decision makers. The expectation is that 95% of influencers will be contacted annually.

PROGRAM DESCRIPTION

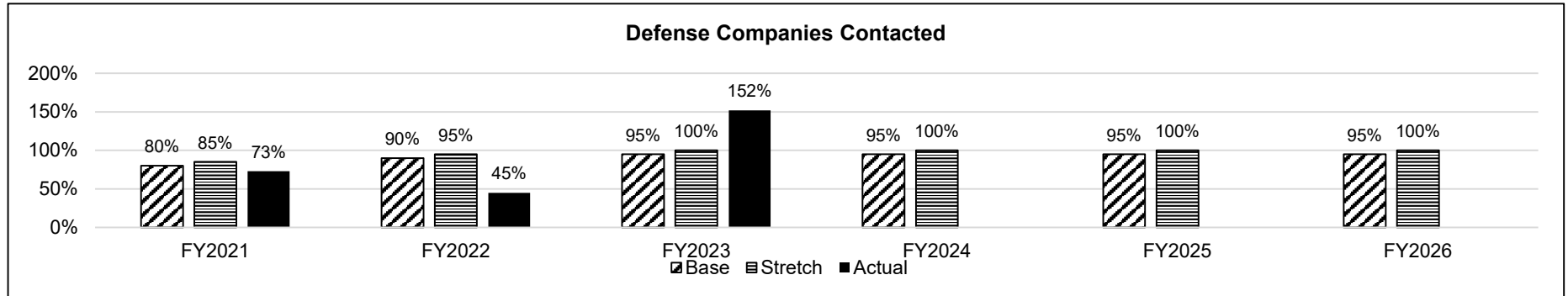
Department: Economic Development

HB Section(s): 7.120

Program Name: Office of the Military Advocate

Program is found in the following core budget(s): Office of the Military Advocate

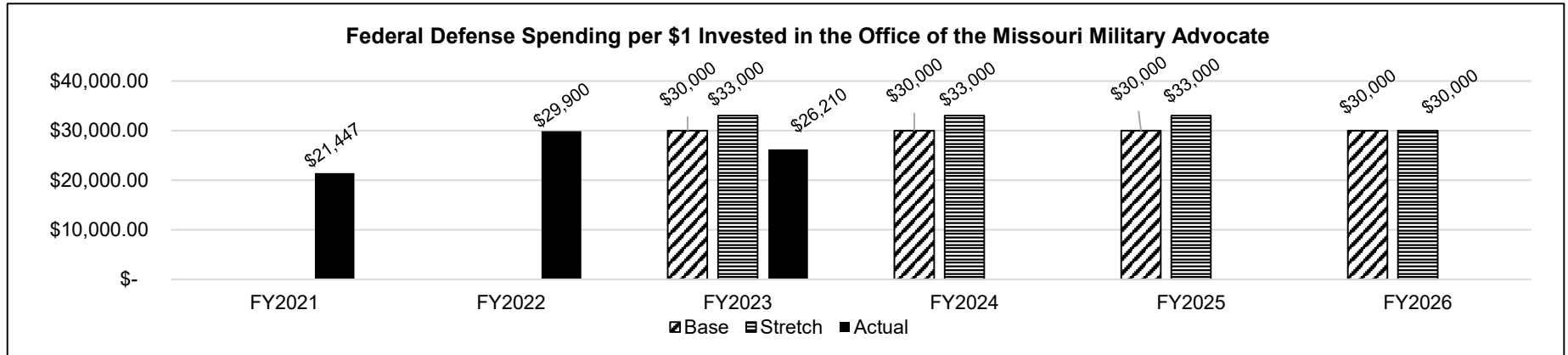
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Reflects the percentage of 40 Missouri defense companies where the Missouri Military Advocate (MMA) and its consultants have had at least one quality interaction with key influencers. Key influencers are those company leaders who can influence decisions regarding growth and expansion of defense business investments and/or jobs in Missouri.

Note 2: FY2022 results were impacted by the 4-month gap between the retirement of the former MMA and the appointment of the new MMA.

2d. Provide a measure(s) of the program's efficiency.



Note: This was a new measure for FY2023 comparing Missouri's Military Advocate spending compared to federal defense spending. According to Office of Local Defense Community Cooperation (OLDCC) annual reports, the Federal Defense spending in Missouri was \$15 billion in FY2020. The actual spending in FY2021 was \$12.2 billion. However, it was an unusual reduction and believe it will return near the FY2019 and FY2020 amount.

**OLDCC report has two year delay for reporting spending; thus, the federal spending for FY2022 and beyond has been estimated at \$15 billion.*

PROGRAM DESCRIPTION

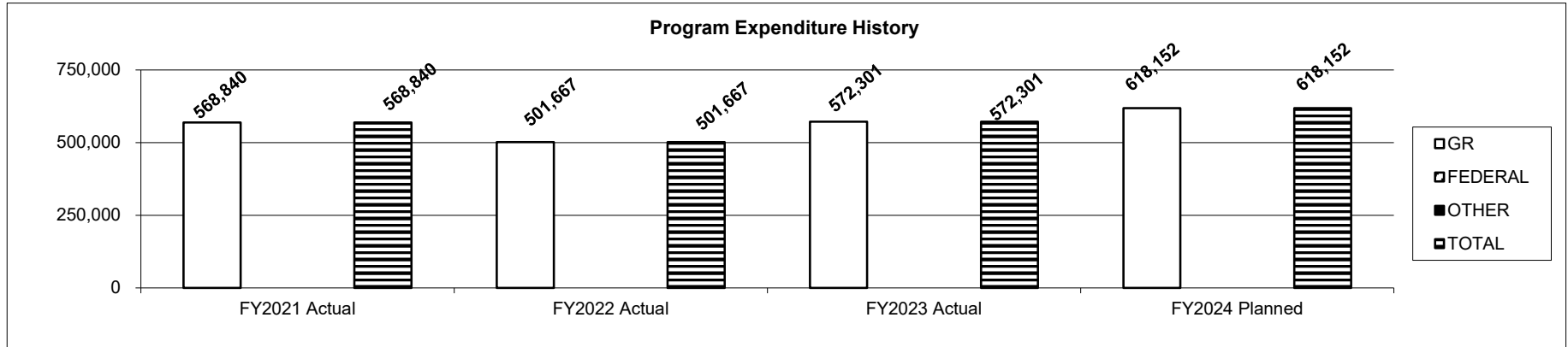
Department: **Economic Development**

HB Section(s): **7.120**

Program Name: **Office of the Military Advocate**

Program is found in the following core budget(s): **Office of the Military Advocate**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned Expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 41.1012 RSMo (Office of Military Advocate) and Section 41.1010 RSMo (Missouri Military Preparedness and Enhancement Commission)

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development					Budget Unit <u>43131C</u>				
Division: Strategy and Performance Division									
Core: National Security Crossroads					HB Section <u>7.120</u>				
1. CORE FINANCIAL SUMMARY									
	FY 2025 Budget Request					FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	548,757	0	548,757	EE	0	548,757	0	548,757
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	<u>0</u>	<u>548,757</u>	<u>0</u>	<u>548,757</u>	Total	<u>0</u>	<u>548,757</u>	<u>0</u>	<u>548,757</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
2. CORE DESCRIPTION									
<p>This program allows the Department of Economic Development (DED) to serve as a fiscal agent for the Office of Local Defense Community Cooperation (OLDCC) grant in support of the National Security Crossroads (NSC). The NSC is a regional branding effort across Missouri and Kansas that seeks to brand the two-state region as a national security strength and home for new national security missions, educate federal legislators on the value of the Crossroads, and share best practices to enable members of the Crossroads to be agile and resilient. The grant will be used to achieve the following objectives: (1) retain and expand existing federal national security missions, (2) improve workforce attraction/retention and drive economic growth, (3) increase regional federal agency interaction to speed problem solving and save federal budget dollars, (4) improve veteran hiring by 1%, and (5) attract a new federal mission. Grant activities include recruiting and engaging dedicated project staff; outreach, research, analysis, and planning; and community engagement.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Federal Grant/Donations Fund									

CORE DECISION ITEM

Department: Economic Development				Budget Unit	43131C
Division: Strategy and Performance Division					
Core: National Security Crossroads				HB Section	7.120
4. FINANCIAL HISTORY					
	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.	<p>Actual Expenditures (All Funds)</p>
Appropriation (All Funds)	N/A	548,757	548,757	548,757	
Less Reverted (All Funds)	N/A	0	0	0	
Less Restricted (All Funds)*	N/A	0	0	0	
Budget Authority (All Funds)	N/A	548,757	548,757	548,757	
Actual Expenditures (All Funds)	N/A	0	0	N/A	
Unexpended (All Funds)	N/A	548,757	548,757	N/A	
Unexpended, by Fund:					
General Revenue	N/A	0	0	N/A	
Federal	N/A	548,757	548,757	N/A	
Other	N/A	0	0	N/A	
		(1)	(1)		
*Restricted amount is as of: _____					
Reverted includes Governor's standard 3 percent reserve (when applicable).					
Restricted includes any extraordinary expenditure restriction (when applicable).					
NOTES: (1) No funds can be expended until grant is approved by the Department of Defense-Office of Local Defense Community Cooperation (OLDCC). The NSC project grant was approved by OLDCC in July 2023.					

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MILITARY ADVOCATE FED GRANT**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES	EE	0.00	0	548,757	0	548,757	
	Total	0.00	0	548,757	0	548,757	
DEPARTMENT CORE REQUEST	EE	0.00	0	548,757	0	548,757	
	Total	0.00	0	548,757	0	548,757	
GOVERNOR'S RECOMMENDED CORE	EE	0.00	0	548,757	0	548,757	
	Total	0.00	0	548,757	0	548,757	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY ADVOCATE FED GRANT								
CORE								
EXPENSE & EQUIPMENT								
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	548,757	0.00	548,757	0.00	548,757	0.00
TOTAL - EE	0	0.00	548,757	0.00	548,757	0.00	548,757	0.00
TOTAL	0	0.00	548,757	0.00	548,757	0.00	548,757	0.00
GRAND TOTAL	\$0	0.00	\$548,757	0.00	\$548,757	0.00	\$548,757	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY ADVOCATE FED GRANT								
CORE								
PROFESSIONAL SERVICES	0	0.00	548,757	0.00	548,757	0.00	548,757	0.00
TOTAL - EE	0	0.00	548,757	0.00	548,757	0.00	548,757	0.00
GRAND TOTAL	\$0	0.00	\$548,757	0.00	\$548,757	0.00	\$548,757	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$548,757	0.00	\$548,757	0.00	\$548,757	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION	
Department: Economic Development	HB Section(s): <u>7.120</u>
Program Name: National Security Crossroads	
Program is found in the following core budget(s): National Security Crossroads	
<p>1a. What strategic priority does this program address? Business, Community, and Workforce Development</p> <p>1b. What does this program do? The National Security Crossroads is a regional branding effort across Missouri and Kansas that seeks to brand the two-state region as a national security strength and home for new national security missions, educate federal legislators on the value of the Crossroads, and share best practices to enable members of the Crossroads to be agile and resilient. The grant will be used to achieve the following objectives: (1) retain and expand existing federal national security missions, (2) improve workforce attraction/retention and drive economic growth, (3) increase regional federal agency interaction to speed problem solving and save federal budget dollars, (4) improve veteran hiring by 1%, and (5) attract a new federal mission. Grant activities will include recruiting and engaging dedicated project staff; outreach, research, analysis, and planning; and community engagement.</p> <p>2a. Provide an activity measure(s) for the program. Activity measures are under development.</p> <p>2b. Provide a measure(s) of the program's quality. Quality measures are under development.</p> <p>2c. Provide a measure(s) of the program's impact. 1. Retention and expansion of existing federal national security missions; 2. Improve workforce attraction / retention and drive economic growth; 3. Increase regional federal agency interaction to speed problem solving and save federal budget dollars; 4. Improve veteran hiring by 1%; and 5. Attraction of new federal mission.</p> <p>2d. Provide a measure(s) of the program's efficiency. Efficiency measures are under development.</p>	

PROGRAM DESCRIPTION

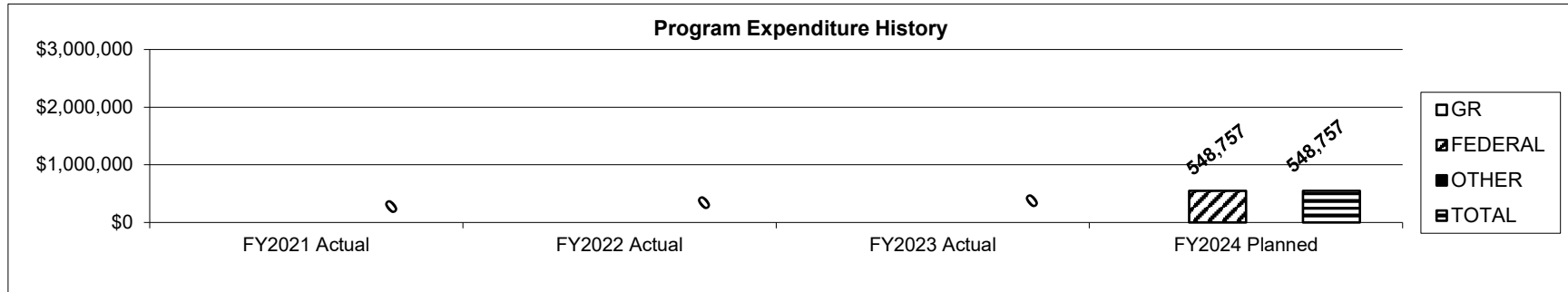
Department: Economic Development

HB Section(s): 7.120

Program Name: National Security Crossroads

Program is found in the following core budget(s): National Security Crossroads

- 3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



- 4. What are the sources of the "Other " funds?**

N/A

- 5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

U.S. Department of Defense, Office of Local Defense Community Cooperation (OLDCC)

- 6. Are there federal matching requirements? If yes, please explain.**

No.

- 7. Is this a federally mandated program? If yes, please explain.**

No.

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43135C
Division:	Strategy and Performance		
Core:	Military Community Reinvestment Program	HB Section	7.125

1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	300,000	0	0	300,000	PSD	300,000	0	0	300,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	300,000	0	0	300,000	Total	300,000	0	0	300,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:	Other Funds:
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2. CORE DESCRIPTION
<p>This is the core appropriation for the Missouri Military Community Reinvestment Act created in 2018 under Section 620.3300, RSMo. The purpose of the program is to assist military communities in working cooperatively with the Department of Economic Development (DED) and the Missouri Military Advocate (MMA), supporting and sustaining their installations, to encourage communities to initiate coordinated response programs and action plans in advance of federal government base re-alignment and closure decisions (BRAC), and to support community efforts to attract new or expanded military missions.</p> <p>The matching grant funds are administered in cooperation with the Missouri Military Preparedness and Enhancement Commission (MMPEC) to help non-profit organizations and local governments by ensuring that they have the capacity and expertise that enables them to implement strategies to retain and grow military and defense investments and jobs.</p>

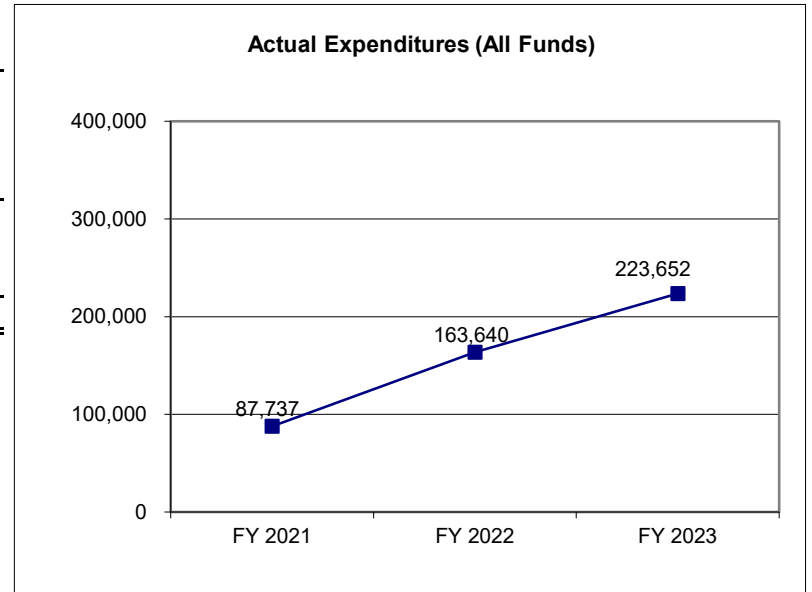
3. PROGRAM LISTING (list programs included in this core funding)
Missouri Military Community Reinvestment Program

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	43135C
Division:	Strategy and Performance		
Core:	Military Community Reinvestment Program	HB Section	7.125

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	110,698	300,000	300,000	300,000
Less Reverted (All Funds)	(3,321)	(9,000)	(9,000)	(9,000)
Less Restricted (All Funds)*	0			
Budget Authority (All Funds)	107,377	291,000	291,000	291,000
Actual Expenditures (All Funds)	87,737	163,640	223,652	N/A
Unexpended (All Funds)	19,640	127,360	67,348	N/A
Unexpended, by Fund:				
General Revenue	19,640	127,360	67,348	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MILITARY REINVESTMENT GRANTS

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	300,000	0	0	300,000	
	Total	0.00	300,000	0	0	300,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	300,000	0	0	300,000	
	Total	0.00	300,000	0	0	300,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	300,000	0	0	300,000	
	Total	0.00	300,000	0	0	300,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY REINVESTMENT GRANTS								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	223,652	0.00	300,000	0.00	300,000	0.00	300,000	0.00
TOTAL - PD	223,652	0.00	300,000	0.00	300,000	0.00	300,000	0.00
TOTAL	223,652	0.00	300,000	0.00	300,000	0.00	300,000	0.00
GRAND TOTAL	\$223,652	0.00	\$300,000	0.00	\$300,000	0.00	\$300,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MILITARY REINVESTMENT GRANTS								
CORE								
PROGRAM DISTRIBUTIONS	223,652	0.00	300,000	0.00	300,000	0.00	300,000	0.00
TOTAL - PD	223,652	0.00	300,000	0.00	300,000	0.00	300,000	0.00
GRAND TOTAL	\$223,652	0.00	\$300,000	0.00	\$300,000	0.00	\$300,000	0.00
GENERAL REVENUE	\$223,652	0.00	\$300,000	0.00	\$300,000	0.00	\$300,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.125

Program Name: Military Community Reinvestment Program

Program is found in the following core budget(s): Military Community Reinvestment Program

1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

The purpose of the program is to make matching grants that enable qualifying non-profit organizations and local governments to implement economic development strategies designed to retain and grow investments and jobs at military installations and defense agencies. These strategies are to be implemented in cooperation with the Military Advocate and the Missouri Military Preparedness and Enhancement Commission (MMPEC).

2a. Provide an activity measure(s) for the program.

	FY2021 Actual	FY2022 Projected	FY2022 Actual	FY2023 Projected	FY2023 Actual	FY2024 Projected	FY2025 Projected	FY2026 Projected
Grants awarded to qualifying Missouri non-profit organizations and local governments	2	2	2	3	2	3	3	3

2b. Provide a measure(s) of the program's quality.

This measure is under development.

2c. Provide a measure(s) of the program's impact.

The Military Community Reinvestment Grant (MCRG) enhances military communities' efforts to improve competitive positioning in retaining and attracting installation missions through research and strategic planning. This includes identifying and understanding key issues that include, but are not limited to, housing, education and child care.

2d. Provide a measure(s) of the program's efficiency.

DED leverages its existing community finance program staff to receive and review applications and present them to MMPEC to approve (or not approve) each application. No dedicated DED or Missouri Military Advocate staff is needed to administer the program.

PROGRAM DESCRIPTION

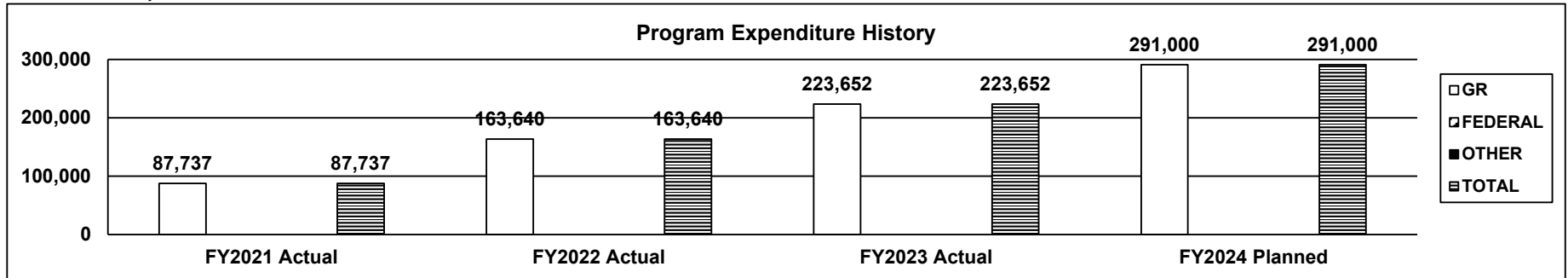
Department: Economic Development

HB Section(s): 7.125

Program Name: Military Community Reinvestment Program

Program is found in the following core budget(s): Military Community Reinvestment Program

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned Expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 41.1010 and 620.3300, RSMo

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42460C
Division:	Tourism		
Core:	Tourism Supplemental Revenue Fund Transfer	HB Section	7.130

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	23,435,206	0	0	23,435,206
Total	23,435,206	0	0	23,435,206

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

	FY 2025 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	23,435,206	0	0	23,435,206
Total	23,435,206	0	0	23,435,206

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

This core decision item is the General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism and the Missouri Film Office. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. The authority for the Missouri Film Office is provided for in Section 620.1200, RSMo.

See the core decision items for the Division of Tourism and the Missouri Film Office for details about these programs.

3. PROGRAM LISTING (list programs included in this core funding)

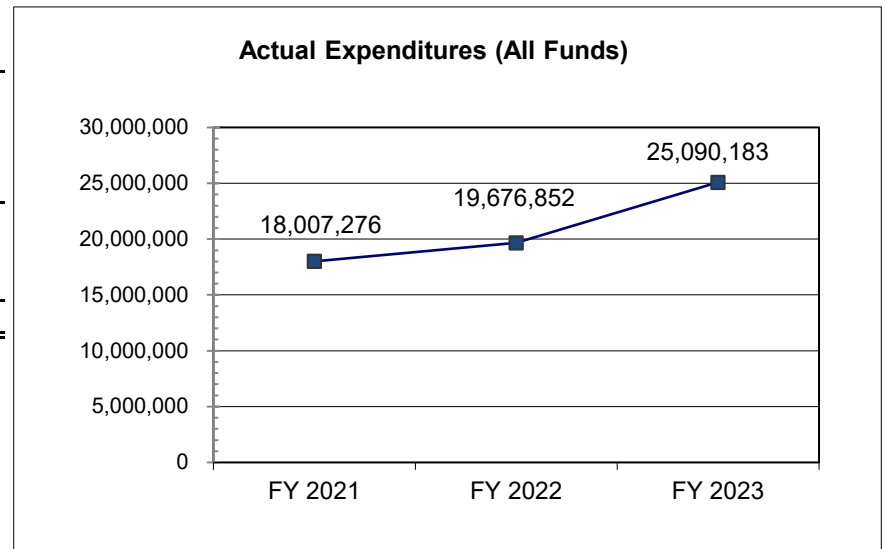
Tourism Supplemental Revenue Fund Transfer

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42460C
Division:	Tourism		
Core:	Tourism Supplemental Revenue Fund Transfer	HB Section	7.130

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	18,564,202	20,285,414	25,768,559	23,435,206
Less Reverted (All Funds)	(556,926)	(608,562)	(595,057)	(703,056)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	18,007,276	19,676,852	25,173,502	22,732,150
Actual Expenditures (All Funds)	18,007,276	19,676,852	25,090,183	N/A
Unexpended (All Funds)	0	0	83,319	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
TOURISM-TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	23,435,206	0	0	23,435,206	
	Total	0.00	23,435,206	0	0	23,435,206	
DEPARTMENT CORE REQUEST							
	TRF	0.00	23,435,206	0	0	23,435,206	
	Total	0.00	23,435,206	0	0	23,435,206	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	23,435,206	0	0	23,435,206	
	Total	0.00	23,435,206	0	0	23,435,206	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM-TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	19,240,183	0.00	23,435,206	0.00	23,435,206	0.00	23,435,206	0.00
BUDGET STABILIZATION	5,850,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF	25,090,183	0.00	23,435,206	0.00	23,435,206	0.00	23,435,206	0.00
TOTAL	25,090,183	0.00	23,435,206	0.00	23,435,206	0.00	23,435,206	0.00
Pay Plan - 0000012								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	84,222	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	84,222	0.00
TOTAL	0	0.00	0	0.00	0	0.00	84,222	0.00
Tourism GR Transfer Increase - 1419024								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	2,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	2,000,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	2,000,000	0.00
GRAND TOTAL	\$25,090,183	0.00	\$23,435,206	0.00	\$23,435,206	0.00	\$25,519,428	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM-TRANSFER								
CORE								
TRANSFERS OUT	25,090,183	0.00	23,435,206	0.00	23,435,206	0.00	23,435,206	0.00
TOTAL - TRF	25,090,183	0.00	23,435,206	0.00	23,435,206	0.00	23,435,206	0.00
GRAND TOTAL	\$25,090,183	0.00	\$23,435,206	0.00	\$23,435,206	0.00	\$23,435,206	0.00
GENERAL REVENUE	\$19,240,183	0.00	\$23,435,206	0.00	\$23,435,206	0.00	\$23,435,206	0.00
FEDERAL FUNDS	\$5,850,000	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development	HB Section: 7.130
Program Name: Tourism Supplemental Revenue Fund Transfer	
Program is found in the following core budget(s): Tourism	

1a. What strategic priority does this program address?
 Tourism

1b. What does this program do?
 This is the General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism and the Missouri Film Office. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. The authority for the Missouri Film Office is provided for in Section 620.1200, RSMo.

See the Program Description Forms for the Statewide Tourism Marketing Program and the Missouri Film Office for an explanation of these programs and how they contribute to tourism-related economic development.

2a. Provide an activity measure(s) for the program.
 This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

2b. Provide a measure(s) of the program's quality.
 This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

2c. Provide a measure(s) of the program's impact.
 This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

2d. Provide a measure(s) of the program's efficiency.
 This is a GR transfer. Please refer to the Program Description for the **Statewide Tourism Marketing Program and the Missouri Film Office.**

PROGRAM DESCRIPTION

Department: Economic Development	HB Section: <u>7.130</u>
Program Name: Tourism Supplemental Revenue Fund Transfer	
Program is found in the following core budget(s): Tourism	

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)

Program Expenditure History (millions)

Fiscal Year	GR	FEDERAL	OTHER	TOTAL
FY2021 Actual	18,007,276	0	0	18,007,276
FY2022 Actual	19,676,852	0	0	19,676,852
FY2023 Actual	25,090,183	0	0	25,090,183
FY2024 Planned	22,732,150	0	0	22,732,150

Note: Planned expenditures for GR reflects the 3% Governor's Reserve.

4. What are the sources of the "Other " funds?
N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)
Sections 620.450 through 620.467, RSMo, and Section 620.1200, RSMo.

6. Are there federal matching requirements? If yes, please explain.
No

7. Is this a federally mandated program? If yes, please explain.
No

NEW DECISION ITEM
RANK: _____ OF _____

Department of Economic Development	Budget Unit <u>42450C</u>
Division of Tourism	
DI Name: Tourism GR Transfer DI#1419024	HB Section <u>7.130</u>

1. AMOUNT OF REQUEST

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	2,000,000	0	0	2,000,000
Total	0	0	0	0	Total	2,000,000	0	0	2,000,000
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00

Est. Fringe	0	0	0	0
--------------------	---	---	---	---

Est. Fringe	0	0	0	0
--------------------	---	---	---	---

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Non-Counts:

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>GR Transfer</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

This New Decision Item is requesting an additional \$2 million to transfer General Revenue to the Tourism Supplemental Revenue Fund (0274).

NEW DECISION ITEM
RANK: _____ OF _____

Department of Economic Development				Budget Unit <u>42450C</u>																																																																																																																													
Division of Tourism																																																																																																																																	
DI Name: Tourism GR Transfer				DI#1419024		HB Section <u>7.130</u>																																																																																																																											
<p>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</p> <p>The Division requests that the GR Transfer be increased on an ongoing basis by \$2 million.</p>																																																																																																																																	
<p>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Budget Object Class/Job Class</th> <th style="text-align: center;">Dept Req GR DOLLARS</th> <th style="text-align: center;">Dept Req GR FTE</th> <th style="text-align: center;">Dept Req FED DOLLARS</th> <th style="text-align: center;">Dept Req FED FTE</th> <th style="text-align: center;">Dept Req OTHER DOLLARS</th> <th style="text-align: center;">Dept Req OTHER FTE</th> <th style="text-align: center;">Dept Req TOTAL DOLLARS</th> <th style="text-align: center;">Dept Req TOTAL FTE</th> <th style="text-align: center;">Dept Req One-Time DOLLARS</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td></td> </tr> <tr> <td>Total PS</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td>Total EE</td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> </tr> <tr> <td>Program Distributions</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td>Total PSD</td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> </tr> <tr> <td>Transfers</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td style="text-align: right;">0</td> <td></td> <td></td> </tr> <tr> <td>Total TRF</td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> <td></td> <td style="text-align: right;">0</td> </tr> <tr> <td>Grand Total</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> <td style="text-align: right;">0.0</td> <td style="text-align: right;">0</td> </tr> </tbody> </table>										Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS								0										0	0.0		Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0								0										0			Total EE	0		0		0		0		0	Program Distributions							0			Total PSD	0		0		0		0		0	Transfers							0			Total TRF	0		0		0		0		0	Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS																																																																																																																								
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Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0																																																																																																																								

NEW DECISION ITEM
RANK: _____ OF _____

Department of Economic Development					Budget Unit <u>42450C</u>				
Division of Tourism									
DI Name: Tourism GR Transfer					HB Section <u>7.130</u>				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
Total EE	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	<u>2,000,000</u>						<u>2,000,000</u>		
Total TRF	<u>2,000,000</u>		<u>0</u>		<u>0</u>		<u>2,000,000</u>		<u>0</u>
Grand Total	<u>2,000,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>2,000,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: _____ OF _____

Department of Economic Development	Budget Unit <u>42450C</u>
Division of Tourism	
DI Name: Tourism GR Transfer DI#1419024	HB Section <u>7.130</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
See MDT core form for activity measure.

6b. Provide a measure(s) of the program's quality.
See MDT core form for quality measure.

6c. Provide a measure(s) of the program's impact.
See MDT core form for impact measure.

6d. Provide a measure(s) of the program's efficiency.
See MDT core form for efficiency measure.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

See MDT core form for performance measurement targets.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM-TRANSFER								
Tourism GR Transfer Increase - 1419024								
TRANSFERS OUT	0	0.00	0	0.00	0	0.00	2,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	0	0.00	2,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$2,000,000	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00	\$2,000,000	0.00
FEDERAL FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

CORE DECISION ITEM

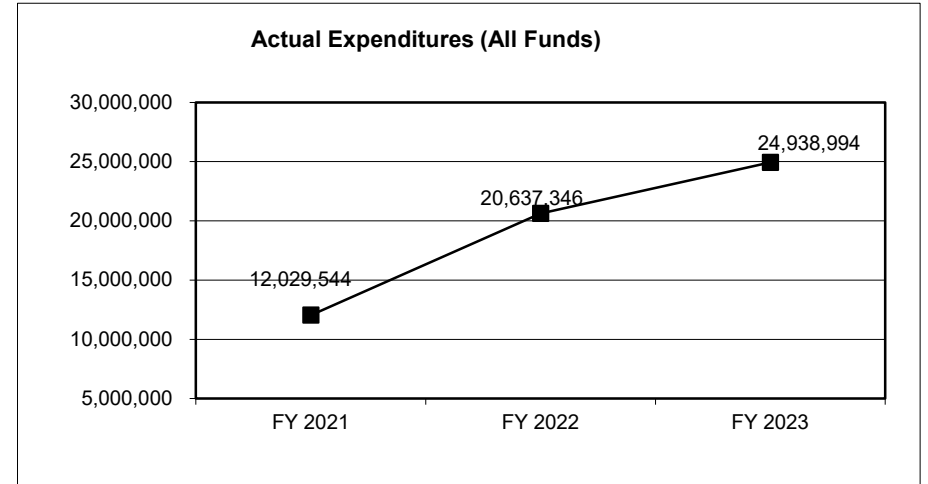
Department: Economic Development					Budget Unit 42450C				
Division: Tourism									
Core: Tourism					HB Section 7.135				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	1,971,218	1,971,218	PS	0	0	1,971,218	1,971,218
EE	0	0	10,126,346	10,126,346	EE	0	0	10,126,346	10,126,346
PSD	0	0	7,164,999	7,164,999	PSD	0	0	7,164,999	7,164,999
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	19,262,563	19,262,563	Total	0	0	19,262,563	19,262,563
FTE	0.00	0.00	31.50	31.50	FTE	0.00	0.00	31.50	31.50
Est. Fringe	0	0	1,207,771	1,207,771	Est. Fringe	0	0	1,207,771	1,207,771
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	Tourism Supplemental Revenue Fund (0274) Tourism Marketing Fund (0650)				Other Funds:	Tourism Supplemental Revenue Fund (0274) Tourism Marketing Fund (0650)			
Notes:	Requires GR transfer to Tourism Supp Revenue Fund (0274)				Notes:	Requires GR transfer to Tourism Supp Revenue Fund (0274)			
2. CORE DESCRIPTION									
This core decision item establishes the spending authority for the Missouri Division of Tourism (MDT) Statewide Tourism Marketing Program as provided for in Sections 620.450 through 620.467, RSMo.									
MDT plans and implements varied and broad-reaching marketing, sales, and industry relations programs across the state to maximize the economic impact of travel to Missouri. MDT works with local businesses, destination marketing organizations (DMOs), convention and visitors bureaus, and communities to leverage marketing and public relations efforts to stimulate travel demand and brand the state as a premier tourist destination. The funds from this request will be used to advertise Missouri's tourism destinations and attractions to the traveling public. Such advertising returns dividends back to Missouri, as tourism makes significant contributions to economic output, employment, and tax revenues. The visitor economy was strong in FY2023 as Missouri's tourism industry had a \$19.9 billion economic impact and supported more than 301,000 jobs, while the state welcomed nearly 42 million visitors.									
3. PROGRAM LISTING (list programs included in this core funding)									
Statewide Tourism Marketing Program									

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42450C
Division:	Tourism		
Core:	Tourism	HB Section	7.135

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	18,329,821	24,865,862	27,860,853	22,562,563
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	18,329,821	24,865,862	27,860,853	22,562,563
Actual Expenditures (All Funds)	12,029,544	20,637,346	24,938,994	N/A
Unexpended (All Funds)	6,300,277	4,228,516	2,921,859	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	875,361	N/A
Other	6,300,277	4,228,516	2,046,498	N/A



NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
TOURISM**

5. CORE RECONCILIATION DETAIL

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES									
			PS	31.50	0	0	1,971,218	1,971,218	
			EE	0.00	0	0	12,026,346	12,026,346	
			PD	0.00	0	0	8,564,999	8,564,999	
			Total	31.50	0	0	22,562,563	22,562,563	
DEPARTMENT CORE ADJUSTMENTS									
1x Expenditures	1053 2192		EE	0.00	0	0	(1,900,000)	(1,900,000)	Reduction of one-time expenditure
1x Expenditures	1053 5602		PD	0.00	0	0	(200,000)	(200,000)	Reduction of one-time expenditure
1x Expenditures	1053 7936		PD	0.00	0	0	(1,000,000)	(1,000,000)	Reduction of one-time expenditure
1x Expenditures	1053 4929		PD	0.00	0	0	(200,000)	(200,000)	Reduction of one-time expenditure
NET DEPARTMENT CHANGES				0.00	0	0	(3,300,000)	(3,300,000)	
DEPARTMENT CORE REQUEST									
			PS	31.50	0	0	1,971,218	1,971,218	
			EE	0.00	0	0	10,126,346	10,126,346	
			PD	0.00	0	0	7,164,999	7,164,999	
			Total	31.50	0	0	19,262,563	19,262,563	
GOVERNOR'S RECOMMENDED CORE									
			PS	31.50	0	0	1,971,218	1,971,218	
			EE	0.00	0	0	10,126,346	10,126,346	
			PD	0.00	0	0	7,164,999	7,164,999	
			Total	31.50	0	0	19,262,563	19,262,563	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM								
CORE								
PERSONAL SERVICES								
DIVISION OF TOURISM SUPPL REV	1,379,959	26.51	1,971,218	31.50	1,971,218	31.50	1,971,218	31.50
TOTAL - PS	1,379,959	26.51	1,971,218	31.50	1,971,218	31.50	1,971,218	31.50
EXPENSE & EQUIPMENT								
DED FEDERAL STIM 2021 FUND	2,124,639	0.00	0	0.00	0	0.00	0	0.00
DIVISION OF TOURISM SUPPL REV	14,226,362	0.00	12,001,846	0.00	10,101,846	0.00	10,101,846	0.00
TOURISM MARKETING FUND	0	0.00	24,500	0.00	24,500	0.00	24,500	0.00
TOTAL - EE	16,351,001	0.00	12,026,346	0.00	10,126,346	0.00	10,126,346	0.00
PROGRAM-SPECIFIC								
DIVISION OF TOURISM SUPPL REV	7,208,034	0.00	8,564,999	0.00	7,164,999	0.00	7,164,999	0.00
TOTAL - PD	7,208,034	0.00	8,564,999	0.00	7,164,999	0.00	7,164,999	0.00
TOTAL	24,938,994	26.51	22,562,563	31.50	19,262,563	31.50	19,262,563	31.50
Tourism Spend Auth Increase - 1419020								
EXPENSE & EQUIPMENT								
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	3,000,000	0.00	5,000,000	0.00
TOTAL - EE	0	0.00	0	0.00	3,000,000	0.00	5,000,000	0.00
TOTAL	0	0.00	0	0.00	3,000,000	0.00	5,000,000	0.00
Pay Plan - 0000012								
PERSONAL SERVICES								
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	0	0.00	63,078	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	63,078	0.00
TOTAL	0	0.00	0	0.00	0	0.00	63,078	0.00
GRAND TOTAL	\$24,938,994	26.51	\$22,562,563	31.50	\$22,262,563	31.50	\$24,325,641	31.50

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 42450C BUDGET UNIT NAME: Tourism HOUSE BILL SECTION: 7.135	DEPARTMENT: Economic Development DIVISION: Tourism	
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.		
DEPARTMENT REQUEST		
<p>The Missouri Division of Tourism is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations in fund 0274 (Tourism Supplemental Revenue Fund). This flexibility ensures that the Division will have the ability to immediately address any identified operational needs.</p> <p>Total PS - \$1,971,218x 10% = \$197,122 Total EE - \$17,266,845 x 10% = \$1,726,685</p>		
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.		
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.		
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE	
N/A	N/A	

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM								
CORE								
DIVISION DIRECTOR	122,748	1.00	131,467	1.00	131,467	1.00	131,467	1.00
DESIGNATED PRINCIPAL ASST DIV	144,485	2.12	349,990	4.00	309,990	4.00	309,990	4.00
MISCELLANEOUS PROFESSIONAL	51,350	1.03	38,045	0.50	58,045	0.50	58,045	0.50
PRINCIPAL ASST BOARD/COMMISSON	48,403	1.00	57,009	1.00	57,009	1.00	57,009	1.00
LEAD ADMIN SUPPORT ASSISTANT	0	0.00	53,754	1.00	53,754	1.00	53,754	1.00
ASSOCIATE CUSTOMER SERVICE REP	162,498	4.95	195,518	5.00	195,518	5.00	195,518	5.00
LEAD CUSTOMER SERVICE REP	191,540	4.94	207,692	5.00	207,692	5.00	207,692	5.00
ASSOC RESEARCH/DATA ANALYST	51,947	1.00	60,623	1.00	60,623	1.00	60,623	1.00
PUBLIC RELATIONS SPECIALIST	37,010	0.83	129,366	2.00	129,366	2.00	129,366	2.00
SR PUBLIC RELATIONS SPECIALIST	120,669	2.42	206,968	3.00	206,968	3.00	206,968	3.00
PUBLIC RELATIONS COORDINATOR	67,827	1.22	69,261	1.00	79,261	1.00	79,261	1.00
ECONOMIC DEVLPMNT PROFESSIONAL	30,857	0.76	54,350	1.00	54,350	1.00	54,350	1.00
ECONOMIC DEVELOPMENT SPEC	12,155	0.24	57,069	1.00	57,069	1.00	57,069	1.00
ECONOMIC DEVELOPMENT SPV	196,227	3.00	201,263	3.00	211,263	3.00	211,263	3.00
ECONOMIC DEVELOPMENT MANAGER	87,132	1.00	95,632	1.00	95,632	1.00	95,632	1.00
INTERMEDIATE ACCOUNTANT	55,111	1.00	63,211	1.00	63,211	1.00	63,211	1.00
TOTAL - PS	1,379,959	26.51	1,971,218	31.50	1,971,218	31.50	1,971,218	31.50
TRAVEL, IN-STATE	48,970	0.00	51,745	0.00	61,745	0.00	61,745	0.00
TRAVEL, OUT-OF-STATE	50,539	0.00	50,200	0.00	60,200	0.00	60,200	0.00
FUEL & UTILITIES	0	0.00	500	0.00	500	0.00	500	0.00
SUPPLIES	152,063	0.00	94,500	0.00	194,500	0.00	194,500	0.00
PROFESSIONAL DEVELOPMENT	97,031	0.00	87,000	0.00	107,000	0.00	107,000	0.00
COMMUNICATION SERV & SUPP	16,330	0.00	25,000	0.00	20,000	0.00	20,000	0.00
PROFESSIONAL SERVICES	15,908,453	0.00	11,648,351	0.00	9,628,351	0.00	9,628,351	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1,000	0.00	1,000	0.00	1,000	0.00
M&R SERVICES	1,562	0.00	12,000	0.00	2,000	0.00	2,000	0.00
OFFICE EQUIPMENT	1,928	0.00	9,000	0.00	4,000	0.00	4,000	0.00
OTHER EQUIPMENT	33,729	0.00	3,500	0.00	3,500	0.00	3,500	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1,000	0.00	1,000	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	40,236	0.00	40,000	0.00	40,000	0.00	40,000	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	500	0.00	500	0.00	500	0.00
MISCELLANEOUS EXPENSES	160	0.00	2,000	0.00	2,000	0.00	2,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM								
CORE								
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	16,351,001	0.00	12,026,346	0.00	10,126,346	0.00	10,126,346	0.00
PROGRAM DISTRIBUTIONS	7,208,034	0.00	8,564,999	0.00	7,164,999	0.00	7,164,999	0.00
TOTAL - PD	7,208,034	0.00	8,564,999	0.00	7,164,999	0.00	7,164,999	0.00
GRAND TOTAL	\$24,938,994	26.51	\$22,562,563	31.50	\$19,262,563	31.50	\$19,262,563	31.50
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$2,124,639	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$22,814,355	26.51	\$22,562,563	31.50	\$19,262,563	31.50	\$19,262,563	31.50

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

HB Section (s): 7.135

1a. What strategic priority does this program address?

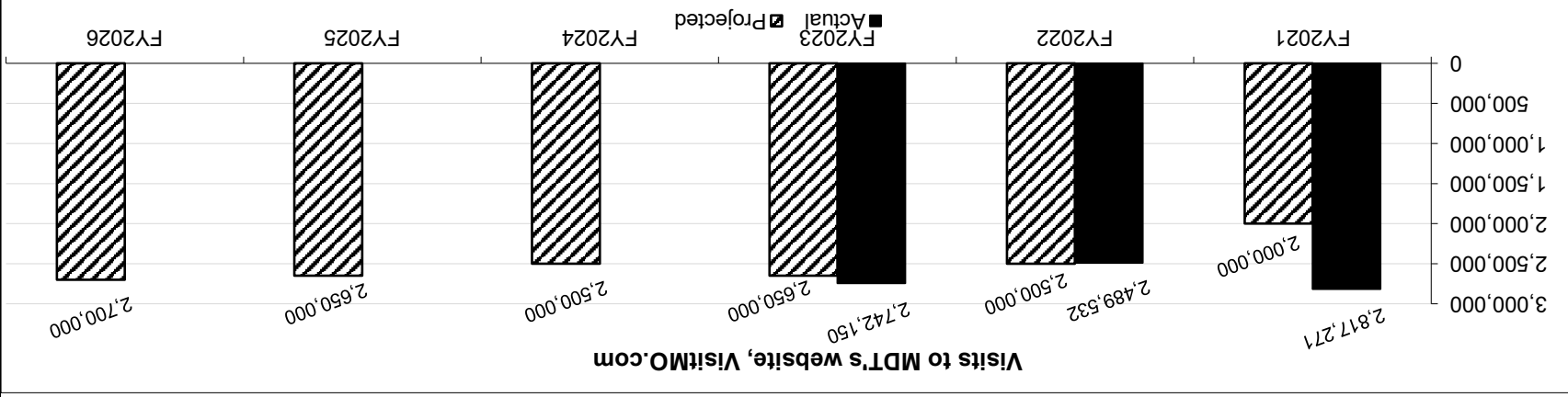
Tourism

1b. What does this program do?

- The Missouri Division of Tourism (MDT) promotes Missouri as a premier destination for tourists from throughout the U.S. and around the world in order to generate increased state and local tourism revenues and tourism-industry employment.
- Each year, MDT executes a research-based, diversified, paid advertising campaign in up to 63 media markets in 20 states, while administering a robust cooperative marketing program with nearly 40 statewide, regional, and national domestic marketing organizations. Additionally, MDT has a public relations and social media strategy focusing on enhancing Missouri's brand image through positive news coverage and showcasing attractions and destinations across widely used social media platforms.
- MDT utilizes research-based marketing to ensure that optimum benefits are achieved from the MDT advertising expenditures, thereby maximizing state and local tourism revenues and tourism-related employment in the state.

2a. Provide an activity measure(s) for the program.

This measure reflects the interest that perspective travelers have in visiting Missouri. It is an activity that is encouraged by all of MDT's marketing efforts and is affected by the extent of that marketing.



Note: Tourism-marketing funds from the CARES Act were distributed to MDT's DMO partners, and it is believed their messaging had a positive impact on VisitMO website traffic in FY2021.

PROGRAM DESCRIPTION

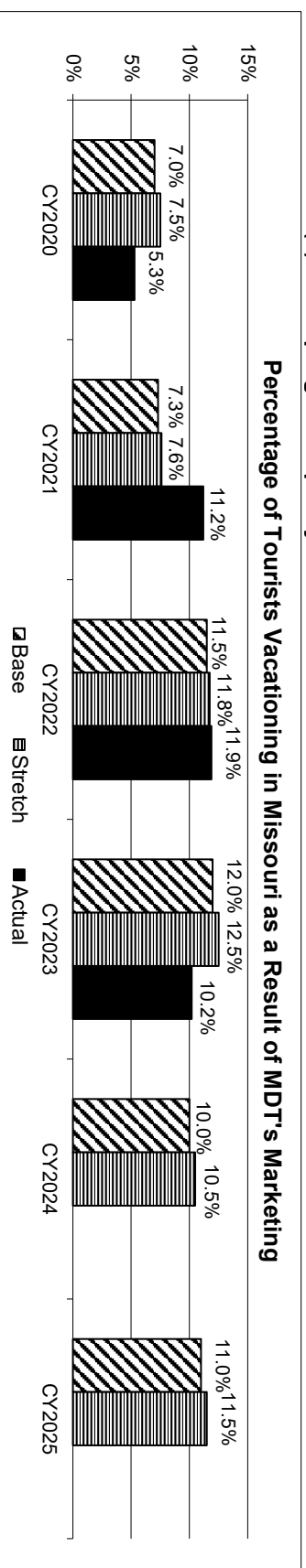
Department: Economic Development

HB Section (s): 7.135

Program Name: Tourism Marketing Program

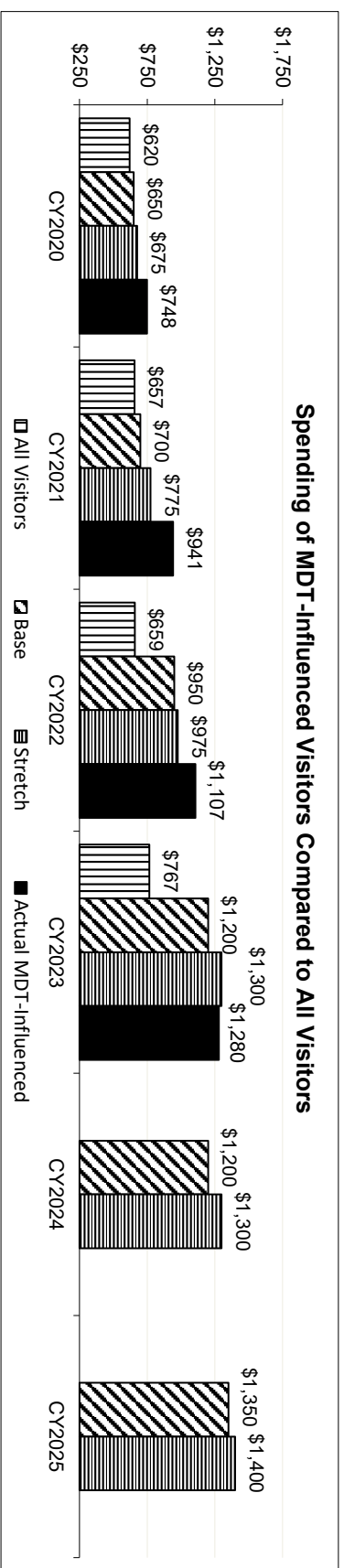
Program is found in the following core budget(s): Tourism

2b. Provide a measure(s) of the program's quality.



Sources: *Marketing Effectiveness Study, Strategic Marketing & Research Insights (SMARI) and Tourism Economics, an Oxford Company*

Note: Calculated by dividing the number of CY2023 tourists (4.2M) attributable to MDT advertising (see 2C) by the total number of visitors to Missouri (41.6M). The total number of visitors to Missouri is determined by Tourism Economics (2023 numbers).



Sources: *Marketing Effectiveness Study, Strategic Marketing and Research Insights (SMARI) and Tourism Economics, an Oxford Company*

Note: This measure compares the average amount spent per trip per party, by visitors attributable to MDT's marketing, to the average amount spent per trip per party for all Missouri visitors.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section (s): 7.135

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

2c. Provide a measure(s) of the program's impact.

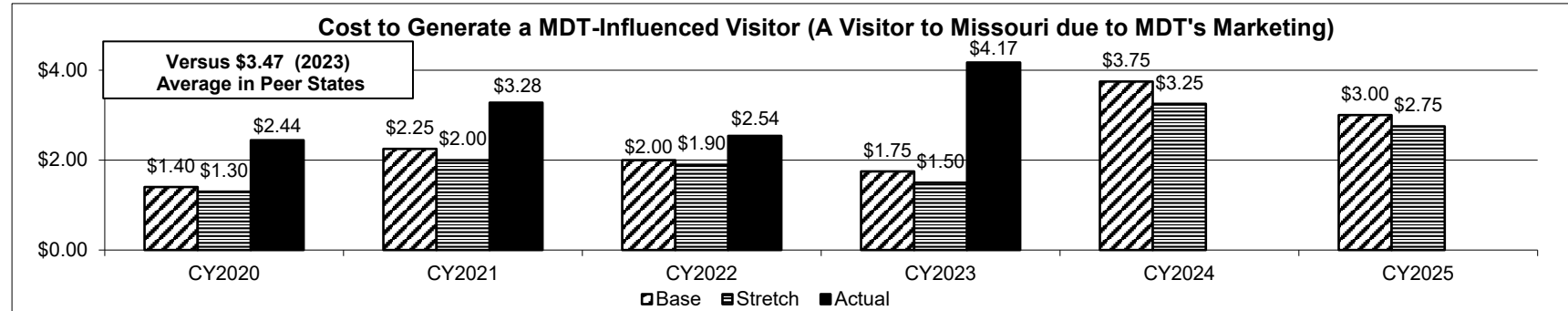
	CY2020 Actual	CY2021 Actual	CY2022		CY2023		CY2024 Projected	CY2025 Projected
			Projected	Actual	Projected	Actual		
Number of Visitors Vacationing in Missouri as a Result of MDT's Marketing (millions)	1.5	3.7	3.8	4.7	4.8	4.2	4.2	4.5
Amount of Visitor Spending as a Result of MDT's Marketing (billions)	\$0.34	\$1.15	\$1.17	\$1.49	\$1.52	\$1.64	\$1.55	\$1.60

Source: Marketing Effectiveness Study, Strategic Marketing and Research Insights (SMARI).

Note 1: SMARI calculates visitors vacationing in Missouri as a result of MDT's marketing by conducting surveys of potential adult travelers in 63 target markets within a 500 mile radius in the surrounding states and Missouri (accuracy level +/-1.3%) to determine the number of tourists attributable to MDT advertising (4.2M). (CY2023 numbers)

Note 2: In 2022, travel rebounded and the MDT marketing campaign influenced a greater number of travelers to come to Missouri than in recent years. During 2023, competition in the leisure travel market intensified, and while MDT influenced fewer travelers to visit Missouri than last year's record number, the travelers who did visit Missouri spent more money than in prior years.

2d.



Source: Strategic Marketing and Research Insights (SMARI).

Note 1: This measure is calculated by dividing MDT's marketing budget by the number of MDT-influenced visitors.

Note 2: In CY2022, cost to generate an influenced visitor was higher than pre-pandemic levels due to traveler sentiment related to inflationary pressures and lingering impacts of COVID-19. In that environment, it took more spending to attract and influence a traveler, and this trend continued into 2023. Additionally, MDT expanded our marketing efforts to several new markets this year, and influencing those travelers who are not as familiar with what Missouri offers takes time. This investment will pay off in increased visitation over the next several years, as these new markets become more familiar with Missouri and start planning more trips here.

PROGRAM DESCRIPTION

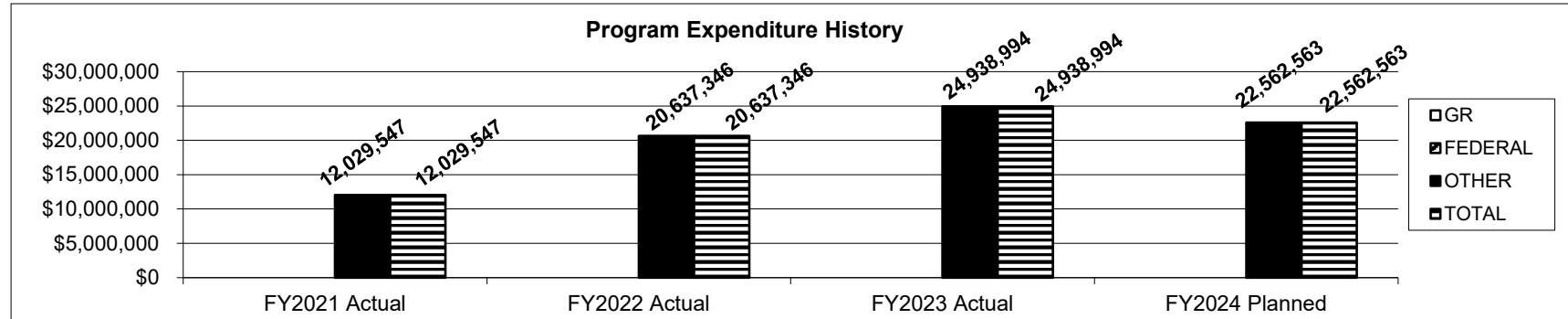
Department: Economic Development

HB Section (s): 7.135

Program Name: Tourism Marketing Program

Program is found in the following core budget(s): Tourism

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



4. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274) and Tourism Marketing Fund (0650)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 620.450 through 620.467, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

NEW DECISION ITEM
RANK: 22 OF 22

Department of Economic Development	Budget Unit	42450C
Division of Tourism		
DI Name: Tourism Appropriation Authority	DI#1419020	HB Section
		7.135

1. AMOUNT OF REQUEST

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	3,000,000	3,000,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	3,000,000	3,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Division of Tourism Supplemental Revenue Fund (0274)
Non-Counts: Division of Tourism Supplemental Revenue Fund (0274)

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	5,000,000	5,000,000
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	5,000,000	5,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:
Non-Counts:

2. THIS REQUEST CAN BE CATEGORIZED AS:

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Appropriation Authority Increase</u>	

3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

The Division of Tourism is requesting an increase in expense and equipment appropriation authority only. No additional General Revenue is requested. The increase in appropriation authority will allow more flexibility in the timing of payments for Cooperative Marketing Program reimbursements and advertising invoices. Tourism advertising is heavily placed from March-June each year by the Division of Tourism and the destination marketing organizations - such as convention and visitors bureaus, tourism boards and chambers of commerce - that participate in the Cooperative Marketing Program.

NEW DECISION ITEM
RANK: 22 OF 22

Department of Economic Development	Budget Unit	42450C
Division of Tourism		
DI Name: Tourism Appropriation Authority	DI#1419020	HB Section 7.135

4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)

On average, the Division of Tourism spends 83 percent of its budget on E&E expenditures such as advertising, Cooperative Marketing Program Grants, research, travel guide fulfillment, supplies, etc. In FY2025, this would require the appropriation to be \$18.9 million; however, it is only at \$16.0 million. This results in a shortfall of almost \$3 million. Part of this may be attributed to one-time E&E appropriation from FY2024 that was cut for FY2025. The Division requests that E&E appropriation authority be increased on an ongoing basis to ensure the Division of Tourism has the authority to spend available funds.

5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
Professional Services					3,000,000		3,000,000		
Total EE	<u>0</u>		<u>0</u>		<u>3,000,000</u>		<u>3,000,000</u>		<u>0</u>
							0		
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
							0		
Transfers							0		
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>3,000,000</u>	<u>0.0</u>	<u>3,000,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 22 OF 22

Department of Economic Development			Budget Unit		42450C				
Division of Tourism			HB Section		7.135				
DI Name: Tourism Appropriation Authority			DI#1419020						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0		
							0	0.0	
Total PS	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
400/Professional Services					5,000,000		5,000,000		
Total EE	<u>0</u>		<u>0</u>		<u>5,000,000</u>		<u>5,000,000</u>		<u>0</u>
Program Distributions							0		
Total PSD	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
Total TRF	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Grand Total	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>5,000,000</u>	<u>0.0</u>	<u>5,000,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM
RANK: 22 OF 22

Department of Economic Development	Budget Unit <u>42450C</u>
Division of Tourism	
DI Name: Tourism Appropriation Authority DI#1419020	HB Section <u>7.135</u>

6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

6a. Provide an activity measure(s) for the program.
See MDT core form for activity measure.

6b. Provide a measure(s) of the program's quality.
See MDT core form for quality measure.

6c. Provide a measure(s) of the program's impact.
See MDT core form for impact measure.

6d. Provide a measure(s) of the program's efficiency.
See MDT core form for efficiency measure.

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

See MDT core form for performance measurement targets.

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM								
Tourism Spend Auth Increase - 1419020								
PROFESSIONAL SERVICES	0	0.00	0	0.00	3,000,000	0.00	5,000,000	0.00
TOTAL - EE	0	0.00	0	0.00	3,000,000	0.00	5,000,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$3,000,000	0.00	\$5,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$3,000,000	0.00	\$5,000,000	0.00

CORE DECISION ITEM

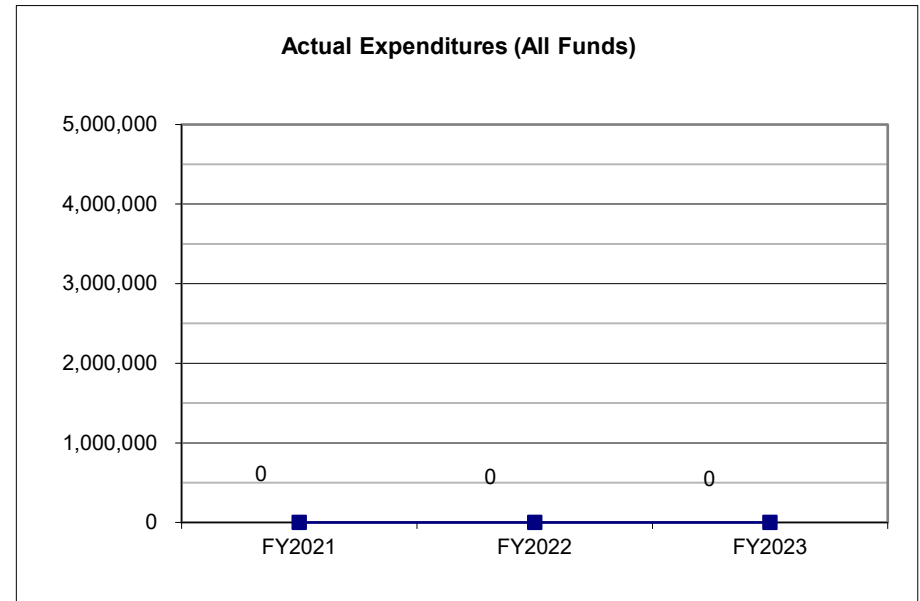
Department: Economic Development					Budget Unit <u>42451C</u>				
Division: Tourism					HB Section <u>7.135</u>				
Core: Tourism Grant (ARPA-EDA)									
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	0	0	0
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Federal Funds: DED Federal Stim 2021 Fund (2451)					Federal Funds:				
2. CORE DESCRIPTION									
<p>This is an appropriation of federal dollars from the American Rescue Plan Act (ARPA) of 2021 (Public Law 117-2, H.R. 1319). The original \$3 million appropriation was part of a larger, \$5.7 million grant the state was awarded by the Economic Development Administration (EDA) for Travel, Tourism and Outdoor Recreation. The funding was split between the Department of Economic Development's Division of Tourism (\$3 million) for approved tourism-marketing projects and the Department of Natural Resources Division of State Parks (\$2.7 million) for planning and infrastructure for various state park projects. The Missouri Division of Tourism (MDT) used these funds to bolster existing marketing campaigns to drive travel to Missouri.</p> <p>This item is being eliminated via a core reduction as all federal funds are expected to be expended by the end of FY2024.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Tourism EDA Grant program									

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42451C</u>
Division: Tourism	
Core: Tourism Grant (ARPA-EDA)	HB Section <u>7.135</u>

4. FINANCIAL HISTORY

	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Current Yr.
Appropriation (All Funds)	0	0	0	3,000,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	3,000,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: In FY2023, this program was included in the Missouri Division of Tourism core before it was separated out into its own form for better transparency in FY2024. MDT plans to spend the remaining \$875,361 in FY2024.

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT TOURISM ARPA

5. CORE RECONCILIATION DETAIL

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES				PD	0.00	0	3,000,000	0	3,000,000	
				Total	0.00	0	3,000,000	0	3,000,000	
DEPARTMENT CORE ADJUSTMENTS										
Core Reduction	1054	2953	PD	0.00	0	(3,000,000)		0	(3,000,000)	Core reduction; all funds to be expended in FY2024
NET DEPARTMENT CHANGES					0.00	0	(3,000,000)	0	(3,000,000)	
DEPARTMENT CORE REQUEST				PD	0.00	0	0	0	0	
				Total	0.00	0	0	0	0	
GOVERNOR'S RECOMMENDED CORE				PD	0.00	0	0	0	0	
				Total	0.00	0	0	0	0	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM ARPA								
CORE								
PROGRAM-SPECIFIC								
DED FEDERAL STIM 2021 FUND	0	0.00	3,000,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	3,000,000	0.00	0	0.00	0	0.00
TOTAL	0	0.00	3,000,000	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$3,000,000	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM ARPA								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	3,000,000	0.00	0	0.00	0	0.00
TOTAL - PD	0	0.00	3,000,000	0.00	0	0.00	0	0.00
GRAND TOTAL	\$0	0.00	\$3,000,000	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE								
	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS								
	\$0	0.00	\$3,000,000	0.00	\$0	0.00		0.00
OTHER FUNDS								
	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION**Department: Economic Development****HB Section(s): 7.135****Program Name: Tourism Grant (ARPA-EDA)****Program is found in the following core budget(s): Division of Tourism****1a. What strategic priority does this program address?**

Tourism

1b. What does this program do?

Through the Travel, Tourism and Outdoor Recreation program, Economic Development Administration (EDA) is focused on accelerating the recovery of communities that rely on the travel, tourism and outdoor recreation sectors. The EDA allocated \$510 million to states (\$5.7 million to Missouri) and noted the following appropriate uses of funds: marketing, infrastructure, workforce and other projects to rejuvenate safe leisure, business and international travel. The Division of Tourism used the available funds to strengthen Missouri's position as a leisure travel destination by expanding its messaging into a new market, Denver, Colorado, which research has shown to be an opportunity market for Missouri.

2a. Provide an activity measure(s) for the program.

These dollars were exclusively used to introduce Missouri's "That's My MO" Campaign to Denver, a new market. Total impressions for March through June were more than 207.7 million with a reach of 84% and frequency of 70x. In Denver, 876,502 households (63% of all Denver households) were aware of some aspect of our campaign, based on research from SMARI. The MDT campaign influenced 32,970 trips from the Denver market. That translates to

2b. Provide a measure(s) of the program's quality.

Tactics used across EDA were similar to tactics used in other, more established markets. EDA dollars were focused on an expansion into the Denver market, where there had been no paid media presence. When compared to the established markets, EDA dollars were able to drive much greater reach, frequency and efficiency at scale within this new market in order to introduce Missouri to the market in a big way.

2c. Provide a measure(s) of the program's impact.

The program had total EDA impression for March through June of 207,783,850+. This is the number of times MDT's messaging was served to consumers, or consumers saw MDT messaging, in the Denver market.

2d. Provide a measure(s) of the program's efficiency.

The Division of Tourism determined it costs \$.77 to reach an individual consumer based on the reach and frequency that occurred. While not as efficient on a 1:1 unique user spend as established campaigns, this is to be expected as the EDA dollars were used to introduce the campaign and create awareness for a previously "unaware" market.

PROGRAM DESCRIPTION

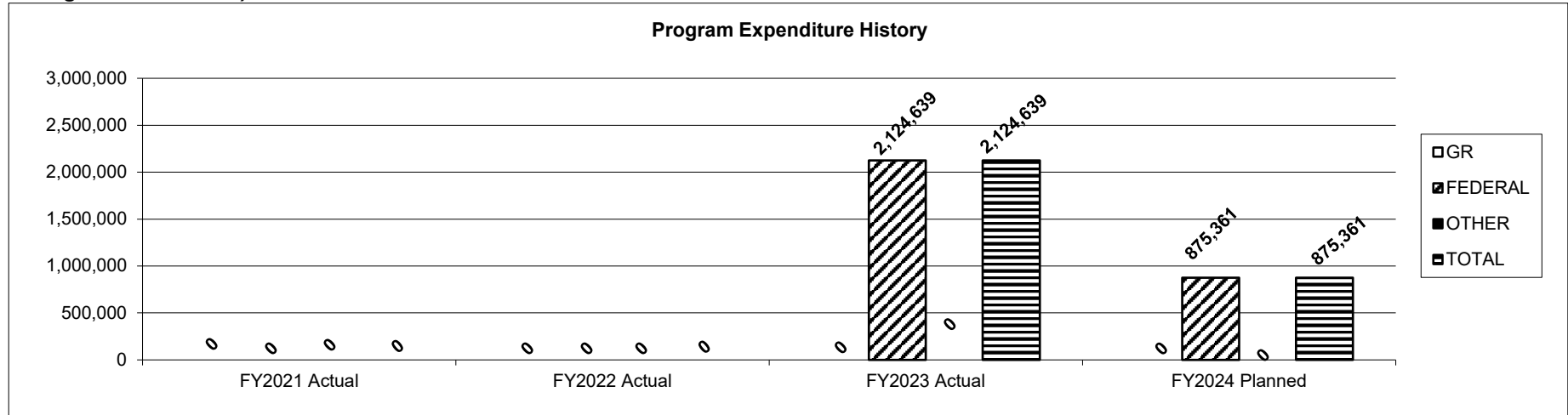
Department: **Economic Development**

HB Section(s): **7.135**

Program Name: **Tourism Grant (ARPA-EDA)**

Program is found in the following core budget(s): **Division of Tourism**

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

This is an appropriation of federal dollars from the American Rescue Plan Act (ARPA) of 2021 (Public Law 117-2, H.R. 1319) for Statewide Planning, Research, and Networks Notice of Funding Opportunity (NOFO) through the Economic Development Administration (EDA).

6. Are there federal matching requirements? If yes, please explain.

NA

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42465C
Division:	Tourism		
Core:	Missouri Film Office	HB Section	7.135

1. CORE FINANCIAL SUMMARY

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	200,194	200,194	EE	0	0	200,194	200,194
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	200,194	200,194	Total	0	0	200,194	200,194
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Tourism Supplemental Revenue Fund (0274)
Note: Requires GR transfer to Tourism Supp Rev Fund (0274)

Other Funds: Tourism Supplemental Revenue Fund (0274)
Requires GR transfer to Tourism Supp Rev Fund (0274)

2. CORE DESCRIPTION

The Missouri Film Office was established in 1983 to attract film, television, video and cable production to Missouri and to promote growth of the film and video production industry in Missouri. The Film Office serves as the official central point of contact for all statewide inquiries concerning film, TV shows/segments, commercials, web content, and scripted motion media. The production and distribution of films and television programs is one of the nation's most valuable cultural and economic resources, and in Missouri more than 13,000 workers are employed in the industry - many with salaries above the national average. The Film Office maintains and markets a large photo database of locations across the state and keeps current a statewide database of skilled workers, special equipment operators and support service companies. Many small businesses provide support to the film industry in Missouri. These include transportation, food service, hospitality, retail, accounting, information management, equipment rental, heavy machine leasing, specialized design services, fine arts schools, lawyers, and managers for public figures and independent artists. The Film Office efforts serve to maximize the economic impact as well as national and international exposure of Missouri-filmed production for the state.

The Missouri Film Commission was created in 1996 per §620.1200, RSMo, as part of the Missouri Department of Economic Development (DED). The purpose of the five-member Commission is to advise the director of the DED on the promotion of development of film production and facilities in Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

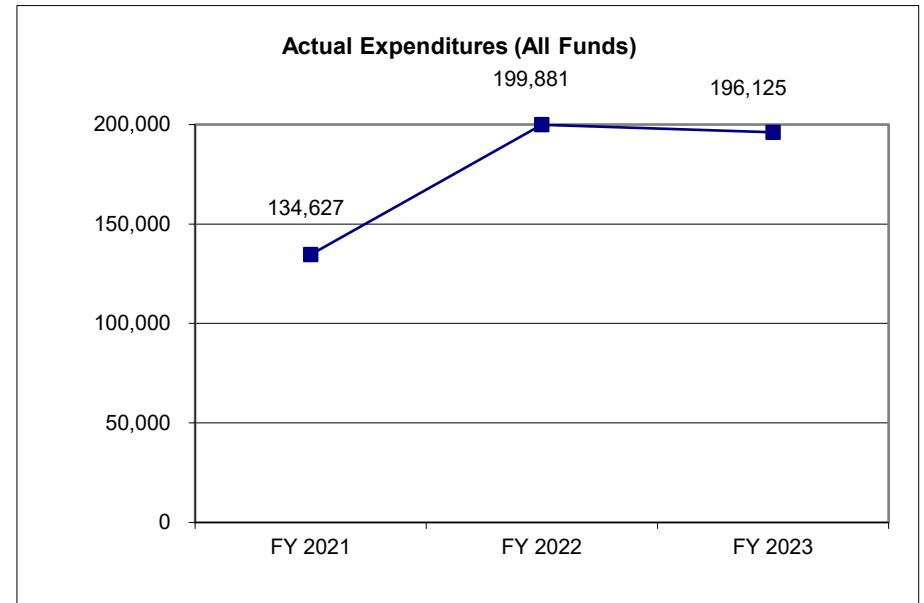
Missouri Film Office

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42465C
Division:	Tourism		
Core:	Missouri Film Office	HB Section	7.135

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	200,115	200,115	200,115	200,194
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	200,115	200,115	200,115	200,194
Actual Expenditures (All Funds)	134,627	199,881	196,125	N/A
Unexpended (All Funds)	65,488	234	3,990	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	65,488 (1)	234	3,990	N/A



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) In FY2021, the Film Office had around \$15,000 in FY2021 invoices paid in July and August. In addition, there were three large, out-of-state marketing events cancelled due to concerns related to COVID-19.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
FILM OFFICE**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES	EE	0.00	0	0	200,194	200,194	
	Total	0.00	0	0	200,194	200,194	
DEPARTMENT CORE REQUEST	EE	0.00	0	0	200,194	200,194	
	Total	0.00	0	0	200,194	200,194	
GOVERNOR'S RECOMMENDED CORE	EE	0.00	0	0	200,194	200,194	
	Total	0.00	0	0	200,194	200,194	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FILM OFFICE								
CORE								
EXPENSE & EQUIPMENT								
DIVISION OF TOURISM SUPPL REV	196,125	0.00	200,194	0.00	200,194	0.00	200,194	0.00
TOTAL - EE	196,125	0.00	200,194	0.00	200,194	0.00	200,194	0.00
TOTAL	196,125	0.00	200,194	0.00	200,194	0.00	200,194	0.00
GRAND TOTAL	\$196,125	0.00	\$200,194	0.00	\$200,194	0.00	\$200,194	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
FILM OFFICE								
CORE								
TRAVEL, IN-STATE	16,469	0.00	7,420	0.00	7,420	0.00	7,420	0.00
TRAVEL, OUT-OF-STATE	9,846	0.00	14,602	0.00	14,602	0.00	14,602	0.00
SUPPLIES	18,421	0.00	20,476	0.00	20,476	0.00	20,476	0.00
PROFESSIONAL DEVELOPMENT	141,663	0.00	122,386	0.00	122,386	0.00	122,386	0.00
COMMUNICATION SERV & SUPP	594	0.00	841	0.00	841	0.00	841	0.00
PROFESSIONAL SERVICES	7,722	0.00	32,114	0.00	32,114	0.00	32,114	0.00
OTHER EQUIPMENT	54	0.00	1,000	0.00	1,000	0.00	1,000	0.00
BUILDING LEASE PAYMENTS	659	0.00	750	0.00	750	0.00	750	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	500	0.00	500	0.00	500	0.00
MISCELLANEOUS EXPENSES	697	0.00	105	0.00	105	0.00	105	0.00
TOTAL - EE	196,125	0.00	200,194	0.00	200,194	0.00	200,194	0.00
GRAND TOTAL	\$196,125	0.00	\$200,194	0.00	\$200,194	0.00	\$200,194	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$196,125	0.00	\$200,194	0.00	\$200,194	0.00	\$200,194	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.135

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

1a. What strategic priority does this program address?

Tourism

1b. What does this program do?

- The Missouri Film Office works to bring film, television, commercial and web production to Missouri and to promote the growth of the film and video production industry in Missouri. It works toward this goal by marketing Missouri to filmmakers through in-person meetings, distributing marketing materials; utilizing social media; responding to inquiries about possible Missouri projects; providing filmmakers information about available city and state resources; setting up location scouting trips; and providing logistical support during filming. Since 2014, the Film Office has coordinated the Missouri Stories Scriptwriting Fellowship Program, an initiative to increase the number of film and TV scripts set in Missouri. In 2021, the Missouri Stories Production Lab was launched to further increase production in-state.
- The office partners with the Kansas City Film Office as well as film liaisons in convention and visitors bureaus across the state to leverage available resources.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Film Projects Assisted	130	106	130	144	150	186	170	180	190
Film Office Web Site Visits	12,000	17,035	17,500	11,720	15,000	14,821	16,000	17,000	18,000
Mo Stories Script Submissions	80	92	95	73	80	81	90	95	100

Note: Film projects assisted include feature films, short films, TV series and episodes, web content, music videos, film festivals, and film events.

2b. Provide a measure(s) of the program's quality.

Satisfaction with Assistance Provide by the Missouri Film Office

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Extremely or Very Satisfied	95%	82%	85%	85%	87%	76%	80%	85%	90%

Note: The Missouri Film Office developed an annual survey to determine the satisfaction of production staff it assists. Satisfaction was measured on a 5-point scale: not at all satisfied, somewhat dissatisfied, moderately satisfied, very satisfied, or extremely satisfied. For FY2023, the survey was sent to 375 people who had contacted the Film Office for assistance and/or attended a Film Office education session. 115 people responded to the survey.

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.135

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

2c. Provide a measure(s) of the program's impact.

Percentage of Assisted Projects that Filmed in Missouri

Fiscal Year	Base (%)	Stretch (%)	Actual (%)
FY2021	91%	0%	0%
FY2022	95%	0%	0%
FY2023	96%	0%	0%
FY2024	96%	0%	0%
FY2025	96%	0%	0%
FY2026	96%	0%	0%

Note: Measure calculated by dividing the number of projects filming in Missouri by the total number assisted by the Film Office. Base/Stretch goals indicate continued strength in conversions.

Share of Film Projects that Filmed in Missouri as a Direct Result of a Missouri Film Office Effort

	FY2021		FY2022		FY2023		FY2024		FY2025		FY2026	
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Actual
Absolutely or Very Much Influenced	35%	33%	35%	48%	49%	44%	45%	45%	50%	50%	55%	55%
Moderately or Slightly Influenced	25%	30%	30%	15%	21%	31%	30%	30%	25%	25%	25%	25%
Not at all Influenced	30%	38%	35%	37%	30%	25%	25%	25%	25%	25%	20%	20%

Note: The Missouri Film Office developed an annual survey to determine what share of film and television productions it assisted chose to film in Missouri as a direct result of that assistance. The performance measure compares the percentage of productions indicating that Missouri Film Office assistance was very influential in their decision to locate in Missouri to all productions assisted.

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PROGRAM DESCRIPTION

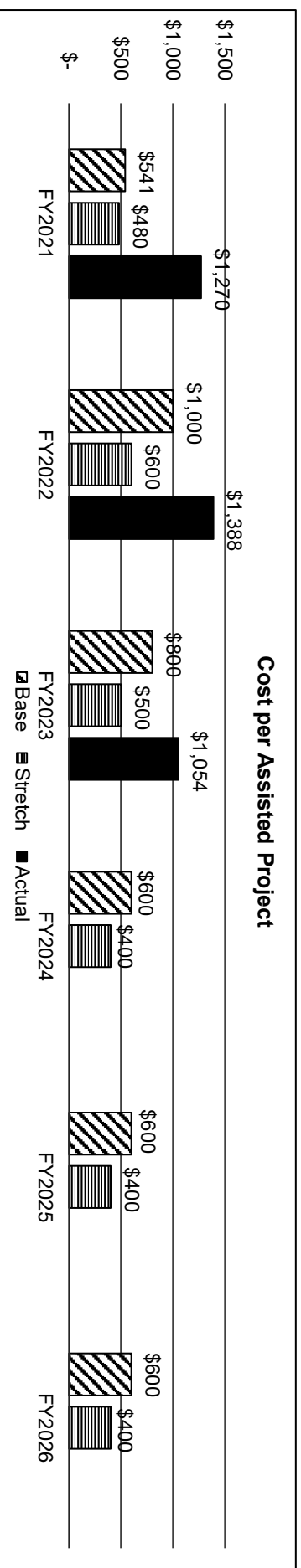
Department: Economic Development

HB Section(s): 7.135

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

2d. Provide a measure(s) of the program's efficiency.



Note: Measure calculated by dividing the cost of the Film Office Operations by the number of film projects assisted. Base target assumes consistent costs and film project activity.

PROGRAM DESCRIPTION

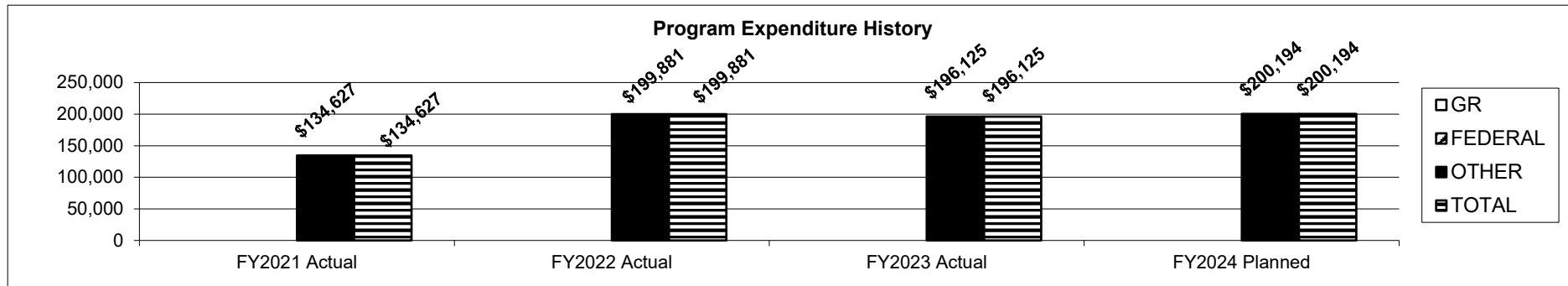
Department: Economic Development

HB Section(s): 7.135

Program Name: Missouri Film Office

Program is found in the following core budget(s): Missouri Film Office

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



In FY2021, the Film Office had around \$15,000 in FY2021 invoices paid in July and August. In addition, there were three large, out-of-state marketing events cancelled due to concerns related to COVID-19.

4. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1200, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development	Budget Unit	42463C
Division: Tourism		
Core: Route 66 Commission	HB Section	7.136

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	1,000,000	0	0	1,000,000
TRF	0	0	0	0
Total	1,000,000	0	0	1,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	1,000,000	0	0	1,000,000
TRF	0	0	0	0
Total	1,000,000	0	0	1,000,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

2. CORE DESCRIPTION

House Bill 7, Section 7.137 provided \$1,000,000 to the Department of Economic Development for a Missouri Route 66 Centennial Commission from general revenue. The Missouri Division of Tourism will work with the Route 66 Commission to develop a Memorandum of Understanding for the best use of these funds. The Route 66 Commission is composed of eighteen members who reflect the interests, history, and importance of the communities along Route 66 in Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

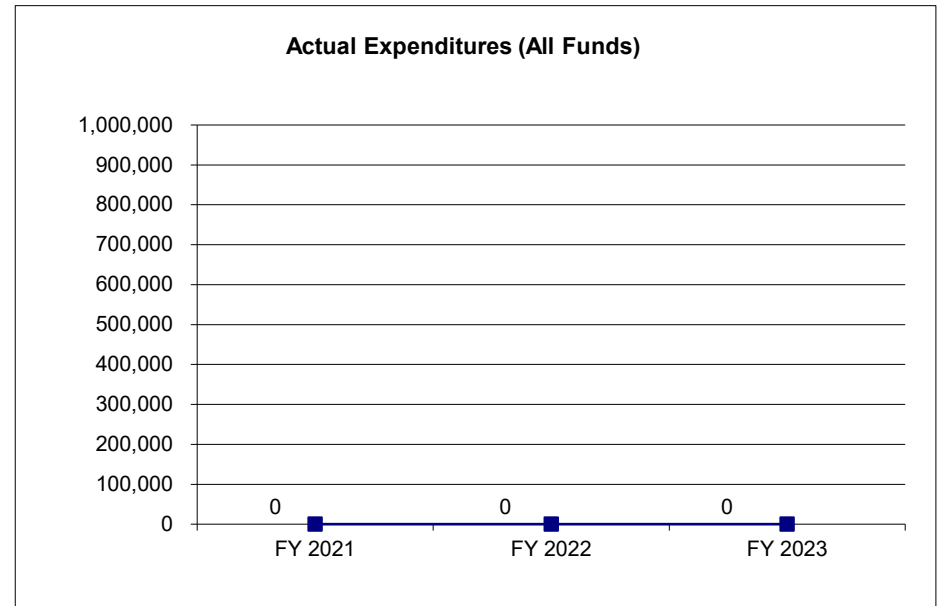
Route 66 Commission

CORE DECISION ITEM

Department: Economic Development	Budget Unit	42463C
Division: Tourism		
Core: Route 66 Commission	HB Section	7.136

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	0	0	0	1,000,000
Less Reverted (All Funds)	0	0	0	(30,000)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	0	0	970,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ROUTE 66 FESTIVAL**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	1,000,000	0	0	1,000,000	
	Total	0.00	1,000,000	0	0	1,000,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	1,000,000	0	0	1,000,000	
	Total	0.00	1,000,000	0	0	1,000,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	1,000,000	0	0	1,000,000	
	Total	0.00	1,000,000	0	0	1,000,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ROUTE 66 FESTIVAL								
CORE								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL - PD	0	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL	0	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
GRAND TOTAL	\$0	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ROUTE 66 FESTIVAL								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL - PD	0	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
GRAND TOTAL	\$0	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.136

Program Name: Route 66 Festival

Program is found in the following core budget(s): Route 66 Festival

1a. What strategic priority does this program address?

Tourism

1b. What does this program do?

The Missouri Division of Tourism provides administrative and other support to the Route 66 Commission. The Division will meet with the Route 66 Commission to determine the best way to use the funds provided in HB 7. The Commission is charged with planning and sponsoring official Route 66 centennial events, programs and activities in the state. They will encourage the development of programs designed to involve all citizens in activities that commemorate Route 66 events and make available to the public information on Route 66 event happenings.

2a. Provide an activity measure(s) for the program.

Once a Memorandum of Understanding is signed by the Division of Tourism and the Route 66 Commission, an activity measure will be developed to determine the reach of the program.

2b. Provide a measure(s) of the program's quality.

Once a Memorandum of Understanding is signed by the Division of Tourism and the Route 66 Commission, a measure will be developed to determine the quality of the program.

2c. Provide a measure(s) of the program's impact.

Once a Memorandum of Understanding is signed by the Division of Tourism and the Route 66 Commission, a measure will be developed to determine the impact of the program.

2d. Provide a measure(s) of the program's efficiency.

Once a Memorandum of Understanding is signed by the Division of Tourism and the Route 66 Commission, a measure will be developed to determine the efficiency of the program.

PROGRAM DESCRIPTION

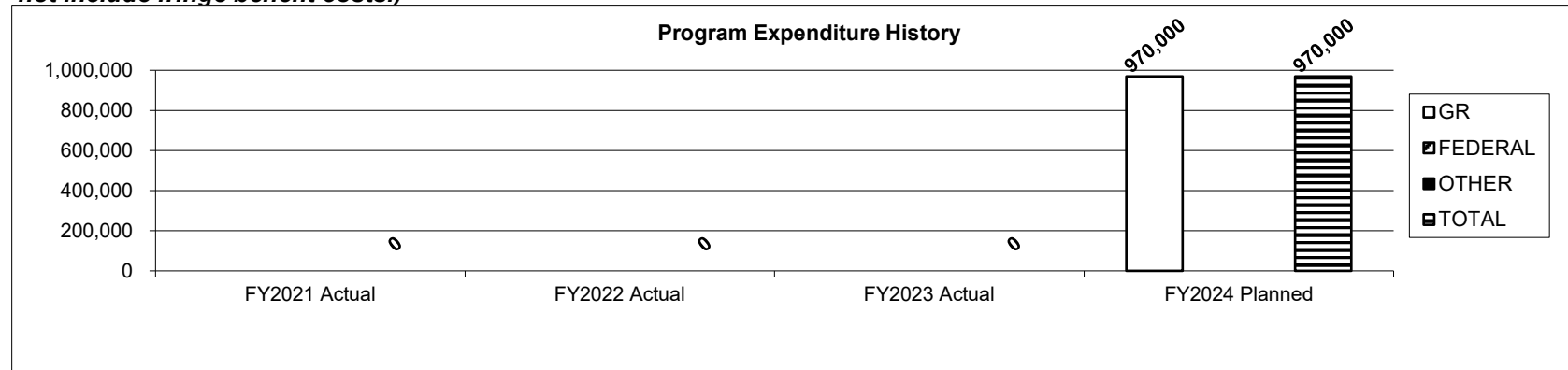
Department: Economic Development

HB Section(s): 7.136

Program Name: Route 66 Festival

Program is found in the following core budget(s): Route 66 Festival

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: Planned expenditures for GR reflects the 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? *(Include the federal program number, if applicable.)*

Section 620.2200, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42461C</u>
Division: Tourism	
Core: Meet in Missouri Transfer	HB Section <u>7.137</u>

1. CORE FINANCIAL SUMMARY

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	1,000,000	0	0	1,000,000	TRF	1,000,000	0	0	1,000,000
Total	1,000,000	0	0	1,000,000	Total	1,000,000	0	0	1,000,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

Other Funds:

2. CORE DESCRIPTION

This core decision item is the General Revenue transfer that provides funding to the Major Economic Convention Event in Missouri Fund more commonly referred to as the Meet in Missouri Act. The authority for this program is provided for in Section 620.1620, RSMo.

See the core decision item for the Meet in Missouri for details about this program.

3. PROGRAM LISTING (list programs included in this core funding)

Major Economic Convention Event in Missouri (Meet in Missouri) Fund Transfer

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42461C</u>
Division: Tourism	
Core: Meet in Missouri Transfer	HB Section <u>7.137</u>

4. FINANCIAL HISTORY

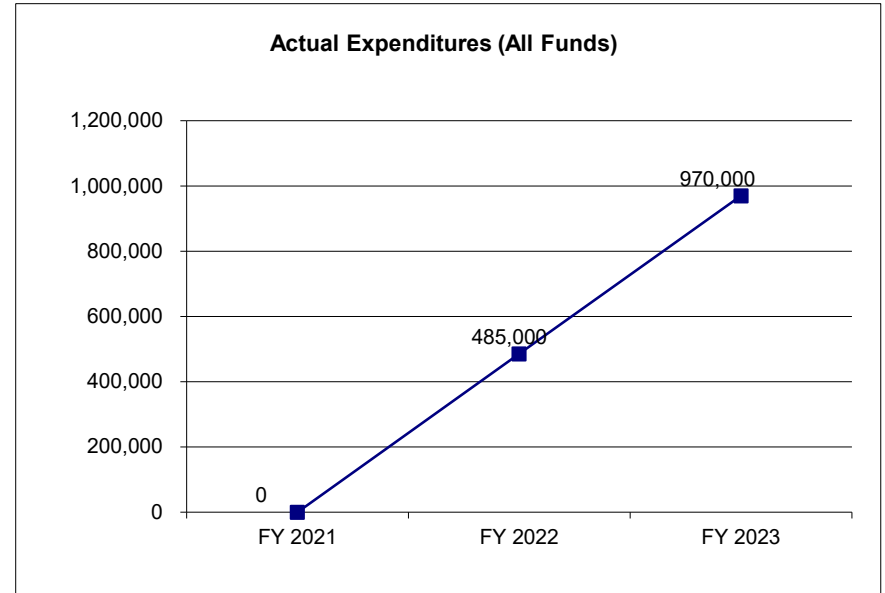
	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	0	500,000	1,000,000	1,000,000
Less Reverted (All Funds)	0	(15,000)	(30,000)	(30,000)
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	0	485,000	970,000	970,000
Actual Expenditures (All Funds)	0	485,000	970,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MEET IN MO TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	1,000,000	0	0	1,000,000	
	Total	0.00	1,000,000	0	0	1,000,000	
DEPARTMENT CORE REQUEST							
	TRF	0.00	1,000,000	0	0	1,000,000	
	Total	0.00	1,000,000	0	0	1,000,000	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	1,000,000	0	0	1,000,000	
	Total	0.00	1,000,000	0	0	1,000,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MEET IN MO TRANSFER								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	970,000	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL - TRF	970,000	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL	970,000	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
GRAND TOTAL	\$970,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MEET IN MO TRANSFER								
CORE								
TRANSFERS OUT	970,000	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL - TRF	970,000	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
GRAND TOTAL	\$970,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00
GENERAL REVENUE	\$970,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION	
Department: Economic Development	HB Section(s): <u>7.137</u>
Program Name: Meet in Missouri Transfer	
Program is found in the following core budget(s): Meet in Missouri Transfer	
<p>1a. What strategic priority does this program address? Tourism</p> <p>1b. What does this program do? This is the General Revenue transfer that provides funding to the Major Economic Convention Event in Missouri Fund more commonly referred to as the Meet in Missouri Act. The authority for this program is provided for in Section 620.1620, RSMo. See the Program Description Form for the Meet in Missouri Program for an explanation of this program and how it contributes to tourism-related economic development.</p> <p>2a. Provide an activity measure(s) for the program. This is a GR transfer. Please refer to the Program Description for the Meet in Missouri Program.</p> <p>2b. Provide a measure(s) of the program's quality. This is a GR transfer. Please refer to the Program Description for the Meet in Missouri Program.</p> <p>2c. Provide a measure(s) of the program's impact. This is a GR transfer. Please refer to the Program Description for the Meet in Missouri Program.</p> <p>2d. Provide a measure(s) of the program's efficiency. This is a GR transfer. Please refer to the Program Description for the Meet in Missouri Program.</p>	

PROGRAM DESCRIPTION

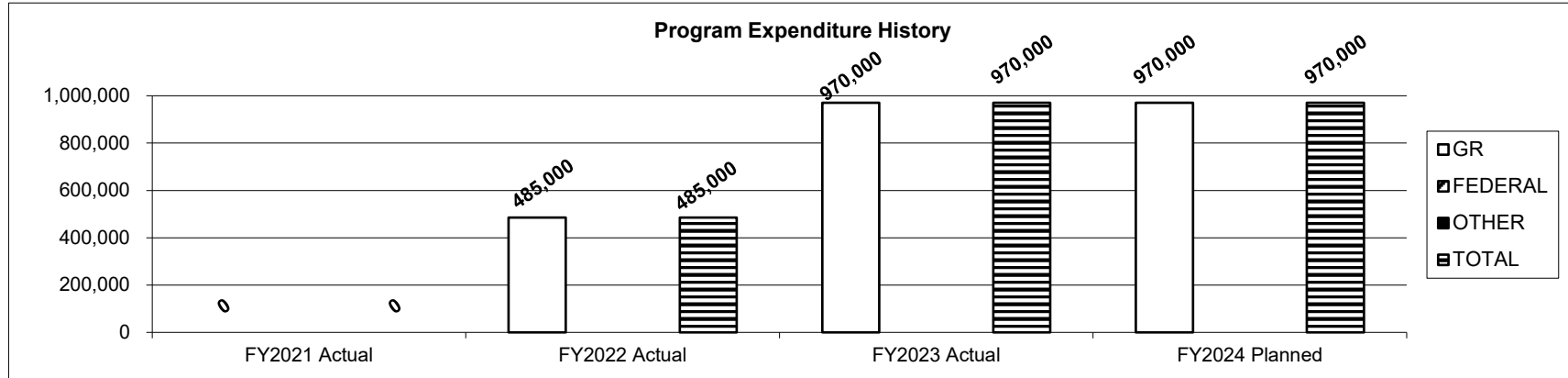
Department: Economic Development

HB Section(s): 7.137

Program Name: Meet in Missouri Transfer

Program is found in the following core budget(s): Meet in Missouri Transfer

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



Note: FY2024 Planned reflects planned spending less 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

N/A

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1620, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

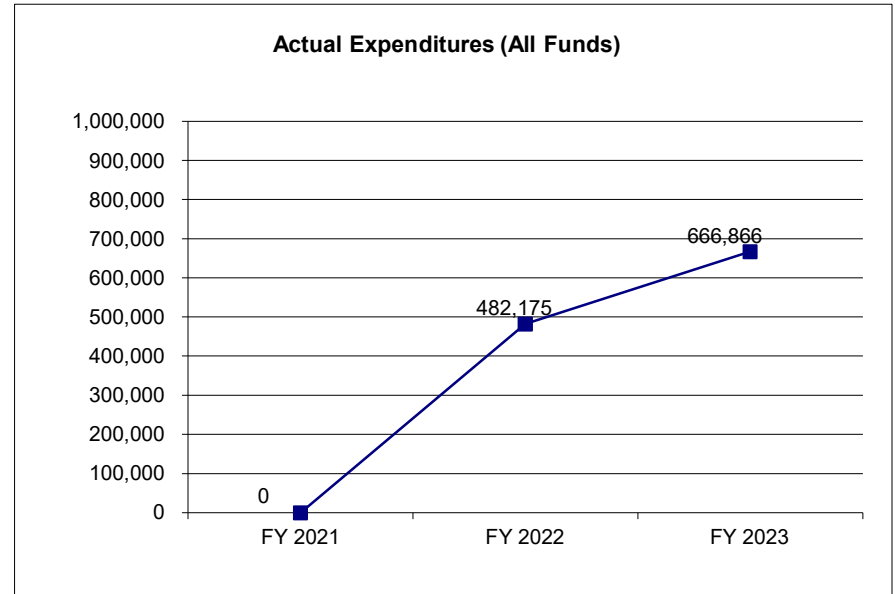
Department: Economic Development					Budget Unit <u>42462C</u>				
Division: Tourism									
Core: Meet in Missouri					HB Section <u>7.138</u>				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	1,000,000	1,000,000	PSD	0	0	1,000,000	1,000,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	1,000,000	1,000,000	Total	0	0	1,000,000	1,000,000
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<i>Est. Fringe</i>	0	0	0	0	<i>Est. Fringe</i>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Major Economic Convention Event in Missouri Fund (0593)					Other Funds: Major Economic Convention Event in Missouri Fund (0593)				
2. CORE DESCRIPTION									
<p>The Major Economic Convention Event in Missouri Fund was established in 2016 (HB 1698), as provided for in §620.1620, RSMo. and became effective August 2016. This program, more commonly referred to as the Meet in Missouri Act, provides an incentive for Destination Marketing Organizations (DMOs) to attract major out-of-state conventions to the State of Missouri. After the DMO submits the written major convention plan, the Department of Economic Development is responsible for reviewing, approving/denying the application, dispersing funds, receiving and reviewing the final summary report, and determining if any refund is required. The awarded funds may be used by the DMO for any operational costs of the venue; however, administrative costs cannot be covered. With these awarded funds, the Meet in Missouri Act hopes to assist DMOs in attracting out-of-state visitors to conventions.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Meet in Missouri Act									

CORE DECISION ITEM

Department: Economic Development	Budget Unit <u>42462C</u>
Division: Tourism	
Core: Meet in Missouri	HB Section <u>7.138</u>

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	500,000	500,000	1,000,000	1,000,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	500,000	500,000	1,000,000	1,000,000
Actual Expenditures (All Funds)	0	482,175	666,866	N/A
Unexpended (All Funds)	500,000	17,825	333,134	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	500,000	17,825	333,134	N/A
	(1)	(2)		



*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES: (1) In FY2021, the GR transfer was removed; however, the spending appropriation authority remained.
(2) In FY2022, the spending authority was \$500,000; however, only \$485,000 in general revenue was transferred into the fund.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
MEET IN MO**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	1,000,000	1,000,000	
	Total	0.00	0	0	1,000,000	1,000,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	1,000,000	1,000,000	
	Total	0.00	0	0	1,000,000	1,000,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	1,000,000	1,000,000	
	Total	0.00	0	0	1,000,000	1,000,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MEET IN MO								
CORE								
PROGRAM-SPECIFIC								
MAJOR ECONOMIC CONVENTION FUND	666,866	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL - PD	666,866	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL	666,866	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
GRAND TOTAL	\$666,866	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MEET IN MO								
CORE								
PROGRAM DISTRIBUTIONS	666,866	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
TOTAL - PD	666,866	0.00	1,000,000	0.00	1,000,000	0.00	1,000,000	0.00
GRAND TOTAL	\$666,866	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$666,866	0.00	\$1,000,000	0.00	\$1,000,000	0.00	\$1,000,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.138

Program Name: Meet in Missouri

Program is found in the following core budget(s):

1a. What strategic priority does this program address?

Tourism

1b. What does this program do?

The Missouri Division of Tourism oversees the Meet in Missouri program to help Destination Marketing Organizations (DMO) by assisting in attracting large conventions that may not otherwise be held within Missouri. Large conventions issue RFPs (Request for Proposals) allowing multiple cities/DMOs to bid on the event. The city/DMO that provides the best offer for the convention will win the RFP and hold the conference, bringing in out-of-state visitors. The Meet in Missouri funds are awarded to the DMO (such as convention and visitor bureaus) to pay for operational expenses of the conference. With the additional funds, the DMO improves the chance of being awarded the RFP for the conference.

2a. Provide an activity measure(s) for the program.

The number of grant applications received by the Missouri Division of Tourism determines the level of interest in the program. In FY2022, \$482,175 in program funds were distributed and in FY2023, \$666,830 in program funds were distributed.

	FY2021 Actual	FY2022 Actual	FY2023		FY2024 Planned	FY2025 Planned	FY2026 Planned
			Planned	Actual			
Application Received	12	6	25	56	60	60	60
Conventions Funded	0	4	15	16	18	18	18
Conventions Held	0	1	10	3	8	8	8

2b. Provide a measure(s) of the program's quality.

The satisfaction with the Meet in Missouri program will be rated by participating DMOs. After the grant process has been completed, a survey will be sent to new participants to rate the quality and efficiency of the Meet in Missouri program. Because only two DMOs have completed Meet in Missouri grants, we have only received feedback from those two - we received a 5 out of 5 for program quality.

PROGRAM DESCRIPTION

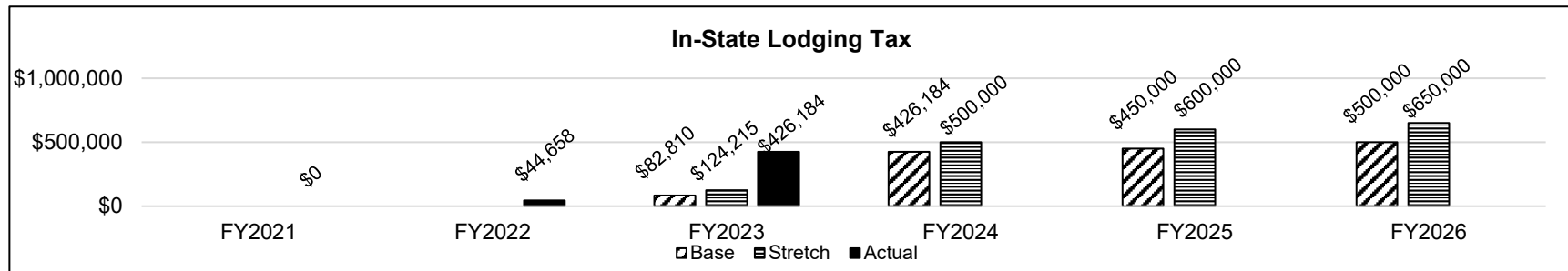
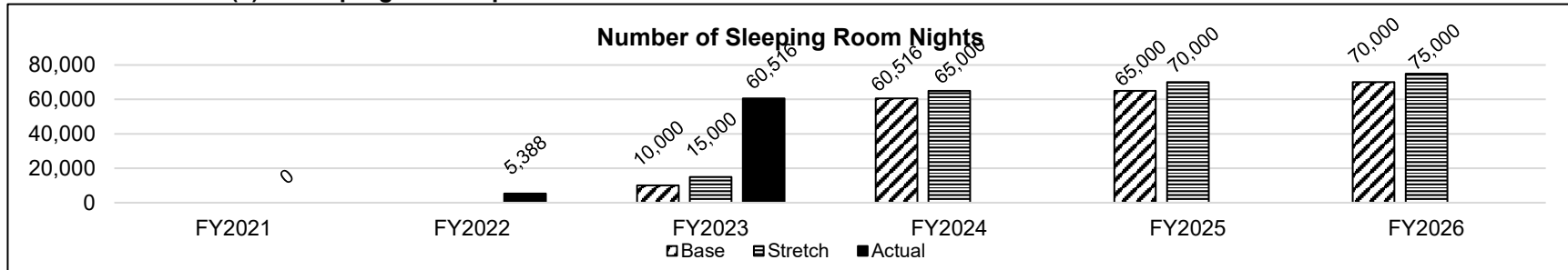
Department: Economic Development

HB Section(s): 7.138

Program Name: Meet in Missouri

Program is found in the following core budget(s):

2c. Provide a measure(s) of the program's impact.



Note: In FY2021, the GR transfer was not appropriated; therefore, there were no expenditures.

PROGRAM DESCRIPTION

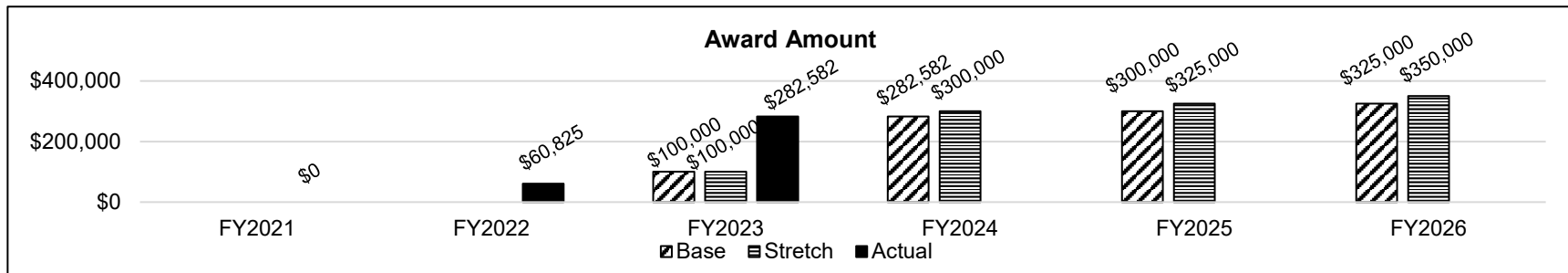
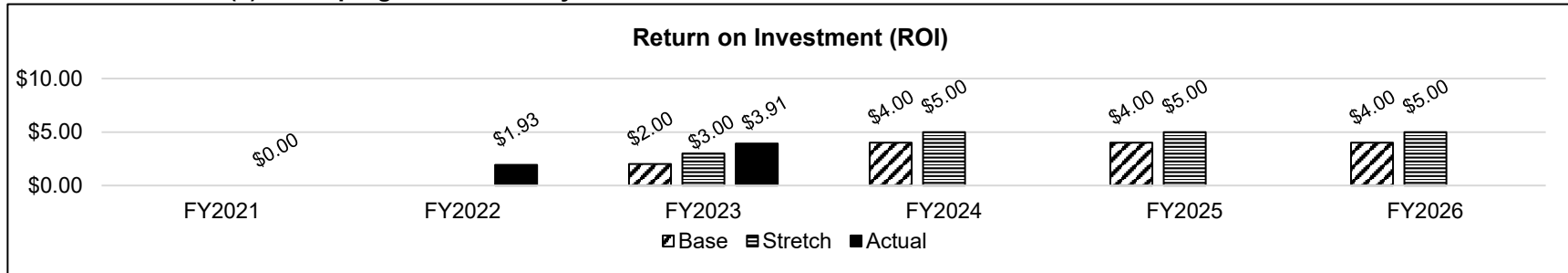
Department: Economic Development

HB Section(s): 7.138

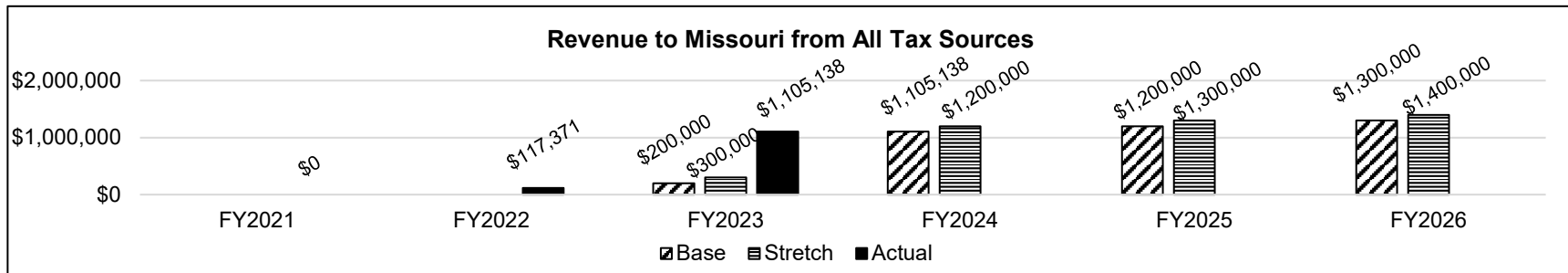
Program Name: Meet in Missouri

Program is found in the following core budget(s):

2d. Provide a measure(s) of the program's efficiency.



Note: FY2023 base and stretch are the same as the award amount is not expected to increase within the next year.



Note: In FY2022 only one convention was held and the remaining distributed (expended) funds are allocated for future events.

PROGRAM DESCRIPTION

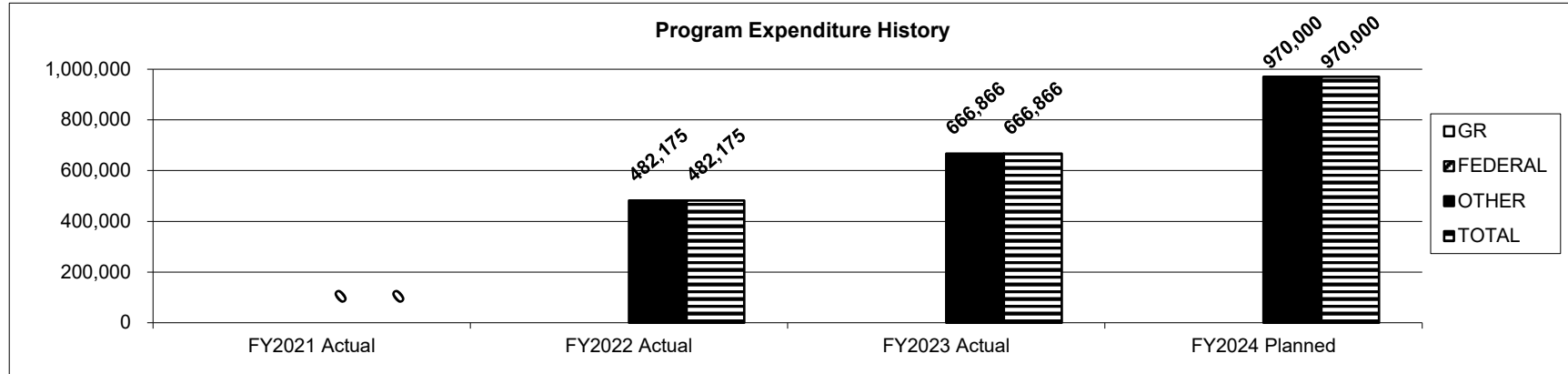
Department: Economic Development

HB Section(s): 7.138

Program Name: Meet in Missouri

Program is found in the following core budget(s):

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: FY2024 Planned reflects spending less 3% Governor's Reserve from the GR Transfer.

4. What are the sources of the "Other " funds?

A General Revenue Fund transfer was made into the Major Economic Convention Event in Missouri Fund for the Meet in Missouri Program. The one-time GR transfer was made in FY2020; however, before any funds were distributed, the funds were withheld.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.1620, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department: Economic Development					Budget Unit 42470C				
Division: Missouri Housing Development Commission									
Core: Missouri Housing Development Commission - Missouri Housing Trust Fund					HB Section 7.140				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	6,500,000	6,500,000	PSD	0	0	6,500,000	6,500,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	6,500,000	6,500,000	Total	0	0	6,500,000	6,500,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Missouri Housing Trust Fund (0254)					Other Funds: Missouri Housing Trust Fund (0254)				
2. CORE DESCRIPTION									
Pursuant to Missouri statutory law (59.319, RSMo), upon the recording of certain instruments, \$3 dollars shall be charged and collected by every recorder of deeds office and forwarded monthly to the Director of Revenue for deposit in the state treasury and credited to the Missouri Housing Trust Fund ("MHTF"). At the conclusion of each statutory year, pursuant to Missouri statutory law (215.034.1, RSMo), the State Treasurer allocates all moneys in the MHTF to the Missouri Housing Development Commission. By statute (215.036, RSMo), the Missouri Housing Trust Fund ("MHTF") exists to financially assist the development of housing stock and to provide housing assistance to low-income persons and families.									
3. PROGRAM LISTING (list programs included in this core funding)									
Missouri Housing Development Commission									

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42470C
Division:	Missouri Housing Development Commission		
Core:	Missouri Housing Development Commission - Missouri Housing Trust Fund	HB Section	7.140

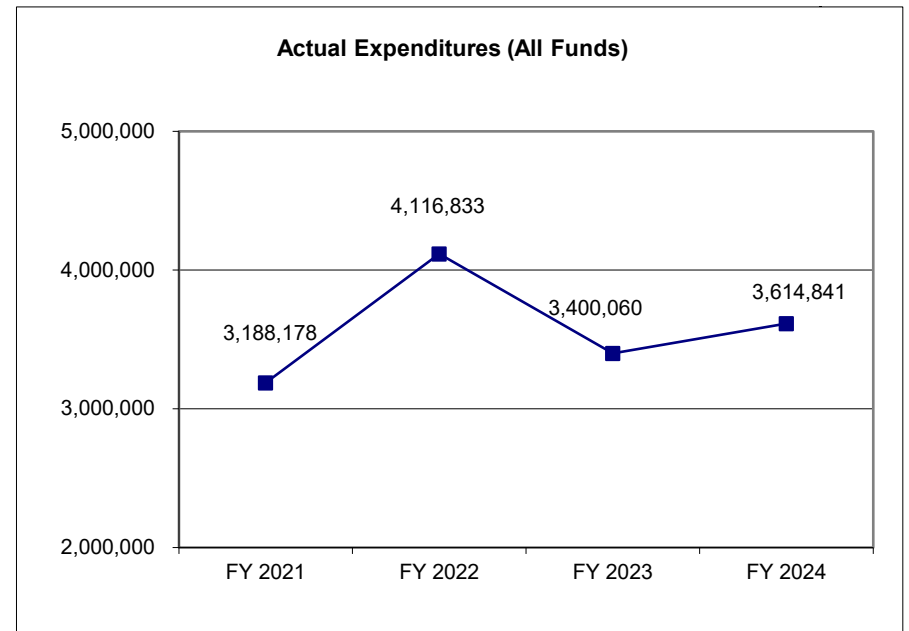
4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	4,450,000	4,450,000	6,500,000	6,500,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	4,450,000	4,450,000	6,500,000	6,500,000
Actual Expenditures (All Funds)	3,188,178	4,116,833	3,400,060	3,614,841
Unexpended (All Funds)	1,261,822	333,167	3,099,940	2,885,159
Unexpended, by Fund:				
General Revenue				
Federal				
Other	1,261,822	333,167	3,099,940	2,885,159
	(1)	(1)	(1)	(2)

*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Unexpended reflects the difference between the appropriation and actual fees collected.
 (2) FY2024 data reflects the amount transferred in July 2023 for the FY2024 funding cycle. Unexpended reflects the difference between the appropriation and actual fees collected.



CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT MISSOURI HOUSING TRUST

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	0	6,500,000	6,500,000	
	Total	0.00	0	0	6,500,000	6,500,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	0	6,500,000	6,500,000	
	Total	0.00	0	0	6,500,000	6,500,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	0	6,500,000	6,500,000	
	Total	0.00	0	0	6,500,000	6,500,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI HOUSING TRUST								
CORE								
PROGRAM-SPECIFIC								
MO HOUSING TRUST	3,400,060	0.00	6,500,000	0.00	6,500,000	0.00	6,500,000	0.00
TOTAL - PD	3,400,060	0.00	6,500,000	0.00	6,500,000	0.00	6,500,000	0.00
TOTAL	3,400,060	0.00	6,500,000	0.00	6,500,000	0.00	6,500,000	0.00
GRAND TOTAL	\$3,400,060	0.00	\$6,500,000	0.00	\$6,500,000	0.00	\$6,500,000	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
MISSOURI HOUSING TRUST								
CORE								
PROGRAM DISTRIBUTIONS	3,400,060	0.00	6,500,000	0.00	6,500,000	0.00	6,500,000	0.00
TOTAL - PD	3,400,060	0.00	6,500,000	0.00	6,500,000	0.00	6,500,000	0.00
GRAND TOTAL	\$3,400,060	0.00	\$6,500,000	0.00	\$6,500,000	0.00	\$6,500,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$3,400,060	0.00	\$6,500,000	0.00	\$6,500,000	0.00	\$6,500,000	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.140

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

- The Missouri Housing Trust Fund (MHTF) works in collaboration with other programs to reduce, eliminate and prevent homelessness.
- The MHTF was created to financially assist the development of housing stock and to provide housing assistance to low-income persons and families.
- As the statutorily designated administrator of the MHTF, the Missouri Housing Development Commission (MHDC) utilizes a competitive application process to grant funds to agencies, typically non-profits, that provide direct assistance to low-income persons and families; including rent and utility assistance, and home repairs/modifications.

2a. Provide an activity measure(s) for the program.

Number of Households Served

MHDC Programs	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Emergency Assistance	767	804	850	842	859	967	977	987	997
Rental Assistance	513	444	604	598	610	873	882	891	900
Home Repair/Modification	44	46	196	194	198	56	57	58	59
Grand Total	1,324	1,294	1,650	1,634	1,667	1,896	1,915	1,934	1,953
Amount of Funds Leveraged	\$56.4M	\$101M	\$56.2M	\$53.7M	\$56.8M	\$53.0M	\$53.5M	\$54.0M	\$54.5M

Note 1: Table depicts the number of households prevented from becoming or remaining homeless as a result of assistance received from the MHTF.

Note 2: Program projections for FY2024, FY2025, and FY2026 are based on FY2023 actual data with an assumption of moderate annual growth (1 percent).

PROGRAM DESCRIPTION

Department: Economic Development

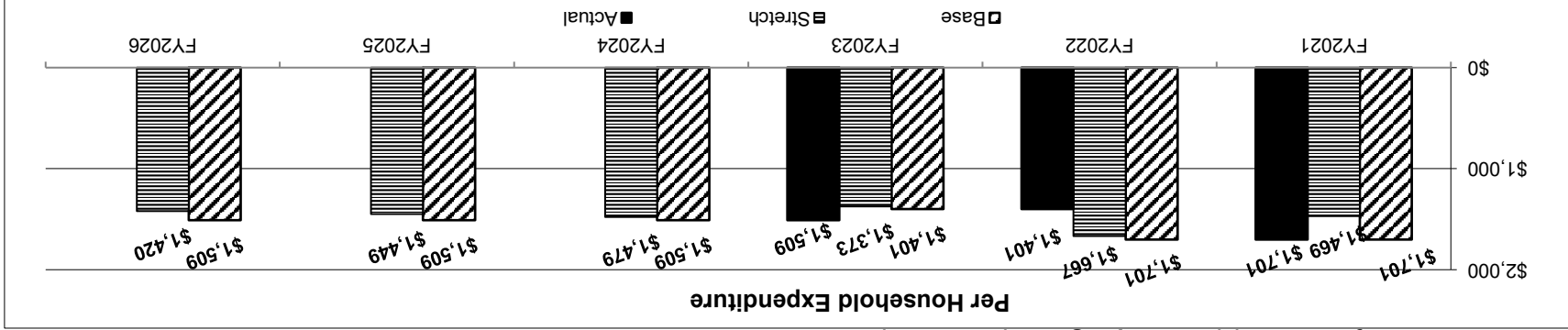
Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

HB Section(s): 7.140

2a.

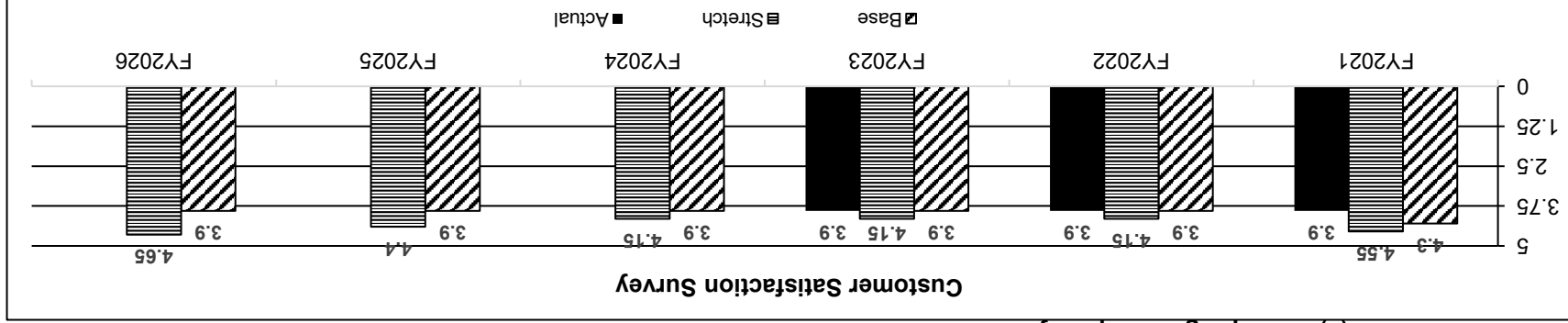
Provide an activity measure(s) for the program. (continued)



Note 1: "Per Household Expenditure" refers to the amount of MHTF funds utilized each time a household received Rental Assistance, Emergency Assistance and/or Home Repair Assistance through the MHTF program.
 Note 2: Base target is calculated by using FY2023 actual per household expenditures (Rental Assistance, Emergency Assistance and Home Repair Assistance). Stretch is calculated based on a 2 percent decrease in household expenditure annually.

2b.

Provide a measure(s) of the program's quality.



Note 1: "Customer" refers to organizations (grantees) which received MHTF monies for the current FY2023 grant year.
 Note 2: The MHTF Annual Survey consists of a set of five satisfaction questions on a five-point weighted scale. The survey is sent to FY2022 grantees.
 Note 3: Base target set as FY2023 actual data. Stretch target set as a .25 point increase up to the maximum possible five points.

PROGRAM DESCRIPTION

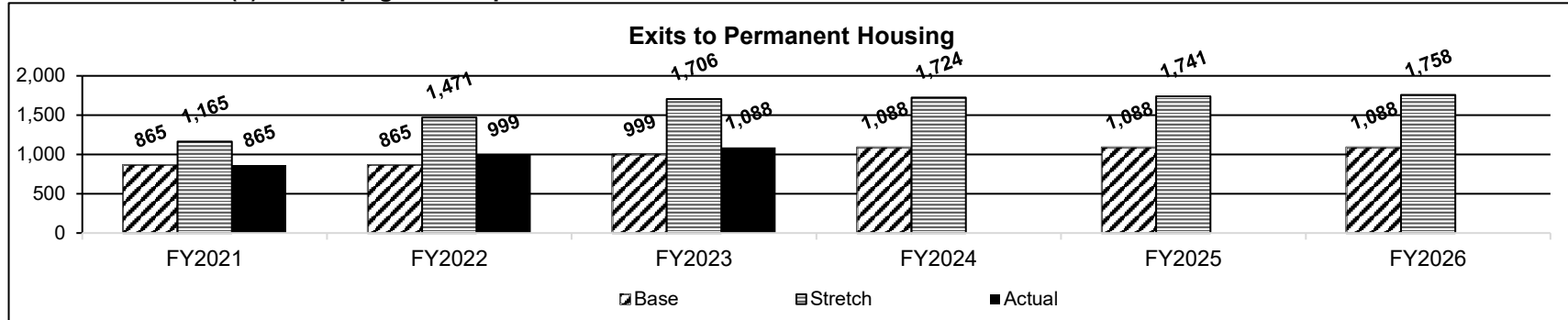
Department: Economic Development

HB Section(s): 7.140

Program Name: Missouri Housing Trust Fund

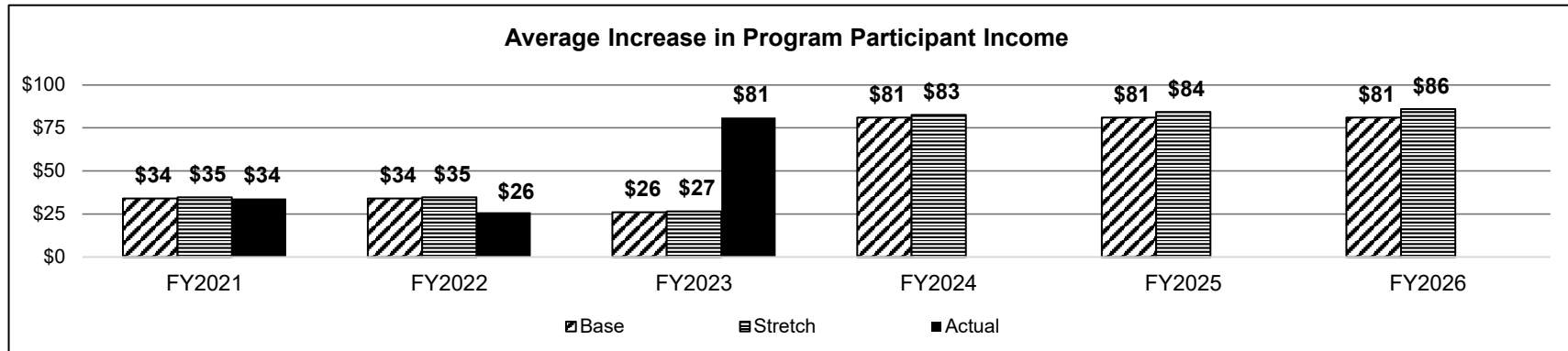
Program is found in the following core budget(s): Missouri Housing Development Commission

2c. Provide a measure(s) of the program's impact.



Note 1: "Exits to Permanent Housing" refers to the number of households that obtained or maintained permanent housing after exiting the MHTF program.

Note 2: Base target is set at the FY2023 actual data. Stretch target is calculated at 90 percent of the total projected households assisted detailed in 2a.



Note 1: "Increase in Program Participant Income" refers to an increase in either earned income or connection to other mainstream resources (i.e., SSI, SSDI, etc.) as a result of participating in the MHTF program.

Note 2: Base target is set at the FY2023 actual data. Stretch target is calculated with a modest 2 percent increase annually.

PROGRAM DESCRIPTION

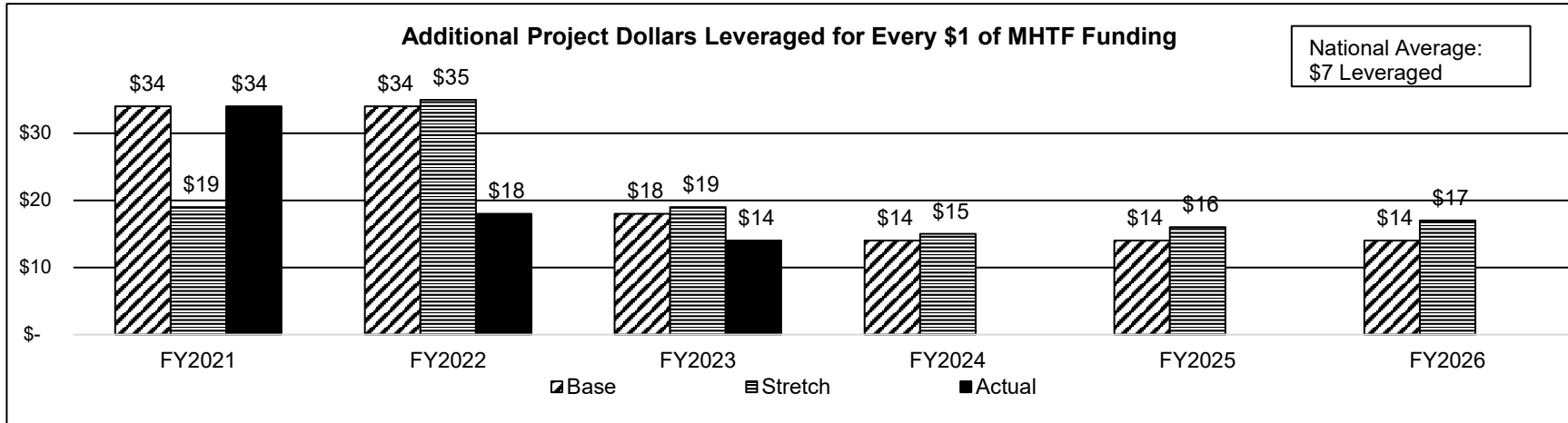
Department: Economic Development

HB Section(s): 7.140

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

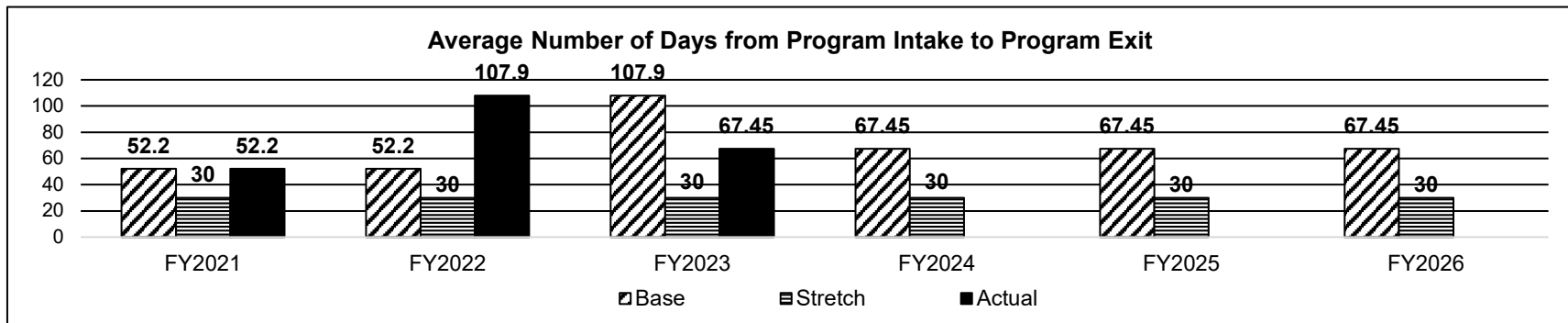
2d. Provide a measure(s) of the program's efficiency.



Note 1: MHDC is able to assist a larger number of individuals than would otherwise be possible by successfully leveraging the state dollars with other funds.

Note 3: National average as reported in the 2016 Housing Trust Fund Survey Report published by the Center for Community Change.

Note 4: Base is set at the FY2023 actual data with a stretch target of a \$1 increase.



Note 1: "Program Exit" refers to the date the program participant is no longer receiving MHTF assistance.

Note 2: Base target set at FY2023 actual data as a benchmark. Stretch target set at the federal performance measure benchmark of 30 days.

Note 3: The COVID pandemic limited housing and employment options, which had a negative effect on program participant's ability to exit to permanent housing as quickly.

PROGRAM DESCRIPTION

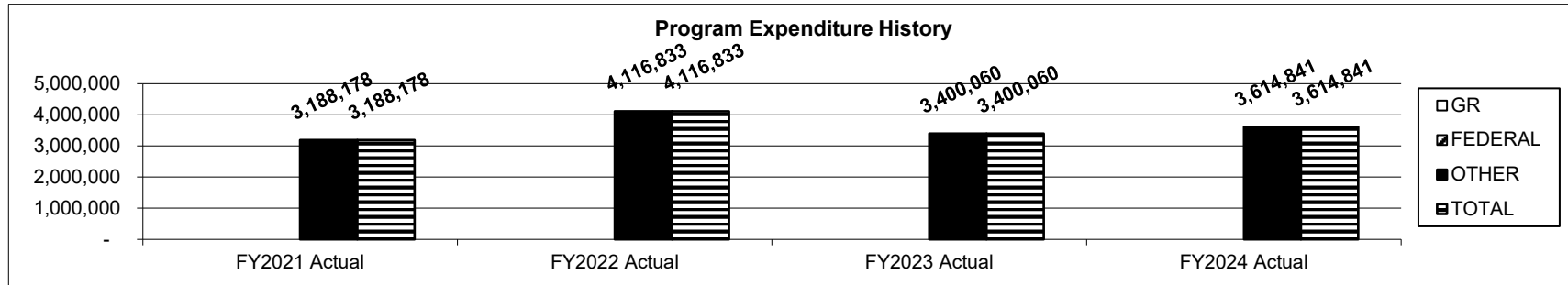
Department: Economic Development

HB Section(s): 7.140

Program Name: Missouri Housing Trust Fund

Program is found in the following core budget(s): Missouri Housing Development Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: FY2024 Actual reflects the actual amount transferred from the State Treasurer's office July 2023 for the FY2024 funding cycle.

4. What are the sources of the "Other " funds?

Missouri Housing Trust Fund (0254) is funded with \$3 dollars charged and collected by every recorder of deeds office pursuant to 59.319 RSMo.

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 59.319, RSMo and Sections 215.034 - 215.039, RSMo.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

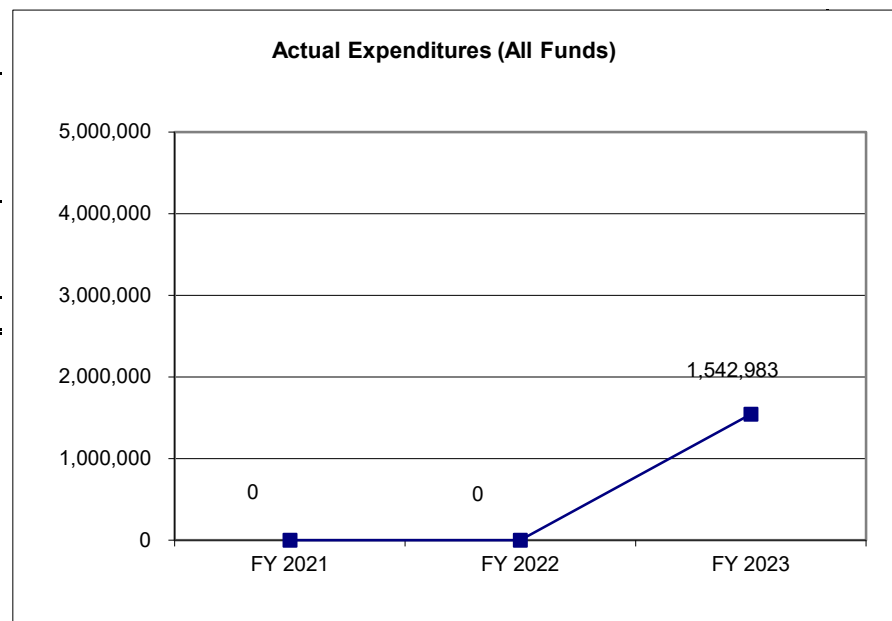
Department: Economic Development					Budget Unit 42472C				
Division: Missouri Housing Development Commission									
Core: Emergency Solutions Grant Program					HB Section 7.140				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	4,130,000	0	4,130,000	PSD	0	4,130,000	0	4,130,000
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	4,130,000	0	4,130,000	Total	0	4,130,000	0	4,130,000
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Federal Funds: Emergency Solutions Grant (0111)					Federal Funds: Emergency Solutions Grant (0111)				
2. CORE DESCRIPTION									
This is the core appropriation authority for the federal Emergency Solutions Grant (ESG) Program. This authority was transferred in FY2023 from the Department of Social Services to the Department of Economic Development. The Missouri Housing Development Commission (MHDC) is the current administrator of these pass-through federal funds from the Department of Housing and Urban Development (HUD). ESG provides funding to (1) engage homeless individuals and families living on the street through street outreach activities; (2) improve the number and quality of emergency shelters for homeless individuals and families; (3) help operate these shelters; (4) provide essential services to shelter residents; (5) rapidly rehouse homeless individuals and families; and (6) prevent individuals and families from becoming homeless.									
3. PROGRAM LISTING (list programs included in this core funding)									
Emergency Solutions Grant Program									

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42472C
Division:	Missouri Housing Development Commission	HB Section	7.140
Core:	Emergency Solutions Grant Program		

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	0	0	4,130,000	4,130,000
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	4,130,000	4,130,000
Actual Expenditures (All Funds)	0	0	1,542,983	N/A
Unexpended (All Funds)	0	0	2,587,017	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	2,587,017	N/A
Other	0	0	0	N/A
	(1)	(1)		



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) Financial history prior to FY2023 is reflected in DSS budget request (House Bill 11.185).

CORE RECONCILIATION DETAIL

DEPARTMENT OF ECONOMIC DEVELOPMENT EMERGENCY SOLUTIONS PROGRAM

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PD	0.00	0	4,130,000	0	4,130,000	
	Total	0.00	0	4,130,000	0	4,130,000	
DEPARTMENT CORE REQUEST							
	PD	0.00	0	4,130,000	0	4,130,000	
	Total	0.00	0	4,130,000	0	4,130,000	
GOVERNOR'S RECOMMENDED CORE							
	PD	0.00	0	4,130,000	0	4,130,000	
	Total	0.00	0	4,130,000	0	4,130,000	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
EMERGENCY SOLUTIONS PROGRAM								
CORE								
PROGRAM-SPECIFIC								
EMERGENCY SOLUTIONS GRANT FUND	1,542,983	0.00	4,130,000	0.00	4,130,000	0.00	4,130,000	0.00
TOTAL - PD	1,542,983	0.00	4,130,000	0.00	4,130,000	0.00	4,130,000	0.00
TOTAL	1,542,983	0.00	4,130,000	0.00	4,130,000	0.00	4,130,000	0.00
GRAND TOTAL	\$1,542,983	0.00	\$4,130,000	0.00	\$4,130,000	0.00	\$4,130,000	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
EMERGENCY SOLUTIONS PROGRAM								
CORE								
PROGRAM DISTRIBUTIONS	1,542,983	0.00	4,130,000	0.00	4,130,000	0.00	4,130,000	0.00
TOTAL - PD	1,542,983	0.00	4,130,000	0.00	4,130,000	0.00	4,130,000	0.00
GRAND TOTAL	\$1,542,983	0.00	\$4,130,000	0.00	\$4,130,000	0.00	\$4,130,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$1,542,983	0.00	\$4,130,000	0.00	\$4,130,000	0.00	\$4,130,000	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.140

Program Name: Emergency Solutions Grant

Program is found in the following core budget(s): Missouri Housing Development Commission

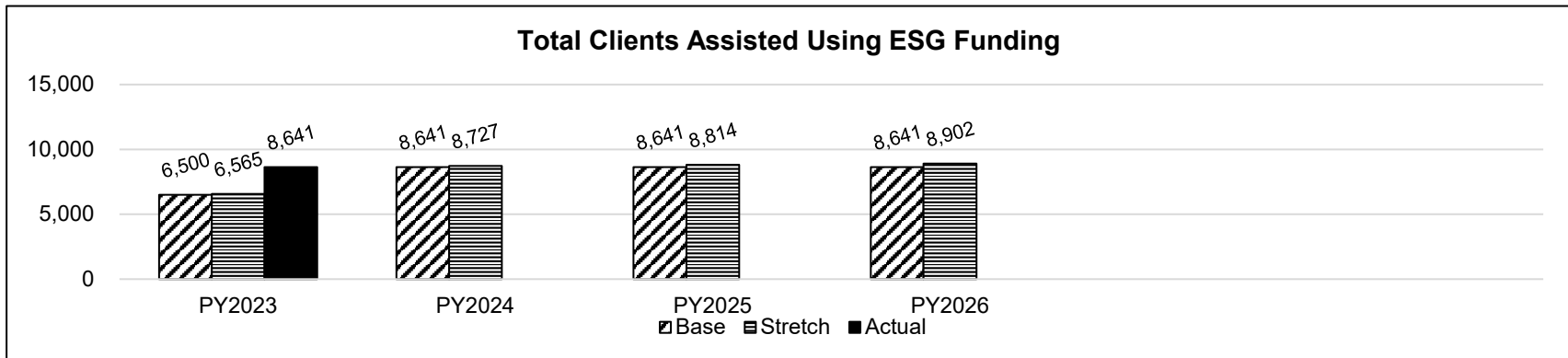
1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

Missouri Housing Development Commission (MHDC) assists individuals and families who are homeless or at risk of homelessness obtain and remain in permanent housing by administering the Emergency Solutions Grant (ESG) Program through approximately 80 sub-grants to non-profit agencies operating emergency shelter, street outreach, rapid re-housing, and homeless prevention programs.

2a. Provide an activity measure(s) for the program.



Note 1: Prior to FY2023, ESG was housed in the Department of Social Service's budget (House Bill 11.185) and can be found there.

Note 2: Data is reported by Program Year (PY) in all performance measures. Program Year is determined by the date of issuance of the Funding Approval Agreement establishing the 2-year spend period for the grant award.

Note 3: The above graph demonstrates the number of persons who were provided assistance through ESG for all of the ESG program.

Note 4: Program projections are based on PY2023 actual data with an assumption of moderate annual growth (1 percent).

2b. Provide a measure(s) of the program's quality.

Due to the nature of the assistance provided by the ESG Program, it can be difficult to collect customer satisfaction data. MHDC holds an annual Focus Group for funded ESG agencies at the end of each grant cycle. The most recent Focus Group was conducted through electronic survey in the month of June 2023 and followed by a live webinar in the same month. During this time, funded agencies were offered an opportunity to provide feedback and suggestions based on their experiences for the future grant year. The feedback has historically been very positive. This year the survey resulted in approximately 84% of respondents stating that they were felt neutral or satisfied with how MHDC has administered the ESG program. In conjunction with the ESG Focus Group, MHDC is working to create and implement more effective ways of evaluating customer satisfaction measures and data reporting processes.

PROGRAM DESCRIPTION

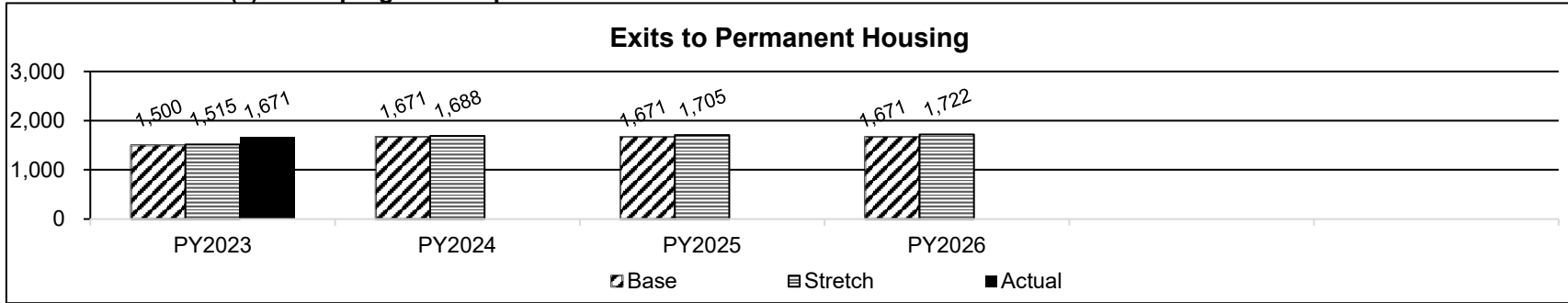
Department: Economic Development

HB Section(s): 7.140

Program Name: Emergency Solutions Grant

Program is found in the following core budget(s): Missouri Housing Development Commission

2c. Provide a measure(s) of the program's impact.



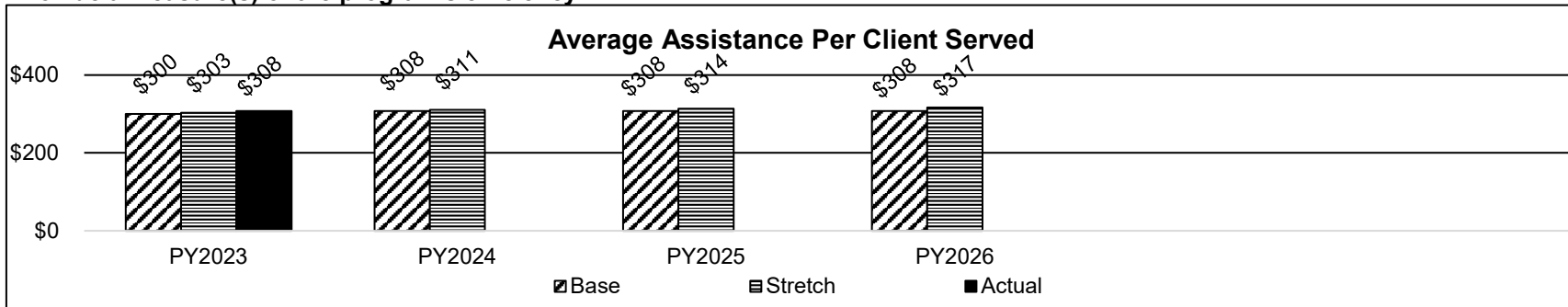
Note 1: Prior to FY2023, ESG was housed in the Department of Social Service's budget (House Bill 11.185) and can be found there.

Note 2: Data is reported by Program Year in all Performance Measures (PY) in all performance measures. Program Year is determined by the date of issuance of the Funding Approval Agreement establishing the 2-year spend period for the grant award.

Note 3: "Total Positive Housing Destinations" refers to individual housing "outcomes" recorded and reported in the Consolidated Annual Performance Evaluation Report (CAPER) to the U.S. Department of Housing and Urban Development (HUD). Positive Permanent Outcomes include individuals and families that obtained a rental housing unit or a home with or without ongoing subsidies (i.e. Section 8 or other housing vouchers) as well as other types of permanent housing outcomes such as moving in with family.

Note 4: Program projections are based on PY2023 actual data with an assumption of moderate annual growth (1 percent).

2d. Provide a measure(s) of the program's efficiency.



Note 1: Prior to FY2023, ESG was housed in the Department of Social Service's budget (House Bill 11.185) and can be found there.

Note 2: Data is reported by Program Year (PY) in all performance measures. Program Year is determined by the date of issuance of the Funding Approval Agreement establishing the 2-year spend period for the grant award.

Note 3: The average assistance is calculated by taking the total federal dollars spent divided by the number of clients served (see 2a).

Note 4: Program projections are based on PY2023 actual data with an assumption of moderate annual growth (1 percent).

PROGRAM DESCRIPTION

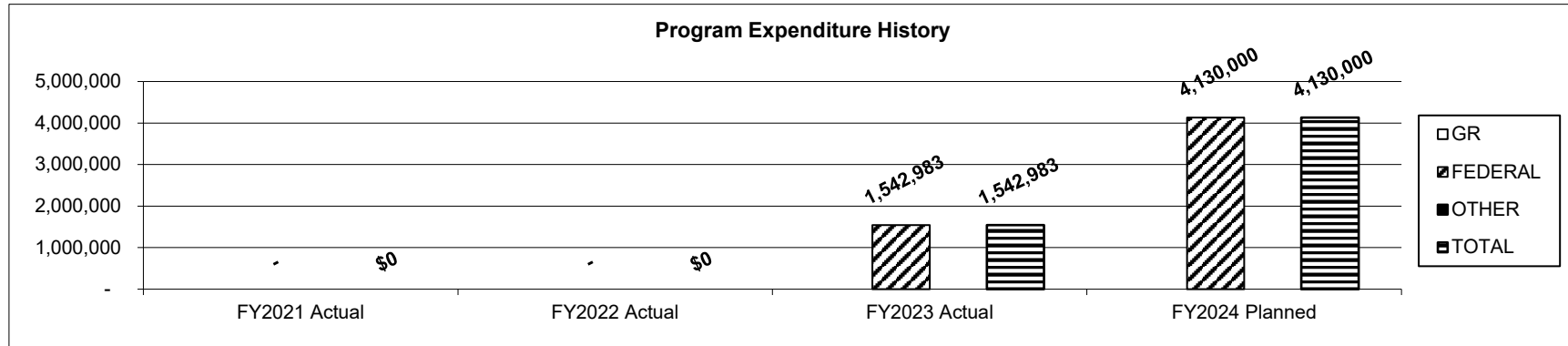
Department: Economic Development

HB Section(s): 7.140

Program Name: Emergency Solutions Grant

Program is found in the following core budget(s): Missouri Housing Development Commission

- 3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)**



Note: Program expenditure history for FY2021-FY2022 is reflected in DSS budget request (HB 11.185).

- 4. What are the sources of the "Other " funds?**

NA

- 5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Federal Law: Stewart B. McKinney Homeless Assistance Act, as amended 42 USC 11371

Federal Law: P.L. 111-22, Division B, Homeless Emergency Assistance and Rapid Transition to Housing Act of 2009 (HEARTH Act)

- 6. Are there federal matching requirements? If yes, please explain.**

Yes, matching funds are required of sub-recipients (non-profits) on a dollar-for-dollar basis (100%).

As stated in HUD ESG regulation, the state can waive up to the first \$100,000 of required match. The state does not provide any matching funds for this program other than a small portion to match administrative funds used for oversight and monitoring.

- 7. Is this a federally mandated program? If yes, please explain.**

No. However, ESG is a component of Missouri's Five-Year Consolidated Plan which includes all formula funded programs from the Department of Housing and Urban Development.

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42470C
Division:	Missouri Housing Development Commission		
Core:	Housing Assistance Federal Stimulus 2021-Emergency Rental Assistance	HB Section	NA

1. CORE FINANCIAL SUMMARY

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	0	0	Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Federal Funds: Housing Assistance Federal Stim 2021-Rental Assist

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Federal Funds:

2. CORE DESCRIPTION

This is the core appropriation authority for federal stimulus funds from the U.S. Department of Treasury for the Emergency Rental Assistance Fund (ERA). ERA 1.0 was authorized under the Consolidated Appropriations Act, 2021 (Public Law 117-2, H.R. 1319). ERA 2.0 was authorized by section 3201 of the American Rescue Plan Act of 2021.

ERA makes funding available to assist households that are unable to pay rent, utilities, home energy costs, and other expenses related to housing as a result of the COVID-19 pandemic. The Missouri Housing Development Commission (MHDC) administers this program on behalf of the State of Missouri.

3. PROGRAM LISTING (list programs included in this core funding)

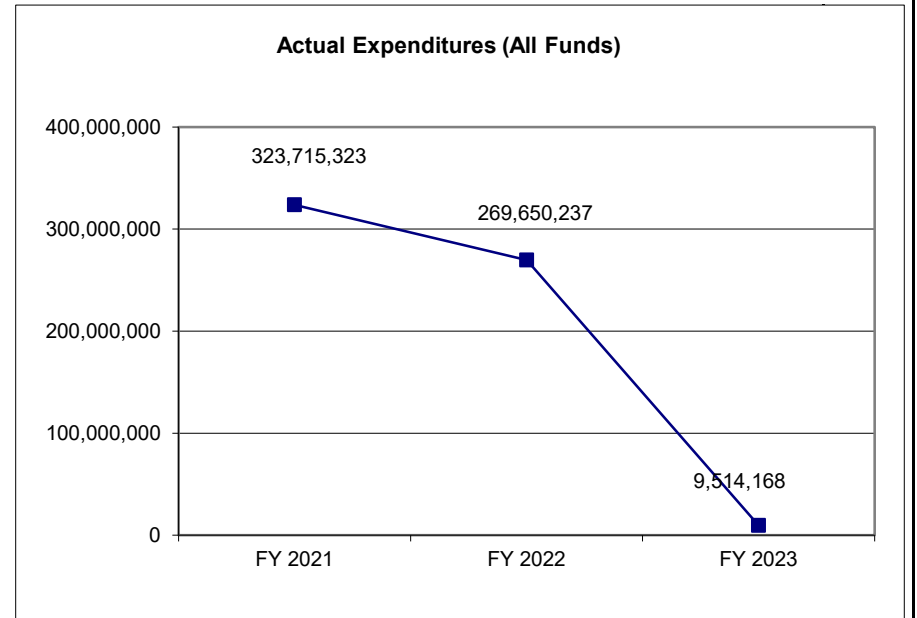
Missouri Housing Development Commission

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42470C
Division:	Missouri Housing Development Commission	HB Section	NA
Core:	Housing Assistance Federal Stimulus 2021-Emergency Rental Assistance		

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	324,694,749	324,694,749	216,000,000	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	324,694,749	324,694,749	216,000,000	0
Actual Expenditures (All Funds)	323,715,323	269,650,237	9,514,168	0
Unexpended (All Funds)	979,426	55,044,512	206,485,832	0
Unexpended, by Fund:				
General Revenue				
Federal				
Other	979,426	55,044,512	206,485,832	0
	(1)	(2)	(3)	



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) 100% of awarded ERA 1.0 authorized by the Consolidated Appropriations Act, 2021, H.R. 133, Public Law 116-260.
 (2) Includes portion of ERA 2.0 authorized by section 3201 of the American Rescue Plan Act of 2021.
 (3) Unexpended reflects the difference between remaining grant funds and appropriation authority.

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
RENTAL ASST								
CORE								
PROGRAM-SPECIFIC								
HOUSING ASSIST FED STIM 2021	9,514,168	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	9,514,168	0.00	0	0.00	0	0.00	0	0.00
TOTAL	9,514,168	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$9,514,168	0.00	\$0	0.00	\$0	0.00	\$0	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
RENTAL ASST								
CORE								
PROGRAM DISTRIBUTIONS	9,514,168	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	9,514,168	0.00	0	0.00	0	0.00	0	0.00
GRAND TOTAL	\$9,514,168	0.00	\$0	0.00	\$0	0.00	\$0	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$9,514,168	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Emergency Rental Assistance

Program is found in the following core budget(s): Missouri Housing Development Commission

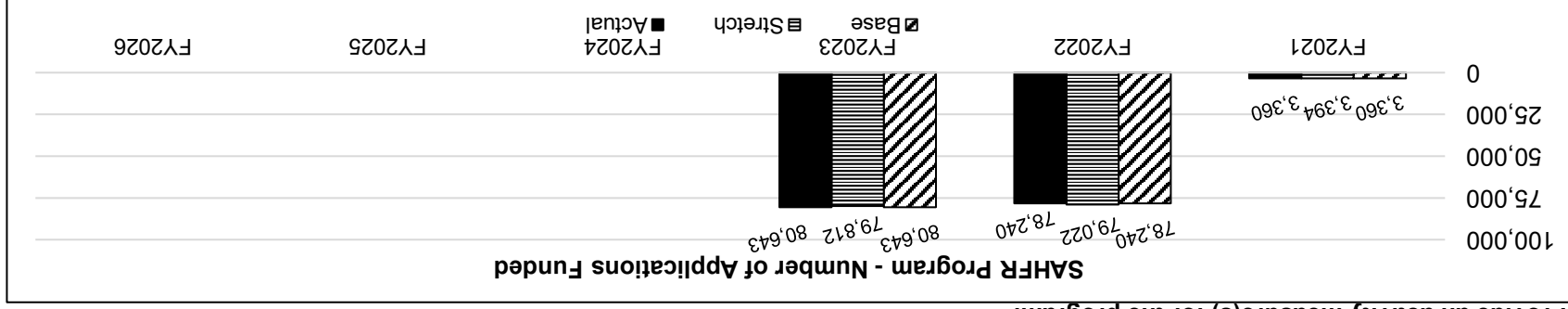
1a. What strategic priority does this program address?

Community Development

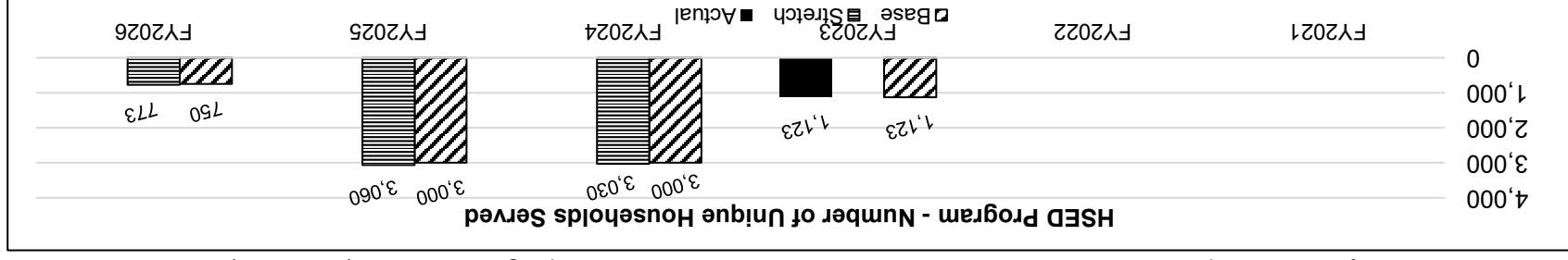
1b. What does this program do?

ERA makes funding available to assist households that are unable to pay rent, utilities, home energy costs, and other expenses related to housing as a result of the COVID-19 pandemic. The Missouri Housing Development Commission (MHDC) administers the State Assistance for Housing Relief (SAHFR) and the Housing Stability and Eviction Diversion (HSED) programs on behalf of the State of Missouri.

2a. Provide an activity measure(s) for the program.



Note: Stretch goals are based on a 1% increase in number of applications each year. The ERA direct assistance program (SAHFR) exhausted all funds in February 2023. New performance measures have been devised to reflect current program activities (see below).



Note: Stretch goals are based on a 1% increase in number of households served each year. ERA funds are being utilized to provide legal services, case management, and minimal rental assistance through a non-profit network (HSED Program), which began in March 2023. New performance measures are based on the current program model.

PROGRAM DESCRIPTION

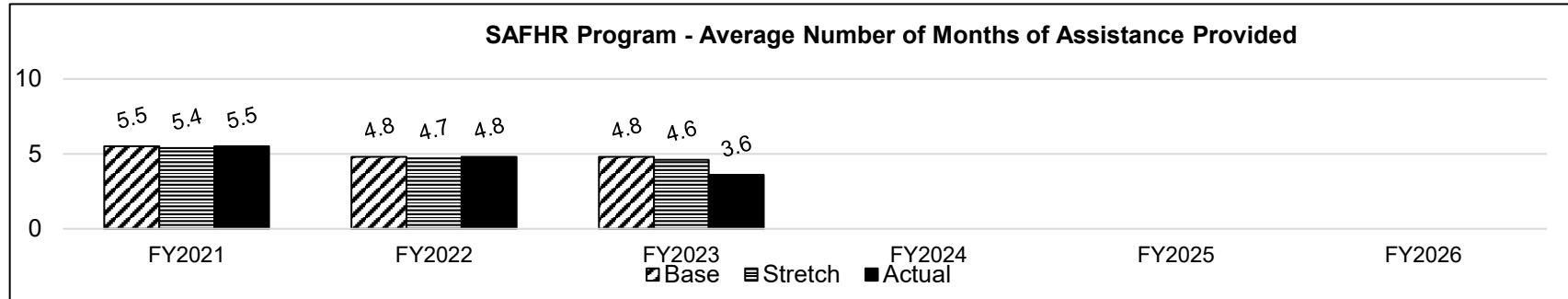
Department: Economic Development

HB Section(s): NA

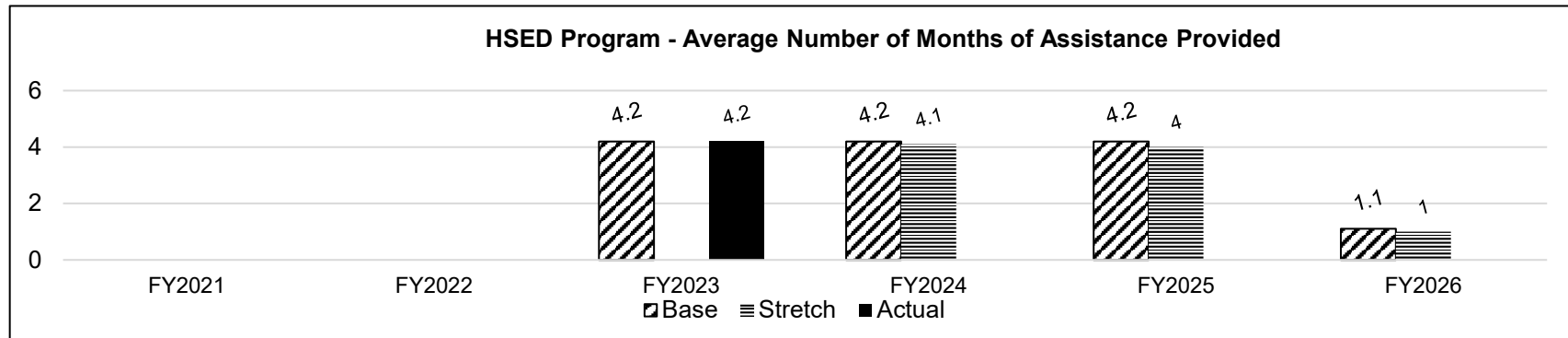
Program Name: Emergency Rental Assistance

Program is found in the following core budget(s): Missouri Housing Development Commission

2b. Provide a measure(s) of the program's quality.



Note: Stretch goals are based on a 1% decrease each year. The ERA direct assistance program (SAFHR) exhausted all funds in February 2023. New performance measures have been devised to reflect current program activities (see below).



Note: Stretch goals are based on a 1% decrease each year. ERA funds are being utilized to provide legal services, case management, and minimal rental assistance through a non-profit network (HSED Program), which began in March 2023. New performance measures are based on the current program model.

PROGRAM DESCRIPTION

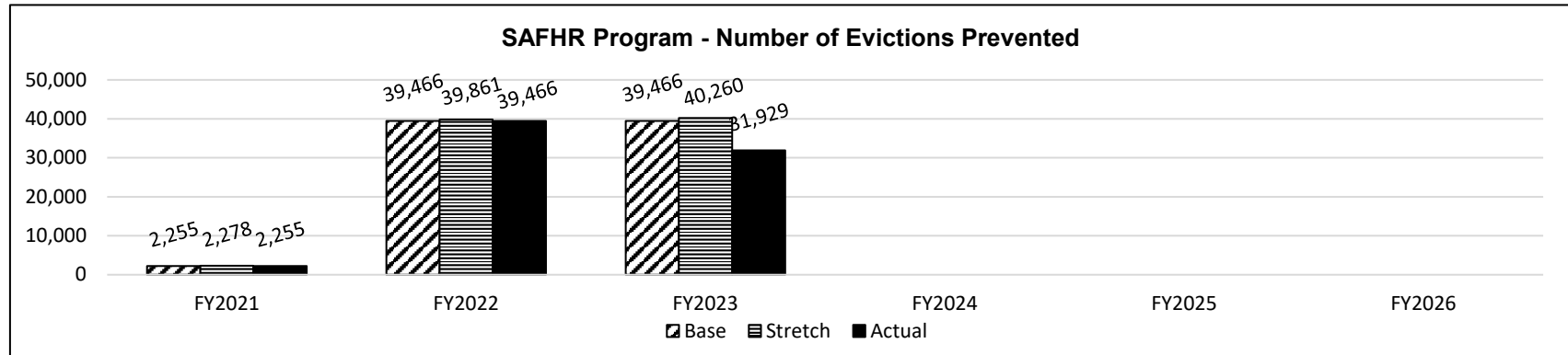
Department: Economic Development

HB Section(s): NA

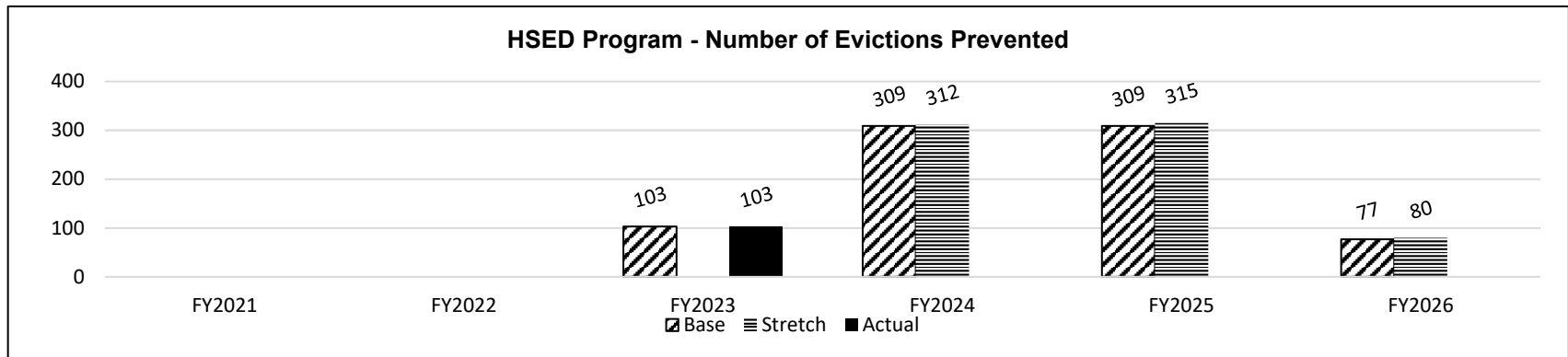
Program Name: Emergency Rental Assistance

Program is found in the following core budget(s): Missouri Housing Development Commission

2c. Provide a measure(s) of the program's impact.



Note: Stretch goals are based on a 1% increase in number of evictions prevented each year. The ERA direct assistance program (SAFHR) exhausted all funds in February 2023. New performance measures have been devised to reflect current program activities (see below).



Note: Stretch goals are based on a 1% increase in number of evictions prevented each year. ERA funds are being utilized to provide legal services, case management, and minimal rental assistance through a non-profit network (HSED Program), which began in March 2023. New performance measures are based on the current program model.

PROGRAM DESCRIPTION

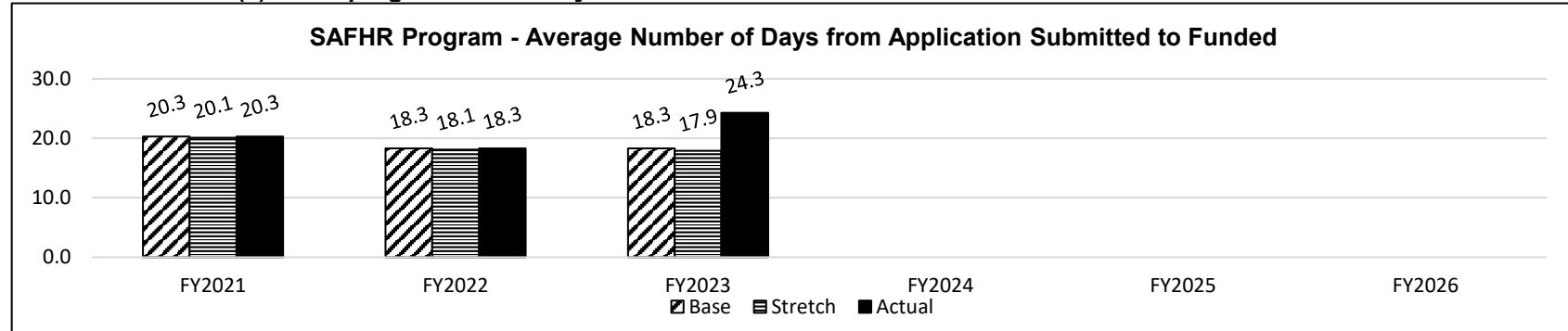
Department: Economic Development

HB Section(s): NA

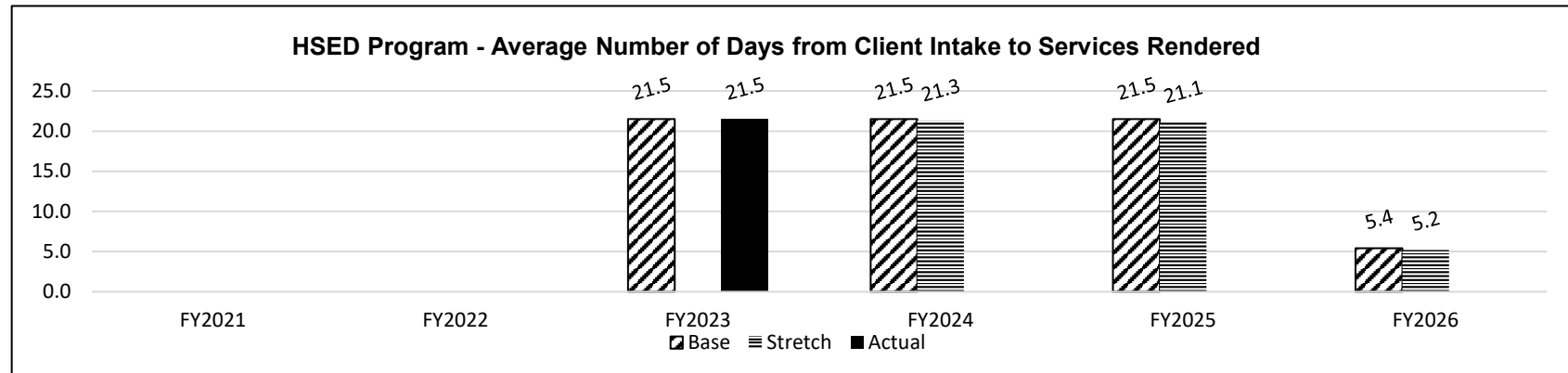
Program Name: Emergency Rental Assistance

Program is found in the following core budget(s): Missouri Housing Development Commission

2d. Provide a measure(s) of the program's efficiency.



Note: Stretch goals are based on a 1% decrease in time from application submission to approved each year. The ERA direct assistance program (SAFHR) exhausted all funds in February 2023. New performance measures have been devised to reflect current program activities (see below).



Note: Stretch goals are based on a 1% decrease in time from client intake to services rendered each year. ERA funds are being utilized to provide legal services, case management, and minimal rental assistance through a non-profit network (HSED Program), which began in March 2023. New performance measures are based on the current program model.

PROGRAM DESCRIPTION

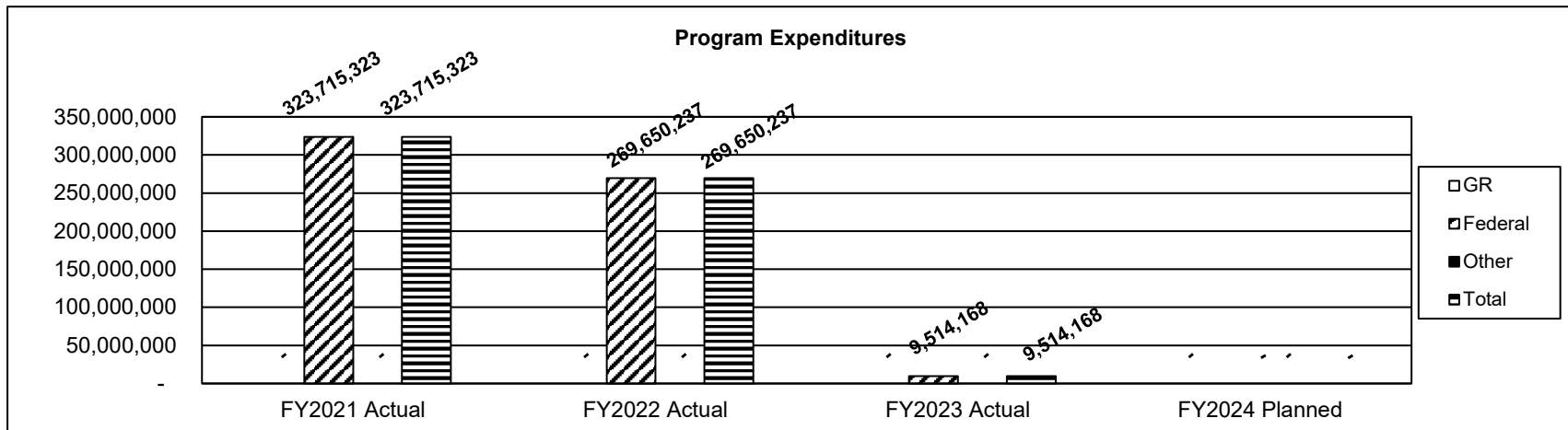
Department: Economic Development

HB Section(s): NA

Program Name: Emergency Rental Assistance

Program is found in the following core budget(s): Missouri Housing Development Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. *(Note: Amounts do not include fringe benefit costs.)*



In FY2021 and FY2022, ERA 1.0 and 2.0 funds were expended from Fund 2303 (Housing Assistance Federal Stimulus Fund). In FY2023, ERA 2.0 funds were expended from Fund 2450 (Housing Assistance Federal Stimulus Fund).

4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? *(Include the federal program number, if applicable.)*

ERA 1.0 was authorized under the Consolidated Appropriations Act, 2021 (Public Law 117-2, H.R. 1319). ERA 2.0 was authorized by section 3201 of the American Rescue Plan Act of 2021.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42476C
Division:	Missouri Housing Development Commission		
Core:	MHDC Housing Assistance Federal Stimulus-Homeowners	HB Section	NA

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Federal Funds:

	FY 2025 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

2. CORE DESCRIPTION

This is the core appropriation authority for federal stimulus funds from the U.S. Department of Treasury for the Homeowner Assistance Fund (HAF). HAF was authorized under section 3206 of the American Rescue Plan Act.

HAF makes funding available to alleviate homeowner mortgage delinquencies, homeowner mortgage defaults, and homeowner mortgage foreclosures as a result of the COVID-19 pandemic. The Missouri Housing Development Commission (MHDC) administers this program on behalf of the State of Missouri.

These funds were expended in FY2021 and FY2022.

3. PROGRAM LISTING (list programs included in this core funding)

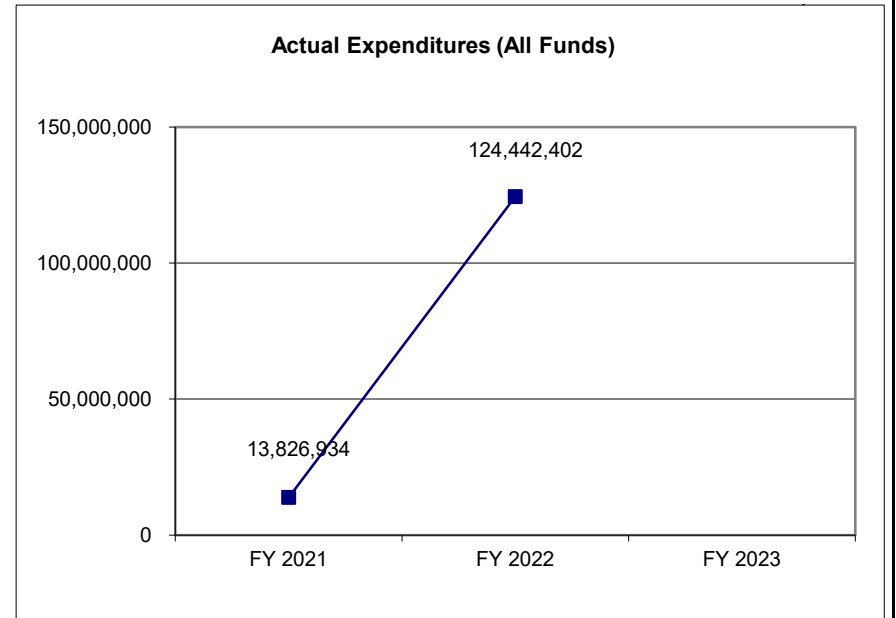
MHDC Housing Assistance Federal Stimulus 2021 (Homeowners)

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	42476C
Division:	Missouri Housing Development Commission	HB Section	NA
Core:	MHDC Housing Assistance Federal Stimulus-Homeowners		

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	142,000,000	142,000,000	0	0
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	142,000,000	142,000,000	0	0
Actual Expenditures (All Funds)	13,826,934	124,442,402		
Unexpended (All Funds)	128,173,066	17,557,598	0	0
Unexpended, by Fund:				
General Revenue				
Federal				
Other	128,173,066 (1)	17,557,598 (2)	0	0



*Restricted amount is as of: _____

Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restriction (when applicable).

NOTES: (1) 10% of Homeowner Assistance funds from the American Rescue Plan Act were released by the U.S. Treasury in FY2021.
 (2) The remaining available HAF grant funds were expended in FY2022.

PROGRAM DESCRIPTION

Department: **Economic Development**

HB Section(s): NA

Program Name: **MHDC Housing Assistance Federal Stimulus-Homeowners**

Program is found in the following core budget(s): **Missouri Housing Development Commission**

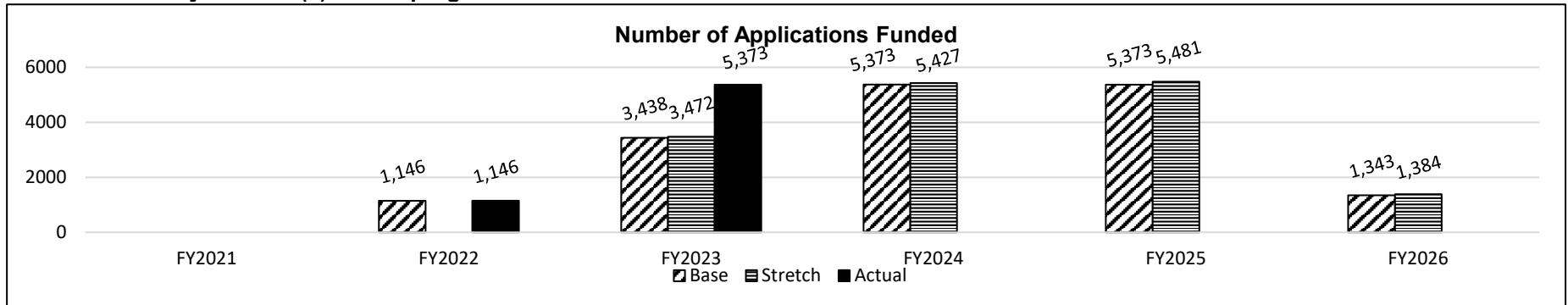
1a. What strategic priority does this program address?

Community Development

1b. What does this program do?

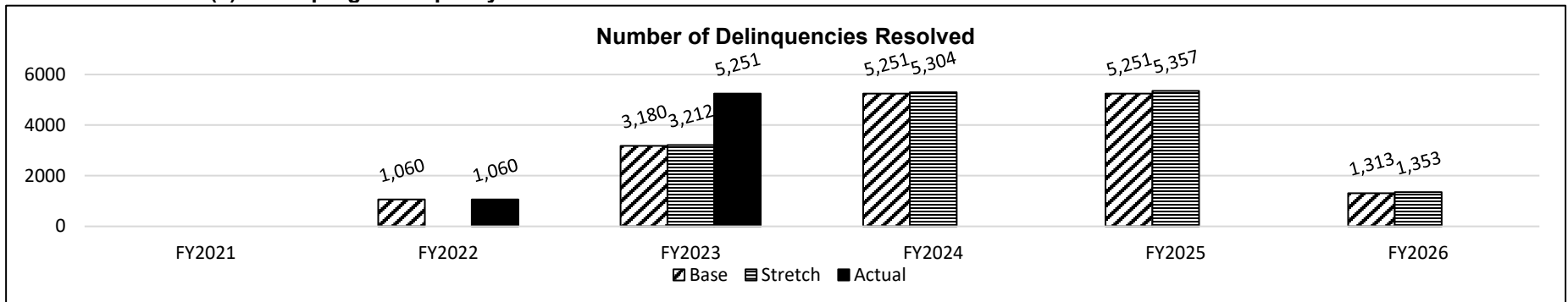
Housing Assistance Fund (HAF) makes funding available to alleviate homeowner mortgage delinquencies, homeowner mortgage defaults, and homeowner mortgage foreclosures as a result of the COVID-19 pandemic. The Missouri Housing Development Commission (MHDC) administers this program on behalf of the State of Missouri.

2a. Provide an activity measure(s) for the program.



Note: Stretch goals reflect a 1% increase each year.

2b. Provide a measure(s) of the program's quality.



Note: Stretch goals reflect a 1% increase each year.

PROGRAM DESCRIPTION

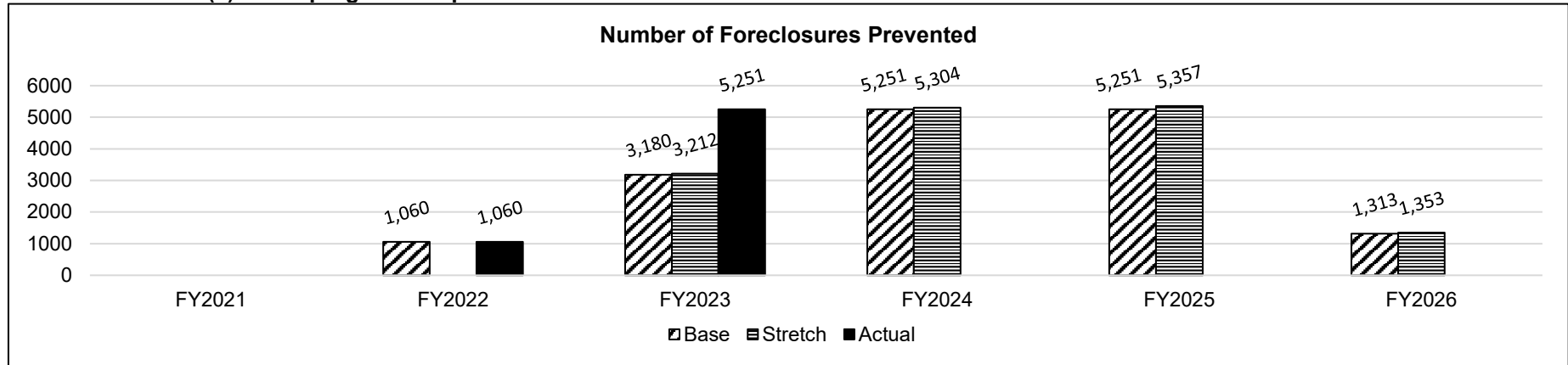
Department: Economic Development

HB Section(s): NA

Program Name: MHDC Housing Assistance Federal Stimulus-Homeowners

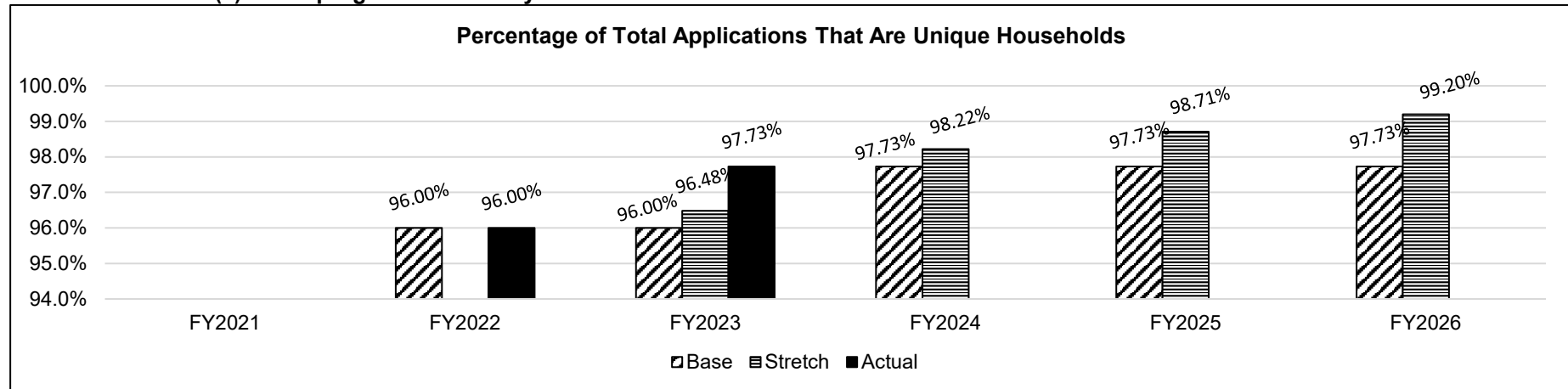
Program is found in the following core budget(s): Missouri Housing Development Commission

2c. Provide a measure(s) of the program's impact.



Note: Stretch goals reflect a 1% increase each year

2d. Provide a measure(s) of the program's efficiency.



Note: Stretch goals reflect a .5% increase each year

PROGRAM DESCRIPTION

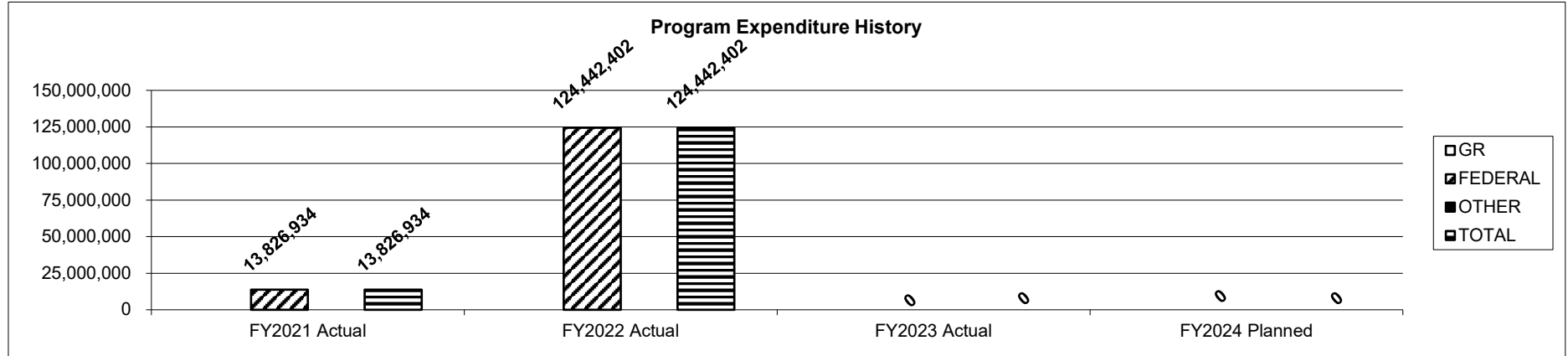
Department: Economic Development

HB Section(s): NA

Program Name: MHDC Housing Assistance Federal Stimulus-Homeowners

Program is found in the following core budget(s): Missouri Housing Development Commission

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

NA

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 3206 of the American Rescue Plan Act.

6. Are there federal matching requirements? If yes, please explain.

No

7. Is this a federally mandated program? If yes, please explain.

No

CORE DECISION ITEM

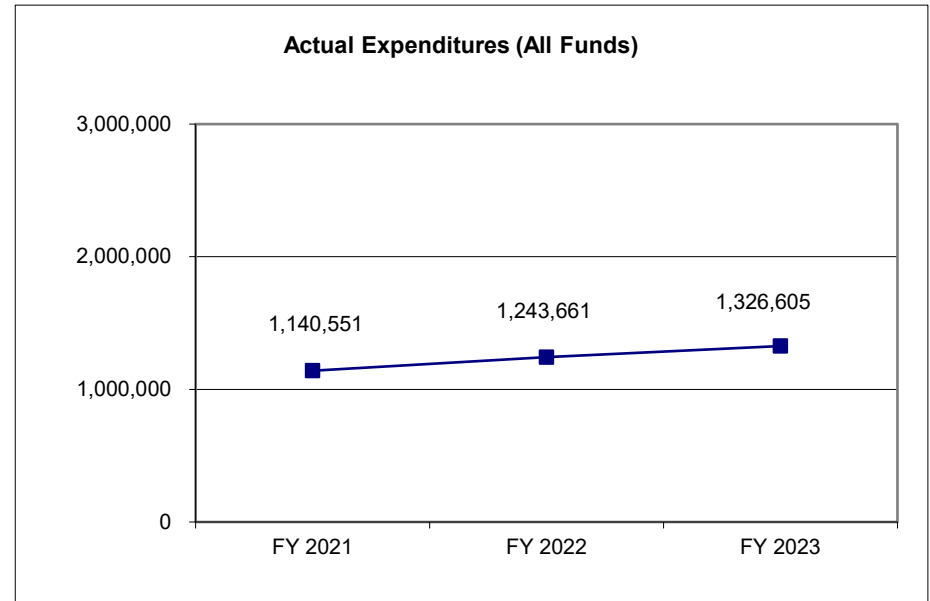
Department: Economic Development					Budget Unit 41910C				
Division: Administration									
Core: Administration					HB Section 7.145				
1. CORE FINANCIAL SUMMARY									
FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	1,021,081	59,805	327,820	1,408,706	PS	1,021,081	59,805	327,820	1,408,706
EE	99,951	1,777	194,547	296,275	EE	99,951	1,777	194,547	296,275
PSD	12,000	0	12,001	24,001	PSD	12,000	0	12,001	24,001
TRF	0	0	0	0	TRF	0	0	0	0
Total	1,133,032	61,582	534,368	1,728,982	Total	1,133,032	61,582	534,368	1,728,982
FTE	11.55	1.00	3.99	16.54	FTE	11.55	1.00	3.99	16.54
Est. Fringe	554,026	37,308	182,104	773,439	Est. Fringe	554,026	37,308	182,104	733,627
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Administrative Revolving Fund (0547)					Other Funds: Administrative Revolving Fund (0547)				
Federal Funds: Community Development Block Grant (0123)					Federal Funds: Community Development Block Grant (0123)				
2. CORE DESCRIPTION									
The Administration Division provides overarching direction and ensures adequate resources are allocated to support efforts within each division. The division houses the director's office, general counsel, financial systems, budget, and human resources.									
Other funds represents the DED Administrative Revolving Fund (0547). This fund was established by RSMo 620.015 and consists of any monies transferred or paid to the Department of Economic Development in return for goods and services provided by the department.									
3. PROGRAM LISTING (list programs included in this core funding)									
Administration Services and Support									

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	41910C
Division:	Administration		
Core:	Administration	HB Section	7.145

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	1,480,950	1,509,965	1,690,197	1,728,982
Less Reverted (All Funds)	(28,117)	(28,321)	(17,091)	(33,991)
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	1,452,833	1,481,644	1,673,106	1,694,991
Actual Expenditures (All Funds)	1,140,551	1,243,661	1,326,605	N/A
Unexpended (All Funds)	312,282	237,983	346,501	N/A
Unexpended, by Fund:				
General Revenue	48,181	40,930	14,815	N/A
Federal	10,345	3,456	31,390	N/A
Other	253,756	193,597	300,296	N/A
(1)				



Restricted amount is as of:

Reverted includes Governor's standard 3 percent reserve (when applicable).

Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES: (1) The lapse in General Revenue is the result of various vacancies that occurred throughout the year. The lapse in Other Funds includes \$12,000 refund appropriation.

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ADMINISTRATIVE SERVICES**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	PS	16.54	1,021,081	59,805	327,820	1,408,706	
	EE	0.00	99,951	1,777	194,547	296,275	
	PD	0.00	12,000	0	12,001	24,001	
	Total	16.54	1,133,032	61,582	534,368	1,728,982	
DEPARTMENT CORE REQUEST							
	PS	16.54	1,021,081	59,805	327,820	1,408,706	
	EE	0.00	99,951	1,777	194,547	296,275	
	PD	0.00	12,000	0	12,001	24,001	
	Total	16.54	1,133,032	61,582	534,368	1,728,982	
GOVERNOR'S RECOMMENDED CORE							
	PS	16.54	1,021,081	59,805	327,820	1,408,706	
	EE	0.00	99,951	1,777	194,547	296,275	
	PD	0.00	12,000	0	12,001	24,001	
	Total	16.54	1,133,032	61,582	534,368	1,728,982	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMINISTRATIVE SERVICES								
CORE								
PERSONAL SERVICES								
GENERAL REVENUE	932,996	12.42	1,021,081	11.55	1,021,081	11.55	1,021,081	11.55
DED-ED PRO-CDBG-ADMINISTRATION	25,103	0.50	59,805	1.00	59,805	1.00	59,805	1.00
DED ADMINISTRATIVE	225,712	3.20	327,820	3.99	327,820	3.99	327,820	3.99
TOTAL - PS	1,183,811	16.12	1,408,706	16.54	1,408,706	16.54	1,408,706	16.54
EXPENSE & EQUIPMENT								
GENERAL REVENUE	104,775	0.00	99,951	0.00	99,951	0.00	99,951	0.00
DED-ED PRO-CDBG-ADMINISTRATION	302	0.00	1,777	0.00	1,777	0.00	1,777	0.00
DED ADMINISTRATIVE	37,717	0.00	194,547	0.00	194,547	0.00	194,547	0.00
TOTAL - EE	142,794	0.00	296,275	0.00	296,275	0.00	296,275	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	12,000	0.00	12,000	0.00	12,000	0.00
DED ADMINISTRATIVE	0	0.00	12,001	0.00	12,001	0.00	12,001	0.00
TOTAL - PD	0	0.00	24,001	0.00	24,001	0.00	24,001	0.00
TOTAL	1,326,605	16.12	1,728,982	16.54	1,728,982	16.54	1,728,982	16.54
Pay Plan - 0000012								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	32,676	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	1,914	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	10,490	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	45,080	0.00
TOTAL	0	0.00	0	0.00	0	0.00	45,080	0.00
GRAND TOTAL	\$1,326,605	16.12	\$1,728,982	16.54	\$1,728,982	16.54	\$1,774,062	16.54

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FLEXIBILITY REQUEST FORM

BUDGET UNIT NUMBER: 41910C BUDGET UNIT NAME: Administration HOUSE BILL SECTION: 7.145	DEPARTMENT: Economic Development DIVISION: Administration
1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.	
DEPARTMENT REQUEST	
<p>The department is requesting 10% flexibility between the Personal Service and/or Expense and Equipment appropriation. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians.</p> <p>- Admin Services PS (0101) - \$1,021,081 x 10% = \$102,108 and Admin Services EE (0101) - \$111,951 x 10% = \$11,195 - Admin Services PS (0123) - \$59,805 x 10% = \$5,981 and Admin Services EE (0123) - \$1,777 x 10% = \$178 - Admin Services PS (0547) - \$327,820 x 10% = \$32,782 and Admin Services EE (0547) - \$206,548 x 10% = \$20,655</p>	
2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.	
PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
3. Please explain how flexibility was used in the prior and/or current years.	
PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
N/A	N/A

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMINISTRATIVE SERVICES								
CORE								
SALARIES & WAGES	0	0.00	16,772	0.00	16,772	0.00	16,772	0.00
STATE DEPARTMENT DIRECTOR	132,096	0.80	182,735	1.05	182,735	1.05	182,735	1.05
DEPUTY STATE DEPT DIRECTOR	101,175	0.76	107,334	0.79	107,334	0.79	107,334	0.79
DESIGNATED PRINCIPAL ASST DEPT	56,396	1.00	82,809	1.04	82,809	1.04	82,809	1.04
LEGAL COUNSEL	64,368	1.00	12,442	1.00	12,442	1.00	12,442	1.00
CHIEF COUNSEL	126,409	0.99	130,841	1.04	130,841	1.04	130,841	1.04
DEPUTY GENERAL COUNSEL	64,122	0.71	104,706	1.12	104,706	1.12	104,706	1.12
MISCELLANEOUS PROFESSIONAL	1,216	0.02	0	0.00	0	0.00	0	0.00
ADMIN SUPPORT PROFESSIONAL	57,075	1.13	85,055	1.62	85,055	1.62	85,055	1.62
RESEARCH/DATA ANALYST	53,582	1.00	0	0.00	0	0.00	0	0.00
SENIOR RESEARCH/DATA ANALYST	0	0.00	5,435	0.00	5,435	0.00	5,435	0.00
AGENCY BUDGET SENIOR ANALYST	61,791	1.00	73,290	0.80	73,290	0.80	73,290	0.80
SENIOR ACCOUNTS ASSISTANT	38,651	1.00	54,258	1.11	54,258	1.11	54,258	1.11
ACCOUNTANT	94,329	1.87	96,890	1.21	96,890	1.21	96,890	1.21
INTERMEDIATE ACCOUNTANT	69,390	1.00	95,918	1.10	95,918	1.10	95,918	1.10
ACCOUNTANT MANAGER	82,776	0.92	108,270	1.35	108,270	1.35	108,270	1.35
HUMAN RESOURCES GENERALIST	56,274	1.00	56,254	1.20	56,254	1.20	56,254	1.20
HUMAN RESOURCES SPECIALIST	56,274	1.00	70,306	1.24	70,306	1.24	70,306	1.24
HUMAN RESOURCES MANAGER	67,887	0.92	125,391	0.87	125,391	0.87	125,391	0.87
TOTAL - PS	1,183,811	16.12	1,408,706	16.54	1,408,706	16.54	1,408,706	16.54
TRAVEL, IN-STATE	16,924	0.00	17,063	0.00	17,063	0.00	17,063	0.00
TRAVEL, OUT-OF-STATE	33,360	0.00	12,839	0.00	12,839	0.00	12,839	0.00
FUEL & UTILITIES	0	0.00	2,505	0.00	2,505	0.00	2,505	0.00
SUPPLIES	30,349	0.00	29,818	0.00	29,818	0.00	29,818	0.00
PROFESSIONAL DEVELOPMENT	10,774	0.00	51,071	0.00	51,071	0.00	51,071	0.00
COMMUNICATION SERV & SUPP	10,527	0.00	46,746	0.00	46,746	0.00	46,746	0.00
PROFESSIONAL SERVICES	27,506	0.00	73,687	0.00	73,687	0.00	73,687	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	658	0.00	658	0.00	658	0.00
M&R SERVICES	435	0.00	6,693	0.00	6,693	0.00	6,693	0.00
COMPUTER EQUIPMENT	0	0.00	9,500	0.00	9,500	0.00	9,500	0.00
MOTORIZED EQUIPMENT	0	0.00	761	0.00	761	0.00	761	0.00
OFFICE EQUIPMENT	390	0.00	9,700	0.00	9,700	0.00	9,700	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMINISTRATIVE SERVICES								
CORE								
OTHER EQUIPMENT	3,199	0.00	11,758	0.00	11,758	0.00	11,758	0.00
PROPERTY & IMPROVEMENTS	0	0.00	328	0.00	328	0.00	328	0.00
BUILDING LEASE PAYMENTS	1,363	0.00	720	0.00	720	0.00	720	0.00
EQUIPMENT RENTALS & LEASES	1,934	0.00	15,265	0.00	15,265	0.00	15,265	0.00
MISCELLANEOUS EXPENSES	6,033	0.00	3,238	0.00	3,238	0.00	3,238	0.00
REBILLABLE EXPENSES	0	0.00	3,925	0.00	3,925	0.00	3,925	0.00
TOTAL - EE	142,794	0.00	296,275	0.00	296,275	0.00	296,275	0.00
PROGRAM DISTRIBUTIONS	0	0.00	12,001	0.00	12,001	0.00	12,001	0.00
REFUNDS	0	0.00	12,000	0.00	12,000	0.00	12,000	0.00
TOTAL - PD	0	0.00	24,001	0.00	24,001	0.00	24,001	0.00
GRAND TOTAL	\$1,326,605	16.12	\$1,728,982	16.54	\$1,728,982	16.54	\$1,728,982	16.54
GENERAL REVENUE	\$1,037,771	12.42	\$1,133,032	11.55	\$1,133,032	11.55	\$1,133,032	11.55
FEDERAL FUNDS	\$25,405	0.50	\$61,582	1.00	\$61,582	1.00	\$61,582	1.00
OTHER FUNDS	\$263,429	3.20	\$534,368	3.99	\$534,368	3.99	\$534,368	3.99

PROGRAM DESCRIPTION

Department: Economic Development

HB Section(s): 7.145

Program Name: Administration

Program is found in the following core budget(s): Administration

1a. What strategic priority does this program address?

Operational Support

1b. What does this program do?

The Administration Division provides overarching direction and ensures adequate resources are allocated to support efforts within each division. The division houses the director's office, general counsel, human resources, and financial systems and budget.

- The Director is appointed by the Governor and charged with overall leadership and strategic direction of the department.
- The Department General Counsel advises and consults with executive staff concerning policy, personnel, contracts, legislation, and ensures Sunshine Law compliance and program compliance.
- Human Resources supports all divisions with position recruitment, advising on personnel issues, on-boarding new staff, providing continuous improvement training to managers, and payroll services.
- Budget and Finance supports all divisions with accounting, procurement services, budget management, and general services.

2a. Provide an activity measure(s) for the program.

	FY2021		FY2022		FY2023		FY2024	FY2025	FY2026
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Number of Financial Transactions Processed	4,000	3,285	2,150	2,158	2,150	2,612	2,150	2,150	2,400
Number of Corrections on Financial Transactions	30	27	30	56	30	22	30	30	30
Number of Fiscal Notes Processed	300	345	300	467	400	446	400	400	420

Note 1: Chart depicts financial transactions and Fiscal Notes processed by the DED Administration/Financial Systems unit only.

Note 2: Increased FY2021 Transaction Projections due to anticipated increase in CARES Act payment documents.

Note 3: Projected based on approximate average of previous three years' Actual results.

2b. Provide a measure(s) of the program's quality.

	FY2021	FY2022		FY2023		FY2024	FY2025	FY2026
	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
Customer Service Experience	79%	90%	83%	90%	89%	90%	90%	90%

Note 1: Percentage of respondents who rated their experience as "very" or "somewhat" positive.

Note 2: FY2023 survey sent out May 2023. Results based on 117 survey respondents.

PROGRAM DESCRIPTION

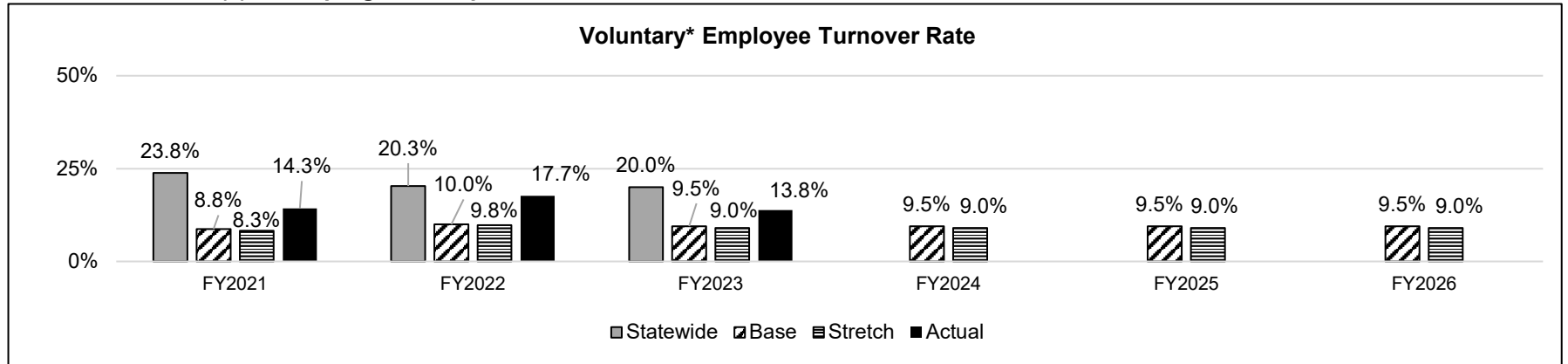
Department: Economic Development

HB Section(s): 7.145

Program Name: Administration

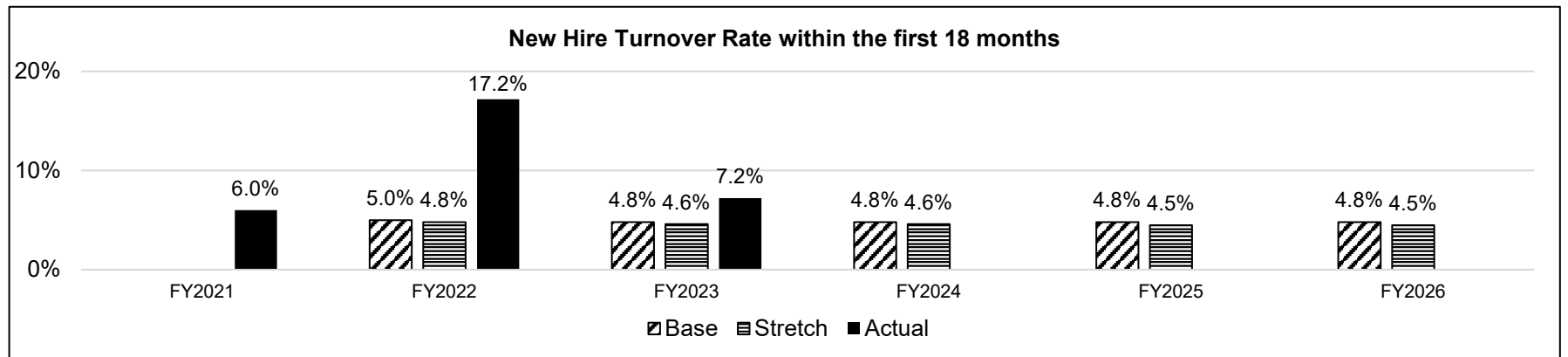
Program is found in the following core budget(s): Administration

2c. Provide a measure(s) of the program's impact.



*Depicts employees who resigned from the state or agency voluntarily. Does not include retirements, dismissals, ends of appointment, or layoffs.

Note: Demonstrates the ability to retain quality employees.



Note: New Hire Turnover Rate Base and Stretch targets established following 18 months of statistics following department reorganization.

PROGRAM DESCRIPTION

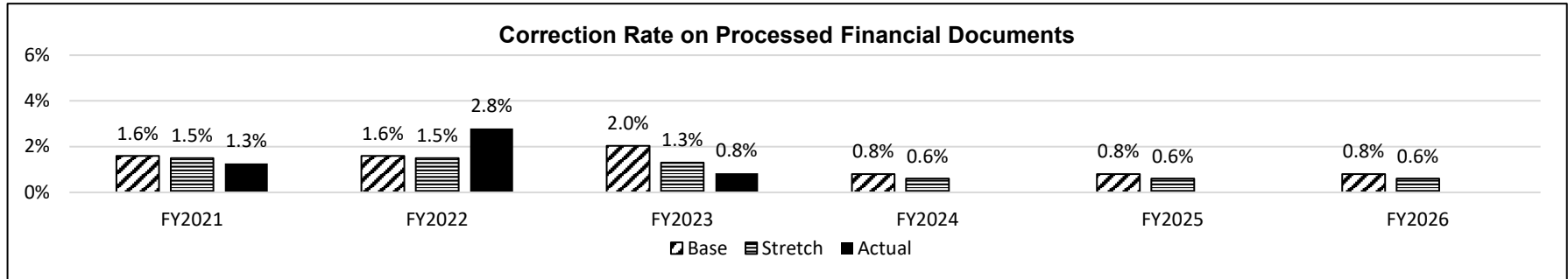
Department: **Economic Development**

HB Section(s): **7.145**

Program Name: **Administration**

Program is found in the following core budget(s): **Administration**

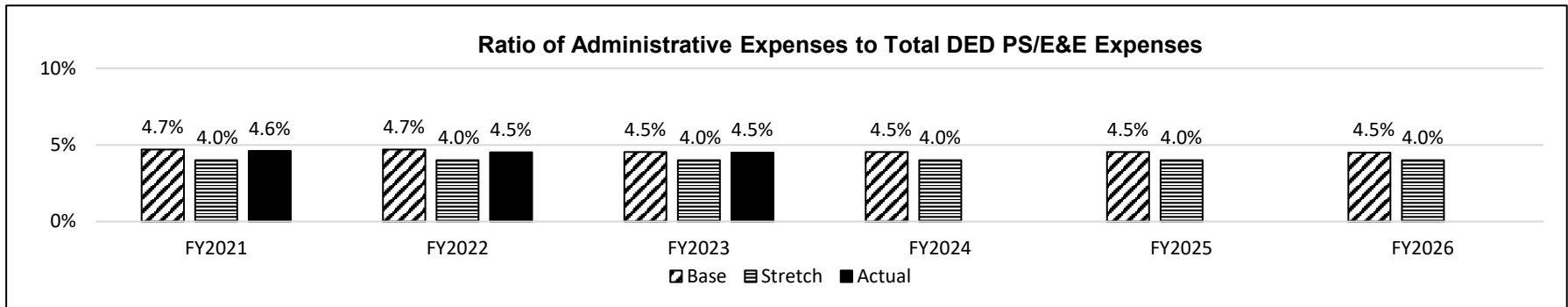
2c. Provide a measure(s) of the program's impact. (continued)



Note 1: Chart depicts correction rate on processed financial documents by the DED Administration/Financial Systems unit only (see 2a), which shows effectiveness in entering SAMII documents and processing vendor payments.

Note 2: Base reflects lowest percentage of previous two years Actuals. Stretch reflects two percentage points lower than Base.

2d. Provide a measure(s) of the program's efficiency.



Note 1: Base target for FY2024-FY2026 reflects the lowest percentage of the previous three years Actuals.

Note 2: Stretch target reflects five percentage points lower than Base.

PROGRAM DESCRIPTION

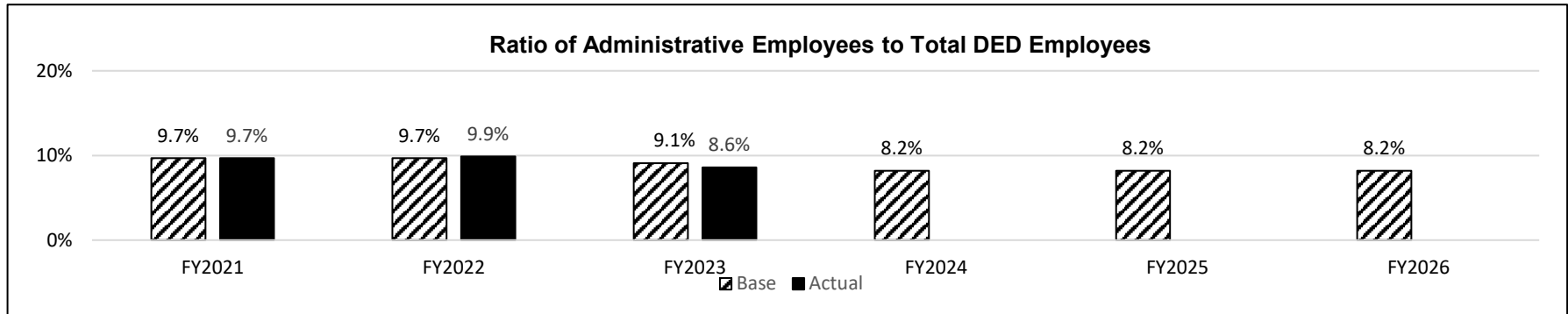
Department: **Economic Development**

HB Section(s): 7.145

Program Name: **Administration**

Program is found in the following core budget(s): **Administration**

2d. Provide a measure(s) of the program's efficiency. (continued)



Note 1: Department FTE reduced in FY2021 budget from 177.6 to 161 with total Administration Division FTE at 15.5.

Note 2: Department FTE increased in FY2022 due to American Rescue Plan Act (ARPA) grant administration by 8.34 FTE. DED Administration FTE increased to 16.54.

Note 3: Department FTE increased in FY2023 due to ARPA administration by 23.0 FTE. DED Administration FTE remained at 16.54.

Note 4: Department FTE increased in FY2024 in the BCS and ARPA administration by 13 FTE. DED Administration FTE remained at 16.54.

PROGRAM DESCRIPTION

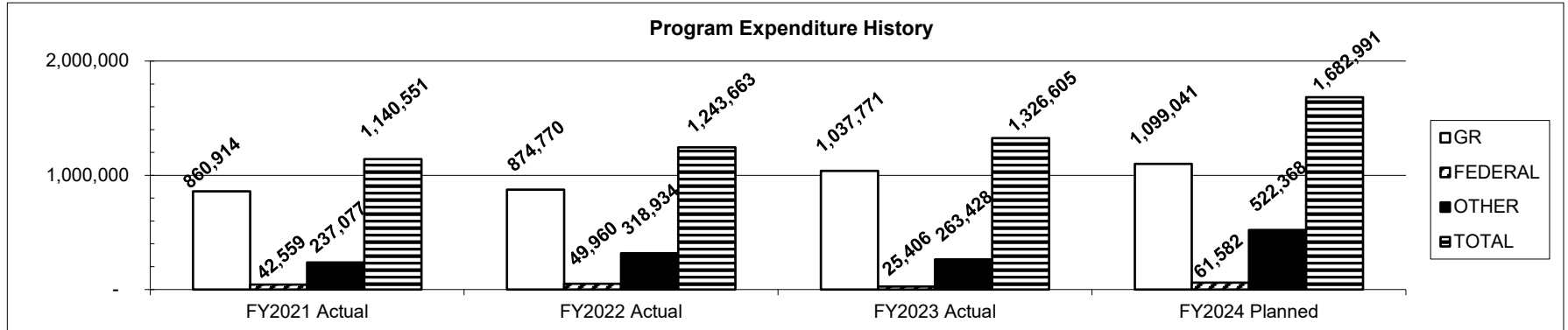
Department: Economic Development

HB Section(s): 7.145

Program Name: Administration

Program is found in the following core budget(s): Administration

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



Note: Planned expenditures for GR reflects 3% Governor's Reserve.

4. What are the sources of the "Other " funds?

Administrative Services Revolving Fund (0547)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. Section 620.015, RSMo (DED Administrative Revolving Fund). Federal CDBG funds authorized under 42 USC Section 5301 et. Seq., 24 CFR Part 570, and the MO Consolidated Plan submitted to the U.S. Department of Housing and Urban Development.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department: Economic Development	Budget Unit 41930C
Division: Administration	
Core: Transfers to Administrative Services Revolving Fund	HB Section 7.150

1. CORE FINANCIAL SUMMARY

	FY 2025 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	280,669	280,669
Total	0	0	280,669	280,669

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)
Economic Development Advancement Fund (0783)

	FY 2025 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	280,669	280,669
Total	0	0	280,669	280,669

FTE	0.00	0.00	0.00	0.00
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Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Tourism Supplemental Revenue Fund (0274)
Economic Development Advancement Fund (0783)

2. CORE DESCRIPTION

These transfers allow for reimbursement to the Administration Division for providing resources and support to the divisions as part of the cost allocation plan. Administration is comprised of numerous units and support sections including the director's office, general counsel, financial systems, budget, and human resources.

3. PROGRAM LISTING (list programs included in this core funding)

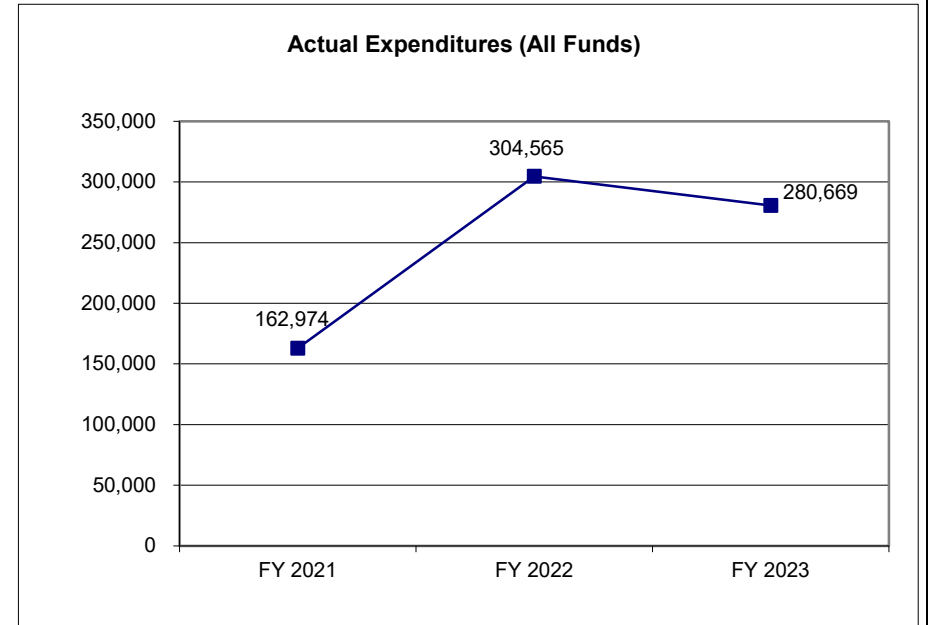
Transfers to Administrative Services

CORE DECISION ITEM

Department:	Economic Development	Budget Unit	41930C
Division:	Administration		
Core:	Transfers to Administrative Services Revolving Fund	HB Section	7.150

4. FINANCIAL HISTORY

	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	162,974	304,565	280,669	280,669
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)	0	0	0	0
Budget Authority (All Funds)	162,974	304,565	280,669	280,669
Actual Expenditures (All Funds)	162,974	304,565	280,669	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable).
 Restricted includes any extraordinary expenditure restrictions (when applicable).

NOTES:

CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
ADMIN SERVICES-TRANSFER**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	0	0	280,669	280,669	
	Total	0.00	0	0	280,669	280,669	
DEPARTMENT CORE REQUEST							
	TRF	0.00	0	0	280,669	280,669	
	Total	0.00	0	0	280,669	280,669	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	0	0	280,669	280,669	
	Total	0.00	0	0	280,669	280,669	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMIN SERVICES-TRANSFER								
CORE								
FUND TRANSFERS								
DIVISION OF TOURISM SUPPL REV	162,974	0.00	162,974	0.00	162,974	0.00	162,974	0.00
ECON DEVELOP ADVANCEMENT FUND	117,695	0.00	117,695	0.00	117,695	0.00	117,695	0.00
TOTAL - TRF	280,669	0.00	280,669	0.00	280,669	0.00	280,669	0.00
TOTAL	280,669	0.00	280,669	0.00	280,669	0.00	280,669	0.00
GRAND TOTAL	\$280,669	0.00	\$280,669	0.00	\$280,669	0.00	\$280,669	0.00

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Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ADMIN SERVICES-TRANSFER								
CORE								
TRANSFERS OUT	280,669	0.00	280,669	0.00	280,669	0.00	280,669	0.00
TOTAL - TRF	280,669	0.00	280,669	0.00	280,669	0.00	280,669	0.00
GRAND TOTAL	\$280,669	0.00	\$280,669	0.00	\$280,669	0.00	\$280,669	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$280,669	0.00	\$280,669	0.00	\$280,669	0.00	\$280,669	0.00

PROGRAM DESCRIPTION	
Department: Economic Development	HB Section(s): 7.150
Program Name: Transfers to Administrative Services Revolving Fund	
Program is found in the following core budget(s): Transfers to Administrative Services Revolving Fund	
<p>1a. What strategic priority does this program address? Operational Support</p> <p>1b. What does this program do? These transfers allow for reimbursement to the Administration Division for providing resources and support to the divisions as part of the cost allocation plan. Administration is comprised of numerous units and support sections including the director's office, general counsel, financial systems, budget, and human resources. No performance measures are included for this program as it is Transfer Out and performance measures can be found in the DED Administration Core.</p> <p>2a. Provide an activity measure(s) for the program. N/A</p> <p>2b. Provide a measure(s) of the program's quality. N/A</p> <p>2c. Provide a measure(s) of the program's impact. N/A</p> <p>2d. Provide a measure(s) of the program's efficiency. N/A</p>	

PROGRAM DESCRIPTION

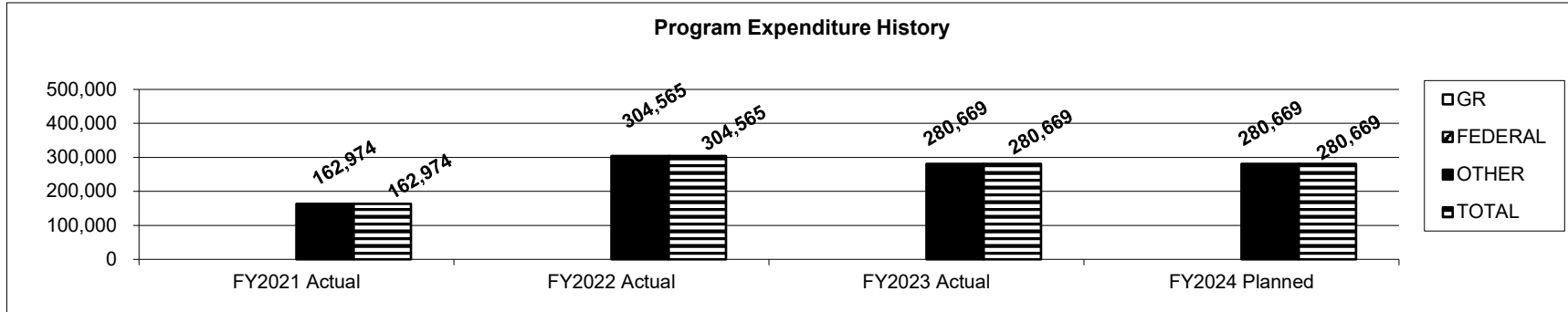
Department: Economic Development

HB Section(s): 7.150

Program Name: Transfers to Administrative Services Revolving Fund

Program is found in the following core budget(s): Transfers to Administrative Services Revolving Fund

3. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year. (Note: Amounts do not include fringe benefit costs.)



4. What are the sources of the "Other " funds?

FY2021: Includes Tourism Supplemental Revenue (0274) only.

FY2022: Includes Tourism Supplemental Revenue (0274), Missouri One Start Job Development Fund (0600), and Economic Development Advancement Fund (0783)

FY2023 and FY2024: Includes Tourism Supplemental Revenue (0274) and Economic Development Advancement Fund (0783)

5. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

620.015, RSMo for DED Administrative Revolving Fund.

6. Are there federal matching requirements? If yes, please explain.

No.

7. Is this a federally mandated program? If yes, please explain.

No.

CORE DECISION ITEM

Department Economic Development	Budget Unit 42636C
Division:	
Core: Legal Expense Fund Transfer	HB Section 7.155

1. CORE FINANCIAL SUMMARY

FY 2025 Budget Request					FY 2025 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	1	0	0	1	TRF	1	0	0	1
Total	1	0	0	1	Total	1	0	0	1
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0	
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Other Funds:

2. CORE DESCRIPTION

In FY2022, the General Assembly appropriated \$1 for transfer from the department's core budget to the State Legal Expense Fund for the payment of claims, premiums, and expenses provided by Section 105.711 through Section 105.726, RSMo. In order to fund such expenses, the General Assembly also authorized three percent flexibility from the department's operating budget into the \$1 transfer appropriation.

3. PROGRAM LISTING (list programs included in this core funding)

N/A

CORE DECISION ITEM

Department	Economic Development	Budget Unit	42636C
Division:			
Core:	Legal Expense Fund Transfer	HB Section	7.155

4. FINANCIAL HISTORY

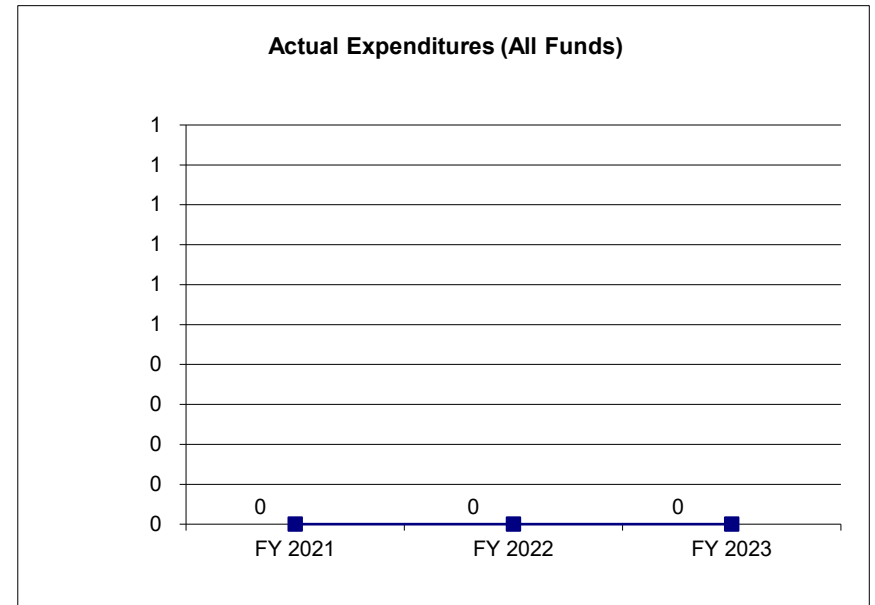
	FY 2021 Actual	FY 2022 Actual	FY 2023 Actual	FY 2024 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	0
Less Restricted (All Funds)*	0	0	0	0
Budget Authority (All Funds)	1	1	1	1
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	1	1	1	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

*Current Year restricted amount is as of _____.

Reverted includes the statutory three percent reserve amount (when applicable).

Restricted includes any Governor's expenditure restrictions which remained at the end of the fiscal year (when applicable).

NOTES:



CORE RECONCILIATION DETAIL

**DEPARTMENT OF ECONOMIC DEVELOPMENT
DED LEGAL EXPENSE FUND TRF**

5. CORE RECONCILIATION DETAIL

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
TAFP AFTER VETOES							
	TRF	0.00	1	0	0	1	
	Total	0.00	1	0	0	1	
DEPARTMENT CORE REQUEST							
	TRF	0.00	1	0	0	1	
	Total	0.00	1	0	0	1	
GOVERNOR'S RECOMMENDED CORE							
	TRF	0.00	1	0	0	1	
	Total	0.00	1	0	0	1	

Department of Economic Development

DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DED LEGAL EXPENSE FUND TRF								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00

Department of Economic Development

DECISION ITEM DETAIL

Budget Unit	FY 2023	FY 2023	FY 2024	FY 2024	FY 2025	FY 2025	FY 2025	FY 2025
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DED LEGAL EXPENSE FUND TRF								
CORE								
TRANSFERS OUT	0	0.00	1	0.00	1	0.00	1	0.00
TOTAL - TRF	0	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$1	0.00	\$1	0.00	\$1	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

